
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported) January 9, 2023

**JAZZ PHARMACEUTICALS PUBLIC LIMITED
COMPANY**

(Exact name of registrant as specified in its charter)

Ireland
(State or Other Jurisdiction
of Incorporation)

001-33500
(Commission
File No.)

98-1032470
(IRS Employer
Identification No.)

Fifth Floor, Waterloo Exchange, Waterloo Road, Dublin 4, Ireland
(Address of principal executive offices, including zip code)

011-353-1-634-7800
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Ordinary shares, nominal value \$0.0001 per share	JAZZ	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02. Results of Operations and Financial Condition.

The January 9, 2023, Jazz Pharmaceuticals plc (the “Company”) J.P. Morgan Healthcare Conference presentation includes a corporate overview and financial update, as well as the Company’s expectations that it will meet its previously announced total, neuroscience and oncology revenue guidance ranges for the year ended December 31, 2022. A copy of the presentation is attached hereto as Exhibit 99.1.

The information contained in this Item 2.02 and in the accompanying Exhibit 99.1 of this Current Report on Form 8-K shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended. The information contained in this Item 2.02 and in the accompanying Exhibit 99.1 of this Current Report on Form 8-K shall not be incorporated by reference into any filing with the U.S. Securities and Exchange Commission made by the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit Number	Description
99.1	Presentation slides by Jazz Pharmaceuticals plc on January 9, 2023
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

JAZZ PHARMACEUTICALS PUBLIC LIMITED
COMPANY

By: /s/ Renée Galá

Name: Renée Galá

Title: Executive Vice President and Chief Financial Officer

Date: January 9, 2023

January 9, 2023

41st Annual J.P. Morgan Healthcare Conference

Innovating to Transform the Lives
of Patients and Their Families

Grace
Epidiolex patient



Transforming Lives. Redefining Possibilities.

Caution Concerning Forward-Looking Statements

This presentation contains forward-looking statements and financial targets, including, but not limited to, statements related to: the Company's growth prospects and future financial and operating results, including Vision 2025 and expectations related thereto; 2022 revenue guidance and the Company's expectations related thereto; the Company's ability to deliver sustainable growth and enhance value; the Company's commercial expectations, including with respect to revenue diversification, and its expectations for significant growth; the Company's ability to realize the commercial potential of its products, including the blockbuster potential for Epidiolex and its growth opportunities and the ability of Zepzela to gain market share and its potential approval as a first line therapy; the value and growth potential of its products; the Company's net product sales, goals for net product sales from new and acquired products and net leverage ratio target; the Company's views and expectations relating to its patent portfolio, including with respect to expected patent protection; planned or anticipated clinical trial events, including with respect to initiations, enrollment and data read-outs; and the anticipated timing thereof, including completion of enrollment in the Zepzela first line SCLC study and availability of zandatamab's Phase III top-line GEA data; planned or anticipated regulatory submissions and filings; and other statements that are not historical facts. These forward-looking statements are based on the Company's current plans, objectives, estimates, expectations and intentions and inherently involve significant risks and uncertainties. Actual results and the timing of events could differ materially from those anticipated in such forward-looking statements as a result of these risks and uncertainties, which include, without limitation, risks and uncertainties associated with: maintaining or increasing sales of and revenue from the Company's oxybate products; Zepzela and other key marketed products; effectively launching and commercializing the Company's other products and product candidates; obtaining and maintaining adequate coverage and reimbursement for the Company's products; the time-consuming and uncertain regulatory approval process, including the risk that the Company's current and/or planned regulatory submissions may not be submitted, accepted or approved by applicable regulatory authorities in a timely manner or at all, including the risk that the Company's SBLA seeking approval for a revised dosing label for Ryvaze may not be approved by FDA in a timely manner or at all; the costly and time-consuming pharmaceutical product development and the uncertainty of clinical success, including risks related to failure or delays in successfully initiating or completing clinical trials and assessing patients such as those being experienced, and expected to continue to be experienced, by the Company; the Company's failure to realize the expected benefits of its acquisition of GW Pharmaceuticals, including the blockbuster potential of Epidiolex; regulatory initiatives and changes in tax laws; market volatility; protecting and enhancing the Company's intellectual property rights and the Company's commercial success being dependent upon its obtaining, maintaining and defending intellectual property protection for its products and product candidates; delays or problems in the supply or manufacture of the Company's products and product candidates; complying with applicable U.S. and non-U.S. regulatory requirements, including those governing the research, development, manufacturing and distribution of controlled substances; government investigations, legal proceedings and other actions; identifying and consummating corporate development transactions, financing these transactions and successfully integrating acquired product candidates, products and businesses; the Company's ability to realize the anticipated benefits of its collaborations and license agreements with third parties; the sufficiency of the Company's cash flows and capital resources; the Company's ability to achieve targeted or expected future financial performance and results and the uncertainty of future tax, accounting and other provisions and estimates; the completion of financial closing procedures; final audit adjustments and other developments that may arise that would cause the Company's expectations with respect to the Company's 2022 revenue guidance to differ, perhaps materially, from the financial results that will be reflected in the Company's audited consolidated financial statements for the fiscal year ended December 31, 2022; and other risks and uncertainties affecting the Company, including those described from time to time under the caption "Risk Factors" and elsewhere in the Company's Securities and Exchange Commission filings and reports, including the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2022, and its future filings and reports. Other risks and uncertainties of which the Company is not currently aware may also affect its forward-looking statements and may cause actual results and the timing of events to differ materially from those anticipated. The forward-looking statements made in this presentation are made only as of the date hereof or as of the dates indicated in the forward-looking statements, even if they are subsequently made available by the Company on its website or otherwise. The Company undertakes no obligation to update or supplement any forward-looking statements to reflect actual results, new information, future events, changes in its expectations or other circumstances that exist after the date as of which the forward-looking statements were made.



Transforming Lives. Redefining Possibilities.

Non-GAAP Financial Measures

To supplement Jazz Pharmaceuticals' financial results and guidance presented in accordance with U.S. generally accepted accounting principles (GAAP), the Company uses certain non-GAAP (also referred to as adjusted or non-GAAP adjusted) financial measures in this presentation. The Company presents non-GAAP adjusted net income which excludes from GAAP reported net income (loss) certain items, as detailed in the reconciliation tables that follow in the Appendix hereto, and adjusts for the income tax effect of the non-GAAP adjustments and the impact of the change in the statutory tax rate in the U.K. The Company also presents non-GAAP adjusted operating margin and projected non-GAAP adjusted operating margin improvement. Non-GAAP adjusted operating margin is calculated as total revenues less non-GAAP adjusted cost of product sales, SG&A expenses and R&D expenses divided by total revenues. Non-GAAP adjusted cost of product sales, SG&A expenses and R&D expenses exclude certain line item components from GAAP reported cost of product sales, SG&A expenses and R&D expenses, as detailed in the non-GAAP adjusted operating margin reconciliation table that follows in the Appendix hereto. The Company also uses a pro forma non-GAAP net leverage ratio calculated as net adjusted debt (defined as total GAAP debt, after giving effect to the Company's hedging arrangements for its Euro Term Loan B, net of cash, cash equivalents and investments) divided by Adjusted EBITDA for the most recent period of four consecutive completed fiscal quarters. EBITDA is defined as net income before income taxes, interest expense, depreciation and amortization. Adjusted EBITDA is defined as EBITDA further adjusted to exclude certain other charges and adjustments as detailed in the pro forma non-GAAP net leverage ratio reconciliation table that follows in the Appendix hereto and is calculated in accordance with the definition of Adjusted Consolidated EBITDA as set out in the Company's credit agreement entered into in May 2021 (the Credit Agreement). Investors should note that reconciliations of certain forward-looking or projected non-GAAP financial measures to their most comparable GAAP financial measures cannot be provided because the Company cannot do so without unreasonable efforts due to the unavailability of information needed to calculate reconciling items and due to the variability, complexity and limited visibility of comparable GAAP measures and the reconciling items that would be excluded from the non-GAAP financial measures in future periods. Likewise, reconciliations of projected non-GAAP adjusted cost of product sales, SG&A and R&D expenses, which are used to calculate projected non-GAAP adjusted operating margin and the related projected percentage improvement from 2021, to projected GAAP cost of product sales, SG&A and R&D expenses is not provided. For example, the non-GAAP adjustment for share-based compensation expense requires additional inputs such as the number and value of awards granted that are not currently ascertainable. Investors should note that the amounts of reconciling items between actual non-GAAP adjusted cost of product sales, SG&A and R&D expenses and actual GAAP cost of product sales, SG&A and R&D expenses could be significant such that actual GAAP cost of product sales, SG&A and R&D expenses would vary significantly from the projected adjusted cost of product sales, SG&A and R&D expenses used to calculate projected non-GAAP adjusted operating margin and the related projected percentage improvement from 2021.

