

January 9, 2023

# 41<sup>st</sup> Annual J.P. Morgan Healthcare Conference

Innovating to Transform the Lives  
of Patients and Their Families

Grace  
Epidiolex patient





# Transforming Lives. Redefining Possibilities.

## Caution Concerning Forward-Looking Statements

This presentation contains forward-looking statements and financial targets, including, but not limited to, statements related to: the Company's growth prospects and future financial and operating results, including Vision 2025 and expectations related thereto; 2022 revenue guidance and the Company's expectations related thereto; the Company's ability to deliver sustainable growth and enhance value; the Company's commercial expectations, including with respect to revenue diversification, and its expectations for significant growth; the Company's ability to realize the commercial potential of its products, including the blockbuster potential for Epidiolex and its growth opportunities and the ability of Zepzelca to gain market share and its potential approval as a first line therapy; the value and growth potential of its products; the Company's net product sales, goals for net product sales from new and acquired products and net leverage ratio target; the Company's views and expectations relating to its patent portfolio, including with respect to expected patent protection; planned or anticipated clinical trial events, including with respect to initiations, enrollment and data read-outs, and the anticipated timing thereof, including completion of enrollment in the Zepzelca first line SCLC study and availability of zanidatamab's Phase III top-line GEA data; planned or anticipated regulatory submissions and filings; and other statements that are not historical facts. These forward-looking statements are based on the Company's current plans, objectives, estimates, expectations and intentions and inherently involve significant risks and uncertainties. Actual results and the timing of events could differ materially from those anticipated in such forward-looking statements as a result of these risks and uncertainties, which include, without limitation, risks and uncertainties associated with: maintaining or increasing sales of and revenue from the Company's oxybate products, Zepzelca and other key marketed products; effectively launching and commercializing the Company's other products and product candidates; obtaining and maintaining adequate coverage and reimbursement for the Company's products; the time-consuming and uncertain regulatory approval process, including the risk that the Company's current and/or planned regulatory submissions may not be submitted, accepted or approved by applicable regulatory authorities in a timely manner or at all, including the risk that the Company's sBLA seeking approval for a revised dosing label for Rylaze may not be approved by FDA in a timely manner or at all; the costly and time-consuming pharmaceutical product development and the uncertainty of clinical success, including risks related to failure or delays in successfully initiating or completing clinical trials and assessing patients such as those being experienced, and expected to continue to be experienced, by the Company; the Company's failure to realize the expected benefits of its acquisition of GW Pharmaceuticals, including the blockbuster potential of Epidiolex; regulatory initiatives and changes in tax laws; market volatility; protecting and enhancing the Company's intellectual property rights and the Company's commercial success being dependent upon its obtaining, maintaining and defending intellectual property protection for its products and product candidates; delays or problems in the supply or manufacture of the Company's products and product candidates; complying with applicable U.S. and non-U.S. regulatory requirements, including those governing the research, development, manufacturing and distribution of controlled substances; government investigations, legal proceedings and other actions; identifying and consummating corporate development transactions, financing these transactions and successfully integrating acquired product candidates, products and businesses; the Company's ability to realize the anticipated benefits of its collaborations and license agreements with third parties; the sufficiency of the Company's cash flows and capital resources; the Company's ability to achieve targeted or expected future financial performance and results and the uncertainty of future tax, accounting and other provisions and estimates; the completion of financial closing procedures, final audit adjustments and other developments that may arise that would cause the Company's expectations with respect to the Company's 2022 revenue guidance to differ, perhaps materially, from the financial results that will be reflected in the Company's audited consolidated financial statements for the fiscal year ended December 31, 2022; and other risks and uncertainties affecting the Company, including those described from time to time under the caption "Risk Factors" and elsewhere in the Company's Securities and Exchange Commission filings and reports, including the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2022, and its future filings and reports. Other risks and uncertainties of which the Company is not currently aware may also affect its forward-looking statements and may cause actual results and the timing of events to differ materially from those anticipated. The forward-looking statements made in this presentation are made only as of the date hereof or as of the dates indicated in the forward-looking statements, even if they are subsequently made available by the Company on its website or otherwise. The Company undertakes no obligation to update or supplement any forward-looking statements to reflect actual results, new information, future events, changes in its expectations or other circumstances that exist after the date as of which the forward-looking statements were made.