The Company believes that each of these non-GAAP financial measures provides useful supplementary information to, and facilitates additional analysis by, investors and analysts and that each of these non-GAAP financial measures, when considered together with the Company's financial information prepared in accordance with GAAP, can enhance investors' and analysts' ability to meaningfully compare the Company's results from period to period and to its forward-looking guidance, to identify operating trends in the Company's business and to understand the Company's ability to delever. In addition, these non-GAAP financial measures are regularly used by investors and analysts to model and track the Company's financial performance. The Company's management also regularly uses these non-GAAP financial measures internally to understand, manage and evaluate the Company's business and to make operating decisions, and compensation of executives is based in part on certain of these non-GAAP financial measures. Because these non-GAAP financial measures are important internal measurements for the Company's management, the Company also believes that these non-GAAP financial measures are useful to investors and analysts since these measures allow for greater transparency with respect to key financial metrics the Company uses in assessing its own operating performance and making operating decisions. These non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures; should be read in conjunction with the Company's consolidated financial statements prepared in accordance with GAAP, have no standardized meaning prescribed by GAAP, and are not prepared under any comprehensive set of accounting rules or principles in the reconciliation tables that follow. In addition, from time to time in the future there may be other items that the Company may exclude for purposes of its non-GAAP financial measures; and the Company has ceased, and may in the future cease, to exclude items that it has historically excluded for purposes of its non-GAAP financial measures. Likewise, the Company may determine to modify the nature of its adjustments to arrive at its non-GAAP financial measures. Because of the non-standardized definitions of non-GAAP financial measures, the non-GAAP financial measures as used by the Company in this presentation and the accompanying tables have limits in their usefulness to investors and may be calculated differently from, and therefore may not be directly comparable to, similarly titled measures used by other companies.





Casey
Xywav IH Patient

Our Purpose
is to innovate to transform the lives of patients
and their families.

Who We Are
We are focused on developing life-changing
medicines for people with serious diseases,
often with limited or no therapeutic options, so
they can live their lives more fully.

By transforming biopharmaceutical
discoveries into novel medicines, we are
working to give people around the world the
opportunity to redefine what's possible, to
make the “small wins” big again.



Leighton
Rylaze ALL Trial Participant



IH = idiopathic hypersomnia; ALL = acute lymphoblastic leukemia

Jazz Has A Track Record of Strong Execution

Expect to meet 2022 total, neuroscience and oncology revenue guidance¹

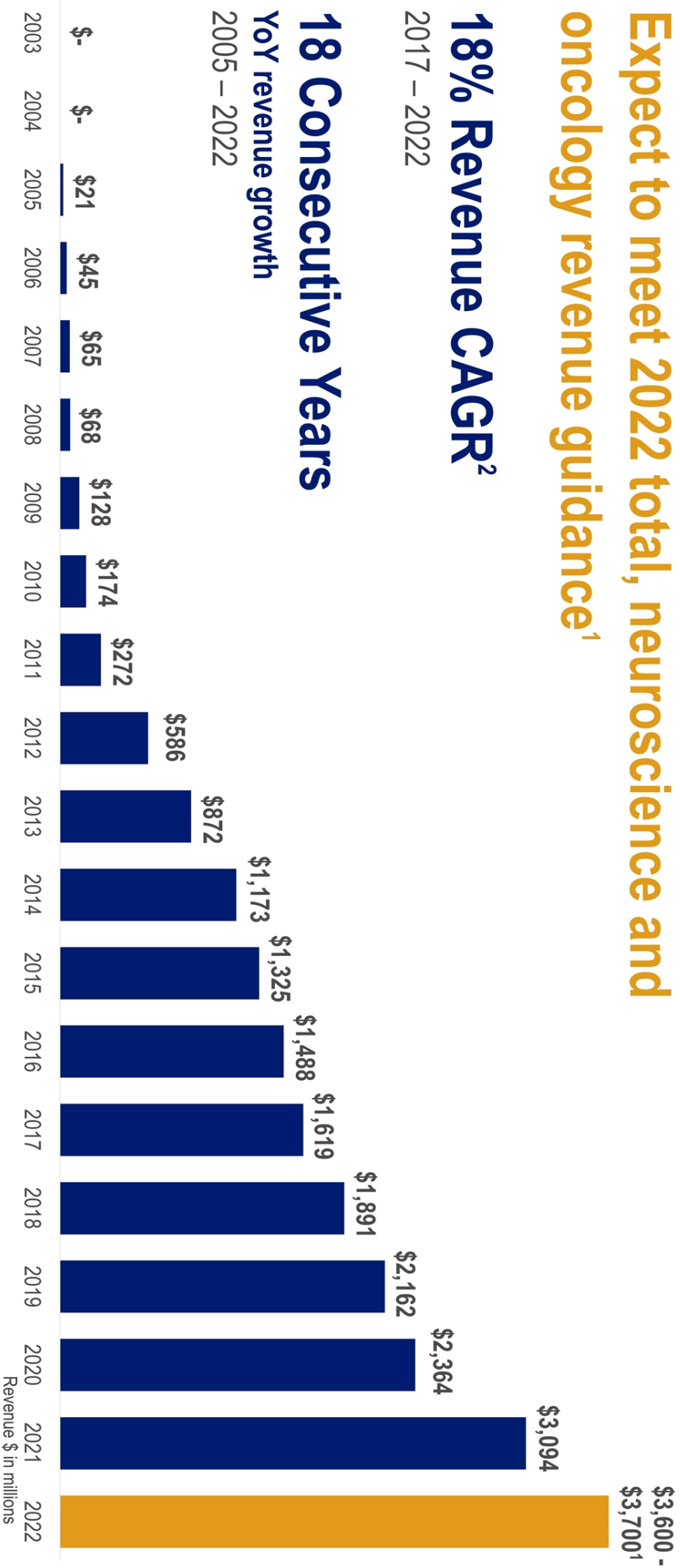
18% Revenue CAGR²

2017 – 2022

18 Consecutive Years

YoY revenue growth

2005 – 2022



CAGR – compound annual growth rate. YoY = year-over-year. ¹Guidance provided by Jazz Pharmaceuticals plc on and as of November 9, 2022. The company expects that, for the year ended December 31, 2022, reported total, neuroscience and oncology revenues will meet the guidance range provided on November 9, 2022. Jazz Pharmaceuticals plc has not finalized its financial results for the year ended December 31, 2022, and actual results may differ. ²Based on mid-point of guidance provided by Jazz Pharmaceuticals plc on and as of November 9, 2022.

Vision 2025 to Deliver Sustainable Growth and Enhanced Value



COMMERCIAL

Generating
\$5 billion in revenue
in 2025



PIPELINE

Delivering
≥5 novel product approvals
by end of the decade



OPERATIONAL EXCELLENCE

Driving **5%¹ adjusted operating margin² improvement** from 2021³ to 2025



Vision 2025 represents Jazz estimates of future performance. ¹Five percentage points; ²adjusted operating margin is a non-GAAP financial measure. For further information, see "Non-GAAP Financial Measures"; ³2021 adjusted operating margin calculation is included in the appendix for reference.

Vision 2025 is Built on Our Core Strengths



COMMERCIAL

Generating
\$5 billion in revenue
in 2025

- ✓ Executing **successful launches**
- ✓ **#1 treatment in narcolepsy & Epidiolex blockbuster potential**
- ✓ **Rapidly growing oncology business**



PIPELINE

Delivering
≥5 novel product approvals
by end of the decade

- ✓ Ability to **invest meaningfully in R&D**
- ✓ **Expanded R&D capabilities**
- ✓ **Breadth and depth of pipeline**
- ✓ **Strategic R&D collaborations**



OPERATIONAL EXCELLENCE

Driving **5%¹ adjusted operating margin² improvement** from 2021³ to 2025

- ✓ Disciplined **capital allocation**
- ✓ Already achieved operating margin improvement - providing **additional flexibility to invest** in growth drivers



Vision 2025 represents Jazz estimates of future performance. ¹Five percentage points; ²Adjusted operating margin is a non-GAAP financial measure. For further information, see "Non-GAAP Financial Measures"; ³2021 adjusted operating margin calculation is included in the appendix for reference.

Strong 2022 Execution Positions Jazz Well to Achieve Vision 2025



COMMERCIAL



Significant revenue growth

- 2017 to 2022 5-year CAGR of 18%¹



Demonstrated launch excellence

- **Xywav®**: Compelling adoption across narcolepsy & IH drives oxybate durability
- **Zepelca®**: Established as treatment of choice in 2L SCLC
- **Rylaze®**: Strong demand



Epidiolex® blockbuster potential

- Significant YOY growth
- Now launched in all 5 key European markets²



PIPELINE



Added 3 exciting new molecules to pipeline in 2022

- **Zanidatamab**: HER2-targeted bispecific antibody
- **JZP441**: Orexin-2 receptor agonist
- **JZP898**: IFNα INDUKINE™ molecule



Significant 2022 R&D execution

- **4 INDS** in 2022 & multiple additional INDS expected in 2023
- **7 clinical trials** initiated
- **Expanded suvecatamide** program into PDT
- **Positive zanidatamab BTC** top-line data
- **Approval of Rylaze M/W/F IM**



OPERATIONAL EXCELLENCE



Strong operational and financial foundation to deliver Vision 2025 is underpinned by:

- **Strong operating cash flow** of \$930M YTD³, ~\$900M³ cash and \$500M undrawn revolver
- 2022 projected adjusted operating margin⁴ of 49%¹ provides **additional flexibility to invest** in growth drivers



Delevered⁴ two full turns since close of GW transaction:

- Provides continued strategic flexibility
- Reduced total debt
- Increased adjusted EBITDA⁴



2L = second line; BTC = Biliary tract cancer; CAGR = compound annual growth rate; IH = idiopathic hypersomnia; IM = intramuscular; IND = Investigational New Drug Application; M/W/F = Monday, Wednesday, Friday; PDT = Parkinson's disease tremor; SCLC = small cell lung cancer; YOY = Year-over-year. Based on 2022 guidance midpoint. United Kingdom, Germany, Italy, Spain and France: ³YTD = Year-to-date September 30, 2022. Cash, cash equivalents and investments were \$899.4 million as of September 30, 2022. ⁴Net leverage ratio (on a pro forma non-GAAP adjusted basis), adjusted EBITDA and adjusted operating margin are non-GAAP financial measures. ¹FY 2022 G adjusted operating margin reconciliation is included in the Appendix. For further information, see "Non-GAAP Financial Measures".

Strategic Transactions Drive Growth and Shareholder Value

Transformational Transaction GW ACQUISITION

- Epidiolex blockbuster potential
- **Combined company - leader in neuroscience**
- Global commercial and operational footprint well positioned to **maximize the value of diversified portfolio**

Leadership Enhancing Transaction OREXIN-2 AGONIST

- Strengthens **leadership in sleep**
- Expands neuroscience pipeline
- Potential to be **complementary to oxybate therapy**

Novel Late-Stage Asset Transaction ZANIDATAMAB

- **Novel late-stage asset** with compelling anti-tumor activity
- **Positive top-line clinical data** in BTC
- Phase 3 **GEA** top-line data expected in **2024**

Rapidly Accretive Transaction ZEPZELCA

- Rapidly established as treatment of choice in 2L SCLC
- **\$535 million¹** in revenue since launch in mid-2020
- **Robust development program** underpins long-term commercial growth strategy

Partner of Choice CORPORATE DEVELOPMENT

- Demonstrated **commercial excellence**
- **Leader in neuroscience**
- **Rapidly growing oncology business**
- Expanded **R&D capabilities**
- **In-house development expertise**

Corporate Development Progress Contributes to Vision 2025



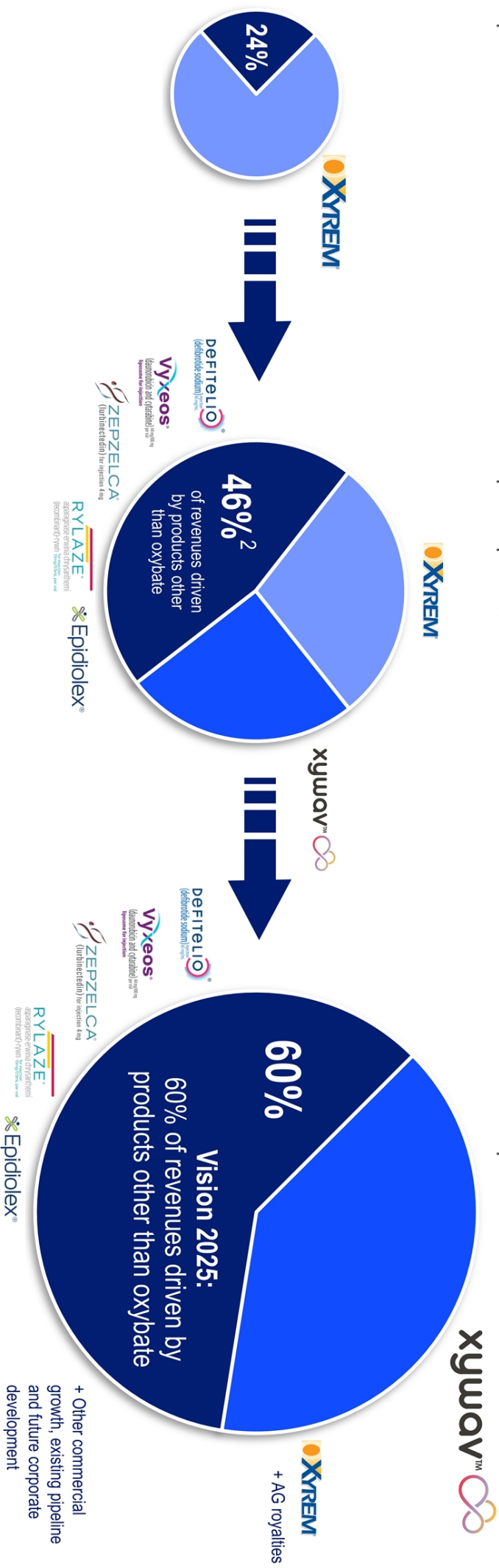
2L = second-line, BTC = biliary tract cancer, GEA = gastroesophageal adenocarcinoma, SCLC = small cell lung cancer. ¹Net product sales from launch in July 2020 to September 30, 2022.

Continuing to Rapidly Transform Revenue Base

2019 Revenue
\$2.2 billion

2022 Revenue Guidance
\$3.6-\$3.7 billion¹

Vision 2025³
\$5 billion



Expect to Meet 2022 Target of 60-65% of Net Product Sales From Newer Products⁴



¹Guidance provided by Jazz Pharmaceuticals plc on and as of November 9, 2022. The company expects that, for the year ended December 31, 2022, reported total revenues will meet the guidance range provided on November 9, 2022. Jazz Pharmaceuticals plc has not finalized its financial results for the year ended December 31, 2022, and actual results may differ. ²Chart based on YTD revenue reported in 3Q22. ³Vision 2025 represents Jazz estimates of future performance in 2025. ⁴Products launched or acquired since 2019.

Vision 2025 Execution: Commercial

Generating \$5 Billion in Revenue in 2025



Commercial Excellence Drives Growth



**TRACK RECORD OF SUCCESSFUL
COMMERCIAL EXECUTION...**



**...POSITIONS JAZZ WELL TO
DELIVER ON VISION 2025**

Leading neuroscience franchises

#1 treatment in narcolepsy & global cannabinoid franchises



**Durable oxybate franchise
Executing successful Xywav Launches**



Blockbuster potential

Rapidly growing oncology business

Approaching \$1B in revenue¹, >\$1B in 2025²



**Rapidly established as the
treatment-of-choice in 2L SCLC**



**Strong demand in first year
of launch**



2L = second-line, SCLC = small cell lung cancer. ¹Guidance provided by Jazz Pharmaceuticals plc on and as of November 9, 2022; ²Vision 2025 represents Jazz estimates of future performance.

**Generating \$5 billion in
revenue in 2025²**

~\$2 billion oxybate franchise

~\$2.5 billion Epidiolex + oncology
franchises

~\$0.5 billion in other commercial
growth, existing pipeline and future
corporate development

Xywav Success Reinforces Durable Oxybate Franchise

FOUNDATION OF OXYBATE SUCCESS



For over 15 years Jazz has:

- Established oxybate therapy as **the standard of care** in narcolepsy
- Established and operated a **robust, FDA approved, REMS and distribution system**
- **Built trust** in sleep **HCP** and **patient communities**
- Provided **patient support programs**
- Invested to **significantly improve oxybate therapy**

VISION 2025: ~\$2 BILLION¹ OXYBATE FRANCHISE



Compelling Xywav adoption in narcolepsy and IH

Existing Narcolepsy Market

~8,050 narcolepsy patients taking Xywav exiting 3Q22



New Narcolepsy Patients

Opportunity to add patients previously not prescribed Xyrem based on sodium concerns



Meaningful future royalties on Xyrem AGs



Idiopathic Hypersomnia

~1,450 IH patients taking Xywav exiting 3Q22; new patient population; no other FDA approved treatments



¹Vision 2025 represents Jazz estimates of future performance.

FDA = Food & Drug Administration, IH = idiopathic hypersomnia, HCP = healthcare provider, REMS = Risk Evaluation and Mitigation Strategy, AGs = Authorized generics

Expansion into Idiopathic Hypersomnia Creates Growth Opportunity



NEAR-TERM VALUE DRIVER



- Received **Orphan Drug Exclusivity (ODE)** in IH
- **~37,000 patients** in the U.S. diagnosed & actively **seeking healthcare**
- Potential overall U.S. patient population: **70,000 – 80,000 patients**
- **Efficient launch** with **>90% overlap** with existing sleep call universe

FIRST AND ONLY FDA-APPROVED THERAPY TO TREAT IH

IH is a serious and disruptive sleep disorder with high unmet need

Distinct symptomatology and diagnostic criteria from other sleep disorders

Xywav offers unique MOA to treat IH patients

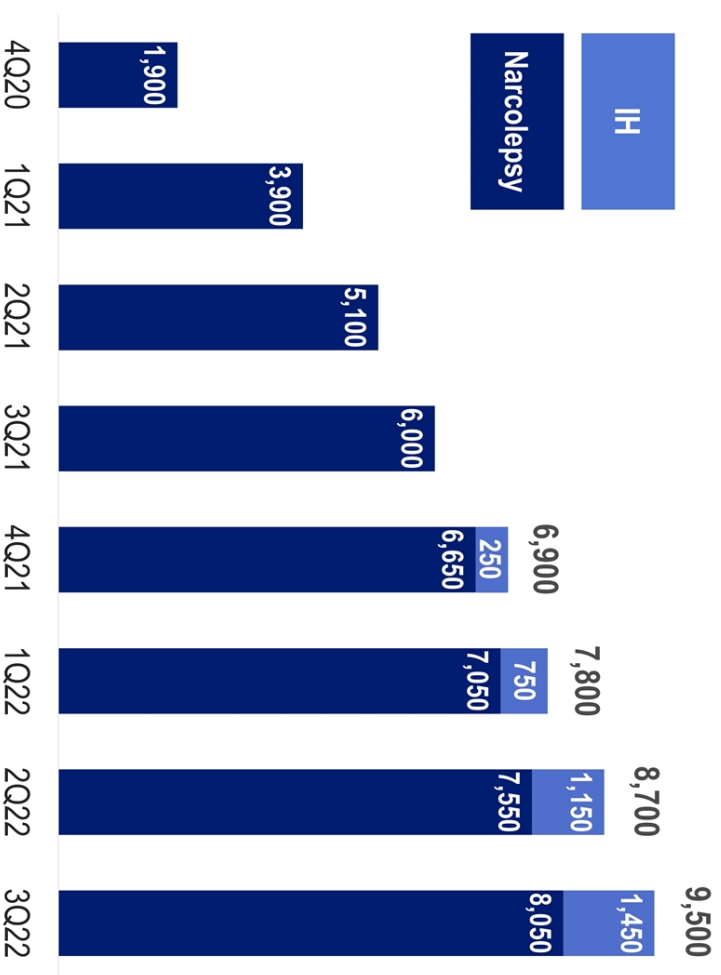
Rapid approval following narcolepsy launch



IH = idiopathic hypersomnia, FDA = Food and Drug Administration, MOA = mechanism of action

Executing Successful Xywav Launches

ACTIVE XYWAV PATIENTS¹



- Xywav on track to be **oxybate of choice** in 2023
- Vision 2025²: ~\$2 billion oxybate franchise
- Compelling Xywav adoption across both narcolepsy and IH continues to drive oxybate durability
- Growth driven by both adoption and new patient starts



¹Approximate active Xywav patients exiting quarter; ²Vision 2025 represents Jazz estimates of future performance.
IH = idiopathic hypersomnia

Epidiolex: High Unmet Need in Pediatric Onset Epilepsy

- The **first and only** FDA-approved prescription cannabidiol
- The **only treatment** indicated for seizures associated with TSC, LGS, and Dravet syndrome in patients 1 year and older
- **Broad-spectrum efficacy** reducing multiple seizure types across TSC, LGS, and Dravet syndrome
- Opportunity for the **most growth in LGS and TSC**, as well as in **treatment-resistant epilepsy and ex-U.S.**
- **LGS** is one of the most difficult-to-treat epilepsy syndromes. In the U.S., there are ~30,000-50,000 patients with LGS
- **TSC** is a genetic disorder that causes non-malignant tumors to form in many different organs. In the U.S., there are ~40,000-50,000 patients with TSC
- **3.4 million U.S. patients** with epilepsy. ~1/3 of patients are pharmacoresistant, with seizures persisting despite multiple anti-seizure medicines
- **Committed** to continuing to generate clinical study data and real-world evidence to further **support the utility of Epidiolex** across a broad range of difficult-to-treat seizure types



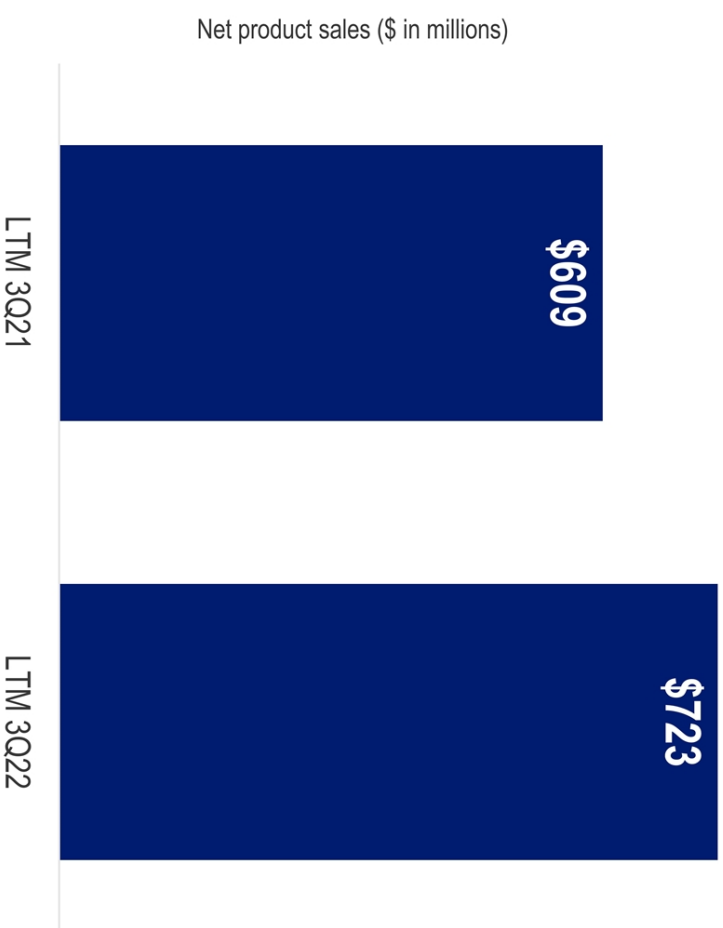
Cammy
Epidiolex Patient



FDA = Food & Drug Administration, LGS = Lennox-Gastaut syndrome, TSC = tuberous sclerosis complex

Epidiolex Revenue Growth Underscores Blockbuster Potential

19% revenue growth

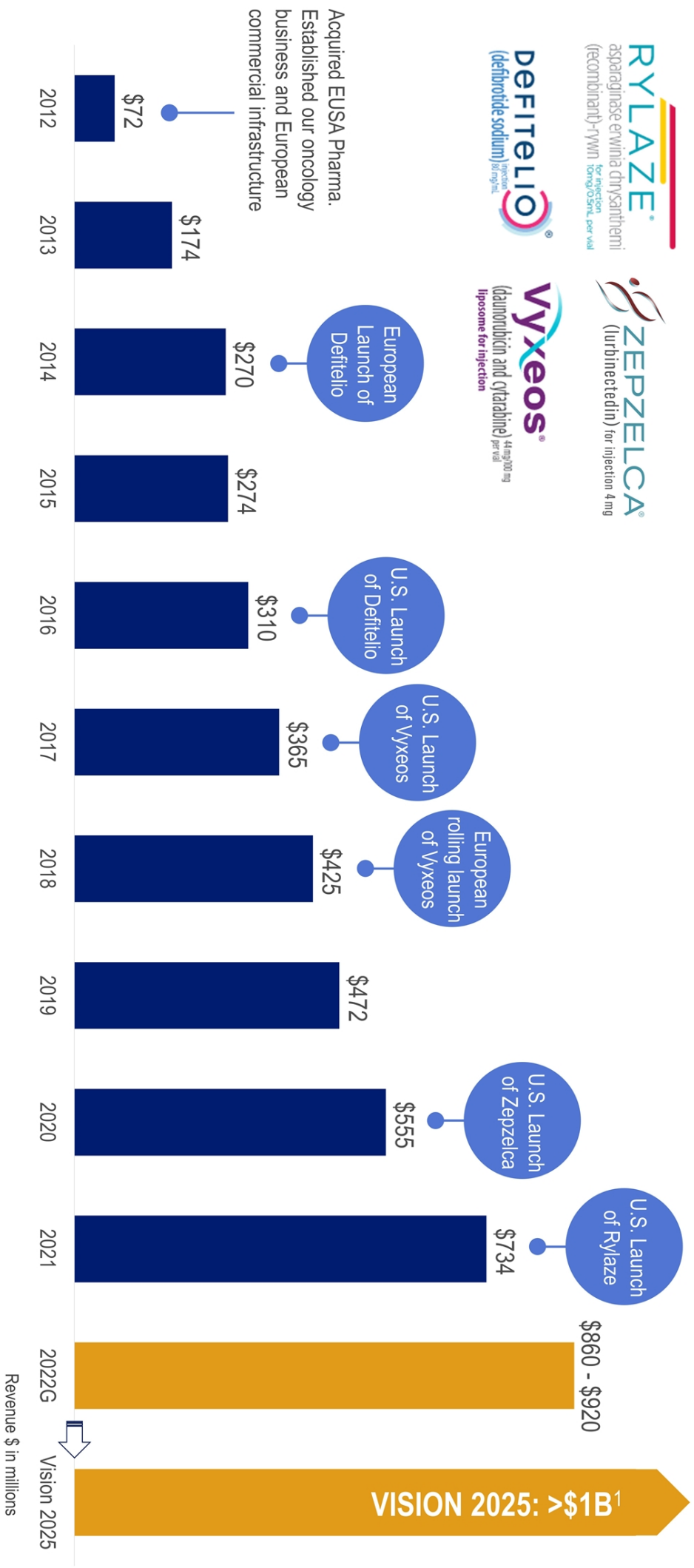


- **19%** year-over-year **growth** in LTM to **3Q22** driven by underlying **demand**
- Market research indicates nearly **60% of providers** are using **Epidiolex earlier in their treatment algorithm**
- Continue to add **new prescribers** and grow Epidiolex's active prescriber base
- **Volume of engagement** with HCPs continues to **grow**
- Now launched in **all five key European markets**¹
- **Robust patent estate** with expiry dates out to **2035** and **2039**



LTM = last twelve months, LTM 3Q21 presented on a pro-forma basis, HCP = healthcare providers, ¹United Kingdom, Germany, Italy, Spain and France

Rapidly Growing Oncology Business, Approaching \$1B in Revenue



2022G = Guidance provided by Jazz Pharmaceuticals plc on and as of November 9, 2022. ¹Vision 2025 represents Jazz estimates of future performance.

Zepzelca: Rapidly Established as Treatment of Choice in 2L SCLC



Linda
Zepzelca Patient

Established as 2L Treatment of Choice

- **\$535 million¹ in revenue since launch in mid-2020**
- Demonstrated launch excellence

Opportunities For Future Growth

- Continue to **gain market share** from topotecan and immunology products used as monotherapy
- Aim to **increase share** among patients being re-challenged with platinum-based chemotherapies

Potential to Move Into 1L SCLC

- Phase 3 trial in extensive stage **1L SCLC** in combination with Tecentriq[®] (atezolizumab), in collaboration with Roche²
- Complete enrollment anticipated by year end 2023



¹L = first-line, ²L = second-line, SCLC = small cell lung cancer. ¹Net product sales from launch in July 2020 to September 30, 2022; ²F. Hoffmann-La Roche Ltd.

Rely on Rylaze: Successful Launch and Strong Demand



Willow Rylaze Patient

Significant Demand in 1st Year of Launch

- **\$286 million¹ in revenue since launch in mid-2021**
- Maintaining periods of asparaginase activity over the course of therapy is essential to the treatment success of patients treated for ALL/LBL²
- Medical education efforts are increasing understanding of switching therapy at first signs of hypersensitivity to *E. coli*-derived asparaginase
- Feedback from HCPs indicates that they are returning to best clinical practice due to unconstrained supply of Rylaze

Regulatory Progress

- FDA approval of M/W/F IM dosing in November 2022
- FDA SBLA IV administration submitted; under **RTOR** April 2022
- MAA submission to EMA in May 2022; Potential for EU approval in 2023

Global Expansion

- Japan: Advancing the program for potential submission, approval and launch



ALL/LBL = acute lymphoblastic leukemia / lymphoblastic lymphoma, EMA = European Medicines Agency, HCP = healthcare providers, IM = intramuscular, IV = intravenous, M/W/F = Monday, Wednesday, Friday, MAA = Marketing Authorisation Application, RTOR = Real-Time Oncology Review, SBLA = supplemental Biologics License Application. ¹Net product sales from launch in July 2021 to September 30, 2022. ²Salzer W, Bostrom B, Messinger Y, et al. Asparaginase activity levels and monitoring in patients with acute lymphoblastic leukemia. *Leuk Lymphoma*. 2018;59(9):1797-1806.

Vision 2025 Execution: Pipeline

Expanded Capabilities Driving Future Growth Potential



Highly Productive R&D Engine Drives Value



**TRACK RECORD OF SUCCESS, STRONG EXECUTION
AND EXPANDED CAPABILITIES...**



**...POSITIONS JAZZ WELL TO
DELIVER ON VISION 2025**

5

**Product approvals and launches
in 2020–2021**

>4X

**Total pipeline projects
Expanded >4x since 2015**

11

**Product approvals and
commercial launches
11 since 2015**

26

**Molecules / programs acquired
26 since 2019**

29

**Breadth and depth of pipeline
29 R&D programs, 13 late-stage**

2022 Execution

-  3 exciting new molecules added through corporate development
-  Expanded suvrecaltamide program to PDT
-  4 INDs in 2022 & multiple additional INDs expected in 2023
-  7 clinical trials initiated
-  Positive zanidatamab BTC top-line data
-  Approval of Rylaze M/W/F IM

**Pipeline delivering
≥5 novel product
approvals by end
of the decade¹**



BTC = Biliary tract cancer, IM = intramuscular, IND = Investigational New Drug Application, M/W/F = Monday/Wednesday/Friday, PDT = Parkinson's disease tremor. ¹Vision 2025 represents Jazz estimates of future performance.

Expanded R&D Capabilities Provide Expertise and Scale



EXPANDED IN-HOUSE END-TO-END DRUG DEVELOPMENT CAPABILITIES

- Enhanced **medicinal chemistry** & **translational biology** capabilities
- Differentiated capabilities in **cannabinoids** and **nanoparticle** drug delivery



SIGNIFICANT R&D EXPERTISE

- **>700** R&D employees; **>50%** of Sr Director and above are **PhD, PharmD or MDs**
- Expertise in sleep medicine, hematological malignancies and solid tumors



BREADTH AND DEPTH OF PIPELINE

- **23 novel candidates** across neuroscience, oncology and cannabinoids
- **6 significant development collaborations**



DISCIPLINED CAPITAL ALLOCATION

- Significant ability to **invest to drive sustainable growth**

**Patient-Centric
Innovation Drives
our Strategy**



Near-term R&D Pipeline Opportunities

 Cannabinoids

 Neuroscience

 Oncology

	PRE-CLINICAL	PHASE 1	PHASE 2	PHASE 3	PHASE 4 / Regulatory	KEY CATALYSTS
Epidiolex			EMAS			Phase 3 Initiated Fourth target indication
			Japan (LGS/TSC/DS)			Phase 3 First Patient Enrolled
JZP150			PTSD			Phase 2 Top-line Data Readout Expected late 2023
			Phase 2b essential tremor			Phase 2b Top-line Data Readout Expected 1H24
Suvectaltamide (JZP385)			Parkinson's disease tremor			Phase 2 Initiated
			Orexin-2 Receptor Agonist			Expect initial POC in healthy volunteers in 2023
Zanidatamab			2L Biliary Tract Cancer (pivotal)			Positive top-line data
			Phase 3 1L GEA (pivotal)			Phase 3 Top-line Data Readout Expected 2024
Zepzelca			ES 1L SCLC combo with Tecentriq			Complete enrollment Anticipated by year-end 2023
			Phase 4 2L SCLC observational trial			
Rylaze			Phase 3 2L SCLC confirmatory trial			Phase 2 Basket Trial First patient enrolled in 1Q22
			Solid Tumors			U.S.: SBLA submission for IV administration EU: EMA submission, potential approval 2023



1L = first line, 2L = second-line, ALL/LBL = acute lymphoblastic leukemia/lymphoblastic lymphoma, DS = Dravet syndrome, EMA = European Medicines Agency, EMAS = epilepsy with myoclonic-astonic seizures, ES = extensive-stage, GEA = gastroesophageal adenocarcinoma, IV = intravenous, LGS = Lennox-Gastaut syndrome, POC = proof of concept, PTSD = post-traumatic stress disorder, SBLA = Supplemental Biologics License Application, SCLC = small cell lung cancer, TSC = Tuberous sclerosis complex.

Vision 2025 Execution: Operational Excellence

Financial Strength and Discipline Enables Future Growth



Delivering Significant Value Through Strategic Capital Allocation



CAPITAL



DISCIPLINED DEPLOYMENT



STRATEGIC PRIORITIES

\$0.9B

Cash, cash equivalents and investments¹

COMMERCIAL GROWTH

New indications
Geographic expansion

PIPELINE EXPANSION

Advancing internal assets
Licensing new assets

CORPORATE DEVELOPMENT

Product acquisitions
Company acquisitions

STRONG FINANCIAL POSITION

Deleveraged balance sheet
Improved operating margin

\$0.5B

Undrawn revolving credit facility¹



Diversified and growing
revenue base



Differentiated pipeline to
support future growth



Operational excellence
to maximize value

\$Billions

Expected cash flow through 2025



¹As of September 30, 2022.

Jazz Has Consistently Delivered Top- and Bottom-Line Growth

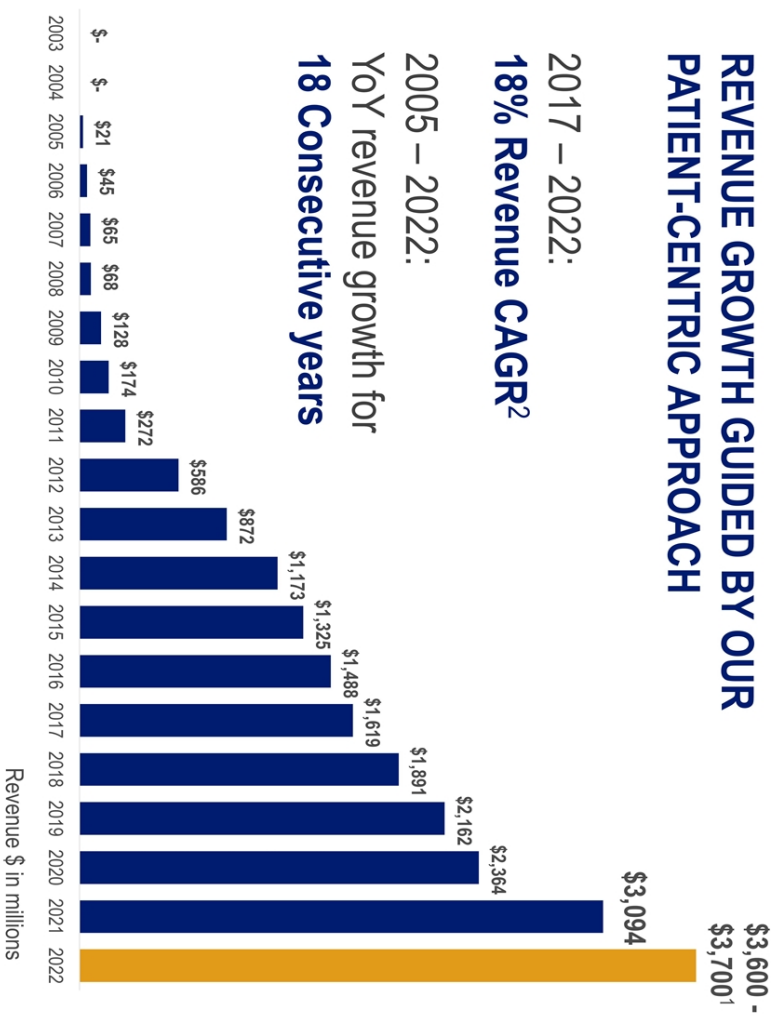
REVENUE GROWTH GUIDED BY OUR PATIENT-CENTRIC APPROACH

2017 – 2022:

18% Revenue CAGR²

2005 – 2022:

YoY revenue growth for
18 Consecutive years



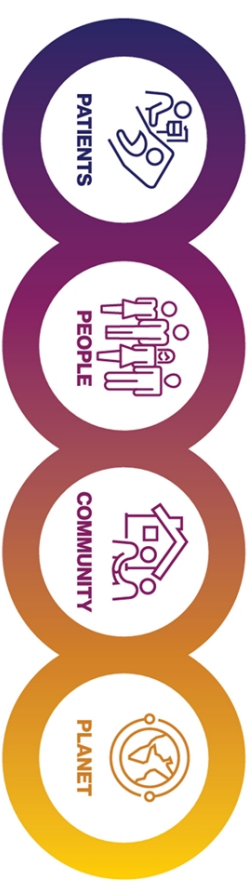
OPERATIONAL EXCELLENCE AND OPERATING MARGIN IMPROVEMENTS IN 2022 POSITION US WELL TO ACHIEVE VISION 2025:

- 2016 - 2021: Achieved ~10% 5-year ANI³ CAGR
- 2022 guidance mid-point implies adjusted operating margin³ of 49%
- Provides significant flexibility to invest through 2023 and 2024



ANI = adjusted net income, CAGR – compound annual growth rate. ¹Guidance provided by Jazz Pharmaceuticals plc on and as of November 9, 2022. The company expects that, for the year ended December 31, 2022, reported total revenues will meet the guidance range provided on November 9, 2022. Jazz Pharmaceuticals plc has not finalized its financial results for the year ended December 31, 2022, and actual results may differ. ²Based on mid-point of guidance. ³Non-GAAP adjusted net income and adjusted operating margin are non-GAAP financial measures. For further information see “Non-GAAP Financial Measures” and reconciliation tables in the Appendix.

First ESG Report Published



PATIENTS

- ✓ Clinical trial safety and transparency
- ✓ Expanded areas of R&D focus
- ✓ Access and affordability of medicines

S↑2C
STAND UP TO CANCER
CONDUCTED **35**
CLINICAL TRIALS ALONG
WITH PARTNERS

PEOPLE

- ✓ DEIB 2025 goal: gender parity globally and 25-30% people of color in the U.S. at Executive Director levels and above
- ✓ 15% of workforce active in ERTs in 2021
- ✓ Performance based executive compensation

50%
OF BOARD
IS DIVERSE, WITH
33% WOMEN

COMMUNITY

- ✓ Community engagement and volunteerism
- ✓ Oncology medicine donations
- ✓ Corporate giving
- ✓ Medical education grants

LEUKEMIA &
LYMPHOMA
SOCIETY* | **LIGHT
THE NIGHT.**

PLANET

- ✓ 100% of electricity from wind at Athlone facility
- ✓ 90% of water used at largest contracted cannabis growing site from rainwater harvesting
- ✓ Reduced packaging waste



*The 2021 ESG report is available on the Investors section of www.lazpharmaceuticals.com and is based on data for the calendar year 2021. DEIB = diversity, equity, inclusion and belonging, ERTs = employee resource teams, ESG = environmental, social and governance, R&D = research and development

Delivering Sustainable Growth and Shareholder Value

- Patient-centric innovation drives our strategy
- 2022 execution positions us well to achieve Vision 2025
- Strong financial foundations with additional flexibility to invest and transact to grow our business
- Promising pipeline with significant near-, mid- and longer-term catalysts
- Expanded R&D capabilities and commercial excellence drive corporate development 'partner of choice' status



Thank You



Appendix



Robust and Productive Pipeline for Sustainable Growth

PRE-CLINICAL	PHASE 1	PHASE 2	PHASE 3	REGULATORY
Undisclosed targets Neuroscience	JZP324³ Oxybate extended-release formulation	Suvecatamide (JZP385) Essential tremor	Zanidatamab² HER2-targeted bispecific antibody 1L zani + chemo ± tislelizumab for GEA ⁸ (Pivotal trial)	JZP458 (Rylaze)⁹ (recombinant <i>Erwinia asparaginase</i>) ALL/LBL
Complex Exploratory activities	JZP441 (DSP-0187)² Orexin-2 receptor agonist	Suvecatamide (JZP385) Parkinson's Disease Tremor	Lurbnectedin¹ 1L treatment SCLC in combination with Tecentriq® (atezolizumab)	
Undisclosed target Ras/Raf/MEK/ERK pathway ¹	JZP815 Pan-Raf Inhibitor Program Raf & Ras mutant	JZP150⁵ PTSD	JZP351 • AML or HR-MDS >60yrs (AML 18) ⁷ • Newly diagnosed adults with standard- and HR-AML (AMLSG) ⁷ • Newly diagnosed <22 yrs with AML (COG) ⁴	
Exosome targets (Up to 3 targets) ¹ Hematological malignancies/solid tumors	Zanidatamab² HER2-targeted bispecific antibody Breast cancer	Zanidatamab² HER2-targeted bispecific antibody • 2L zani monotherapy for BTC ⁷ (Pivotal trial) • Additional trials ongoing in BTC, GEA and CRC • Multiple trials ongoing in breast cancer	Cannabidiol (Epidiolex) LGS, DS, TSC in Japan	
JZP898 (WJX-613)² Conditionally-activated IFNα	JZP341 (long-acting <i>Erwinia asparaginase</i>) Solid tumors	Lurbnectedin (Zepzelca) Basket trial: advanced urothelial cancer, large cell neuroendocrine tumor of the lung, HRD+ cancers		
Undisclosed targets Oncology	JZP351 (Wyxeos) Low Intensity Dosing for higher risk MDS ⁴	JZP351 • HR-MDS (EMSCO) ⁷ • Newly diagnosed older adults with HR-AML ⁷		
Undisclosed targets Cannabinoids	JZP351 + other approved therapies • R/R AML or HMA Failure MDS ⁴ • First-line, fit AML (Phase 1b) • Low Intensity Therapy for first-line, unfit AML (Phase 1b)	JZP351 + venetoclax <i>de novo</i> or R/R AML ⁴		
	Additional Cannabinoids Neonatal hypoxic-ischemic encephalopathy	Additional Cannabinoids Autism spectrum disorders		
	Additional Cannabinoids Neuropsychiatry targets			



¹Partnership collaboration; ²Recently acquired; ³Planned; ⁴Laziz & MD Anderson Cancer Center collaboration study; ⁵JZP150 is a fatty acid amide hydrolase inhibitor which modulates the endocannabinoid anandamide; ⁶HERIZON-BTC-01; ⁷Cooperative group study; ⁸HERIZON-GEA-01; ⁹FDA approval on June 30, 2021 and FDA approval of sBLA for MMF IM dosing on November 18, 2022; submitted additional data to support U.S. label update; 1L = first line, ALL/LBL = acute lymphoblastic leukemia / lymphoblastic lymphoma, AML = acute myeloid leukemia, COG = Children's Oncology Group, BTC = biliary tract cancer, CRC = colorectal cancer, DS = Dravet syndrome, EMAS = epilepsy with myoclonic-atonic seizures, GEA = gastroesophageal adenocarcinoma, HMA = hypomethylating agents, HR = high-risk, HRD+ = homologous recombination deficient positive, LGS = Lennox-Gastaut syndrome, MDS = myelodysplastic syndromes, PTSD = post-traumatic stress disorder, R/R = relapsing/refractory, SCLC = small cell lung cancer, SG = study group, TSC = Tuberous sclerosis complex.

Non-GAAP Adjusted Operating Margin¹ – Year Ended December 31, 2021

The following table provides a reconciliation of the Company's GAAP reported cost of product sales, SG&A expenses and R&D expenses to non-GAAP adjusted cost of products sales, SG&A expenses and R&D expenses and the calculation of the Company's non-GAAP adjusted operating margin.

In millions, except % (unaudited)	Year ended December 31, 2021			
	Cost of product sales	SG&A	R&D	Total
Revenue				\$3,094
Adjusted cost of product sales, SG&A and R&D expenses				\$1,761
Non-GAAP adjusted operating margin				43%
In millions (unaudited)				
GAAP reported	\$441	\$1,452	\$506	\$2,398
Share-based compensation	(11)	(118)	(42)	(170)
Transaction and integration related expenses	(2)	(229)	(13)	(244)
Acquisition accounting inventory fair value step-up	(223)	—	—	(223)
Total of non-GAAP adjusted	\$205	\$1,105	\$451	\$1,761



SG&A = selling, general and administrative, R&D = research and development. ¹Adjusted operating margin is a non-GAAP financial measure. For further information, see "Non-GAAP Financial Measures".
Note: Table may not foot due to rounding.

Non-GAAP Adjusted Operating Margin^{1,2} – FY 2022 G

The following table provides a reconciliation of the Company's projected 2022 GAAP cost of product sales, SG&A expenses and R&D expenses guidance to non-GAAP adjusted cost of products sales, SG&A expenses and R&D expenses guidance and the calculation of the Company's non-GAAP adjusted operating margin.

In millions, except % (unaudited)	FY 2022 G			
Revenue				\$3,650
Adjusted cost of product sales, SG&A and R&D expenses				\$1,866
Non-GAAP adjusted operating margin				49%
In millions (unaudited)				
	Cost of product sales G	SG&A G	R&D G	Total G
GAAP	\$541	\$1,360	\$578	\$2,479
Share-based compensation	(12)	(140)	(59)	(211)
Restructuring and other charges	(2)	(43)	(12)	(57)
Transaction and integration related expenses	(1)	(27)	(2)	(30)
Costs related to disposal of a business	—	(45)	—	(45)
Acquisition accounting inventory fair value step-up	(270)	—	—	(270)
Total of non-GAAP adjusted	\$256	\$1,105	\$505	\$1,866

Note: Table may not foot due to rounding. G= Guidance. R&D = research and development, SG&A = selling, general and administrative. ¹Calculated at the midpoint; ²Adjusted operating margin is a non-GAAP financial measure. For further information, see "Non-GAAP Financial Measures".

Pro Forma Non-GAAP Net Leverage Ratio

Reconciliation of Pro Forma GAAP Net income to Pro Forma Non-GAAP Adjusted EBITDA¹ (calculated in accordance with the Company's Credit Agreement) and the Calculation of Pro Forma Non-GAAP Net Leverage Ratio

In millions (unaudited)	LTM Ended	
	09/30/22	03/31/21
Pro forma GAAP net income	\$46²	\$448³
Interest expense, net	303	109
Income tax (benefit) expense	(71)	102
Depreciation and amortization	633 ⁴	298
Pro forma non-GAAP EBITDA	911	957
Transaction and integration related expenses	66	25
Share-based compensation expense	196 ⁴	192
Acquisition accounting inventory fair value step-up	278	-
Restructuring and other costs	58	-
Impairment charge	134	-
Upfront and milestone payments	85	50
Costs related to the disposal of a business	50	-
Other	(62)	26
Expected cost synergies ⁵	10	45
Pro forma non-GAAP Adjusted EBITDA¹	\$1,724	\$1,296

In millions, except ratio (unaudited)

At 09/30/2022

At 05/05/21

Calculation of Net Debt:			
Total GAAP debt	\$5,836	\$7,144	
Impact of current hedging arrangements on Euro Term Loan B	-	3	
Total Adjusted Debt ⁶	\$5,836	7,147	
Cash, cash equivalents and investments	(899)	(799) ⁷	
Net Adjusted Debt	\$4,937	\$6,348	
Calculation of Pro Forma non-GAAP Net Leverage Ratio:			
Net Adjusted Debt	\$4,937	\$6,348	
Pro forma non-GAAP Adjusted EBITDA ¹	\$1,724	\$1,296	
Pro Forma non-GAAP Net Leverage Ratio⁴	2.9	4.9	



¹Pro forma non-GAAP Adjusted EBITDA is calculated in accordance with the definition of Consolidated Adjusted EBITDA as set out in the Credit Agreement; ²Pro forma GAAP net income is derived from the GAAP financial statements of the Company for the LTM ended September 30, 2022, and in accordance with the Credit Agreement reflects the divestment of Sunosi U.S. to Avsome on a proforma basis as if the divestment had occurred at the beginning of the LTM ended September 30, 2022; ³Pro forma GAAP net income is derived from the GAAP financial statements of the Company and GW for this period; ⁴Excludes the portion of these adjustments related to the Sunosi U.S. business; ⁵Expected cost synergies of \$45M from initiatives implemented following the acquisition of GW are assumed to be realized pro-rata through 2022; ⁶Total adjusted debt, reflected the impact of the Company's hedging arrangements on the Euro term Loan B, in accordance with the Credit Agreement, the Euro term Loan B was repaid in March 2022; ⁷Cash and cash equivalents is derived from historical Jazz Pharmaceuticals plc and GW and is pro forma for the close of the acquisition of GW (the GW Acquisition) on May 5, 2021 after giving effect to the settlement of the cash consideration, fees and expenses of the transaction and repayment of the outstanding balance on the term loan A which was terminated on close of the GW Acquisition; LTM = Last Twelve Months; EBITDA = Earnings Before Interest, Income Tax, Depreciation and Amortization; GW = GW Pharmaceuticals plc. Note: Table may not foot due to rounding.

Reconciliation of GAAP Reported Net Income (Loss) to Non-GAAP Adjusted Net Income[†]

In millions (unaudited)	Year ended 31 December	
	2021	2016
GAAP reported net income (loss)	\$(329,668)	\$396,831
Intangible asset amortization	525,769	101,994
Share-based compensation expense	169,921	98,771
Transaction and integration related expenses ¹	243,710	13,644
Non-cash interest expense ²	92,655	22,133
Acquisition accounting inventory fair value step-up	223,085	—
Expenses related to certain legal proceedings and restructuring	—	6,060
Loss on extinguishment and modification of debt	—	638
Income tax effect of above adjustments	(192,521)	(36,659)
Impact of U.K. tax rate change ³	259,873	—
Non-GAAP adjusted net income	\$992,824	\$603,412⁴

Explanation of Adjustments and Certain Line Items:

1. Transaction and integration expenses in 2021 related to the GW Acquisition and in 2016 related to the Celator Acquisition.
2. Non-cash interest expense associated with debt discount and debt issuance costs.
3. Expense arising on the remeasurement of the Company's U.K. net deferred tax liability, which arose primarily in relation to the GW Acquisition, due to a change in the statutory tax rate in the U.K. following enactment of the UK Finance Act 2021.
4. Commencing in 2020, following consultation with the staff of the Division of Corporation Finance of the U.S. Securities and Exchange Commission, the Company no longer excludes upfront and milestone payments from the Company's non-GAAP adjusted net income. For the purposes of comparability, non-GAAP adjusted financial measures for the year end December 31, 2016 have been updated to reflect this change.



[†]Non-GAAP adjusted net income is a non-GAAP financial measure. For further information see "Non-GAAP Financial Measures".