# Transforming Lives. Redefining Possibilities.

## Non-GAAP Financial Measures

To supplement Jazz Pharmaceuticals' financial results and guidance presented in accordance with U.S. generally accepted accounting principles (GAAP), the Company uses certain non-GAAP (also referred to as adjusted or non-GAAP adjusted) financial measures in this presentation. The Company presents non-GAAP adjusted net income which excludes from GAAP reported net income (loss) certain items, as detailed in the reconciliation tables that follow in the Appendix hereto, and adjusts for the income tax effect of the non-GAAP adjustments and the impact of the change in the statutory tax rate in the U.K. The Company also presents non-GAAP adjusted operating margin and projected non-GAAP adjusted operating margin improvement. Non-GAAP adjusted operating margin is calculated as total revenues less non-GAAP adjusted cost of product sales, SG&A expenses and R&D expenses divided by total revenues. Non-GAAP adjusted cost of product sales, SG&A expenses and R&D expenses exclude certain line item components from GAAP reported cost of product sales, SG&A expenses and R&D expenses, as detailed in the non-GAAP adjusted operating margin reconciliation table that follows in the Appendix hereto. The Company also uses a pro forma non-GAAP net leverage ratio calculated as net adjusted debt (defined as total GAAP debt, after giving effect to the Company's hedging arrangements for its Euro Term Loan B, net of cash, cash equivalents and investments) divided by Adjusted EBITDA for the most recent period of four consecutive completed fiscal quarters. EBITDA is defined as net income before income taxes, interest expense, depreciation and amortization. Adjusted EBITDA is defined as EBITDA further adjusted to exclude certain other charges and adjustments as detailed in the pro forma non-GAAP net leverage ratio reconciliation table that follows in the Appendix hereto and is calculated in accordance with the definition of Adjusted Consolidated EBITDA as set out in the Company's credit agreement entered into in May 2021 (the Credit Agreement). Investors should note that reconciliations of certain forward-looking or projected non-GAAP financial measures to their most comparable GAAP financial measures cannot be provided because the Company cannot do so without unreasonable efforts due to the unavailability of information needed to calculate reconciling items and due to the variability, complexity and limited visibility of comparable GAAP measures and the reconciling items that would be excluded from the non-GAAP financial measures in future periods. Likewise, reconciliations of projected non-GAAP adjusted cost of product sales, SG&A and R&D expenses, which are used to calculate projected non-GAAP adjusted operating margin and the related projected percentage improvement from 2021, to projected GAAP cost of product sales, SG&A and R&D expenses is not provided. For example, the non-GAAP adjustment for share-based compensation expense requires additional inputs such as the number and value of awards granted that are not currently ascertainable. Investors should note that the amounts of reconciling items between actual non-GAAP adjusted cost of product sales, SG&A and R&D expenses and actual GAAP cost of product sales, SG&A and R&D expenses could be significant such that actual GAAP cost of product sales, SG&A and R&D expenses would vary significantly from the projected adjusted cost of product sales, SG&A and R&D expenses used to calculate projected non-GAAP adjusted operating margin and the related projected percentage improvement from 2021.

The Company believes that each of these non-GAAP financial measures provides useful supplementary information to, and facilitates additional analysis by, investors and analysts and that each of these non-GAAP financial measures, when considered together with the Company's financial information prepared in accordance with GAAP, can enhance investors' and analysts' ability to meaningfully compare the Company's results from period to period and to its forward-looking guidance, to identify operating trends in the Company's business and to understand the Company's ability to delever. In addition, these non-GAAP financial measures are regularly used by investors and analysts to model and track the Company's financial performance. The Company's management also regularly uses these non-GAAP financial measures internally to understand, manage and evaluate the Company's business and to make operating decisions, and compensation of executives is based in part on certain of these non-GAAP financial measures. Because these non-GAAP financial measures are important internal measurements for the Company's management, the Company also believes that these non-GAAP financial measures are useful to investors and analysts since these measures allow for greater transparency with respect to key financial metrics the Company uses in assessing its own operating performance and making operating decisions. These non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures; should be read in conjunction with the Company's consolidated financial statements prepared in accordance with GAAP; have no standardized meaning prescribed by GAAP; and are not prepared under any comprehensive set of accounting rules or principles in the reconciliation tables that follow. In addition, from time to time in the future there may be other items that the Company may exclude for purposes of its non-GAAP financial measures; and the Company has ceased, and may in the future cease, to exclude items that it has historically excluded for purposes of its non-GAAP financial measures. Likewise, the Company may determine to modify the nature of its adjustments to arrive at its non-GAAP financial measures. Because of the non-standardized definitions of non-GAAP financial measures, the non-GAAP financial measures as used by the Company in this presentation and the accompanying tables have limits in their usefulness to investors and may be calculated differently from, and therefore may not be directly comparable to, similarly titled measures used by other companies.







**Jazz** Pharmaceuticals®



**Casey**  
Xywav IH Patient

## Our Purpose

is to innovate to transform the lives of patients and their families.

## Who We Are

We are focused on developing life-changing medicines for people with serious diseases, often with limited or no therapeutic options, so they can live their lives more fully.

By transforming biopharmaceutical discoveries into novel medicines, we are working to give people around the world the opportunity to redefine what's possible, to make the “small wins” big again.



**Leighton**  
Rylaze ALL Trial Participant





# Jazz Has A Track Record of Strong Execution

**Expect to meet 2022 total, neuroscience and oncology revenue guidance<sup>1</sup>**

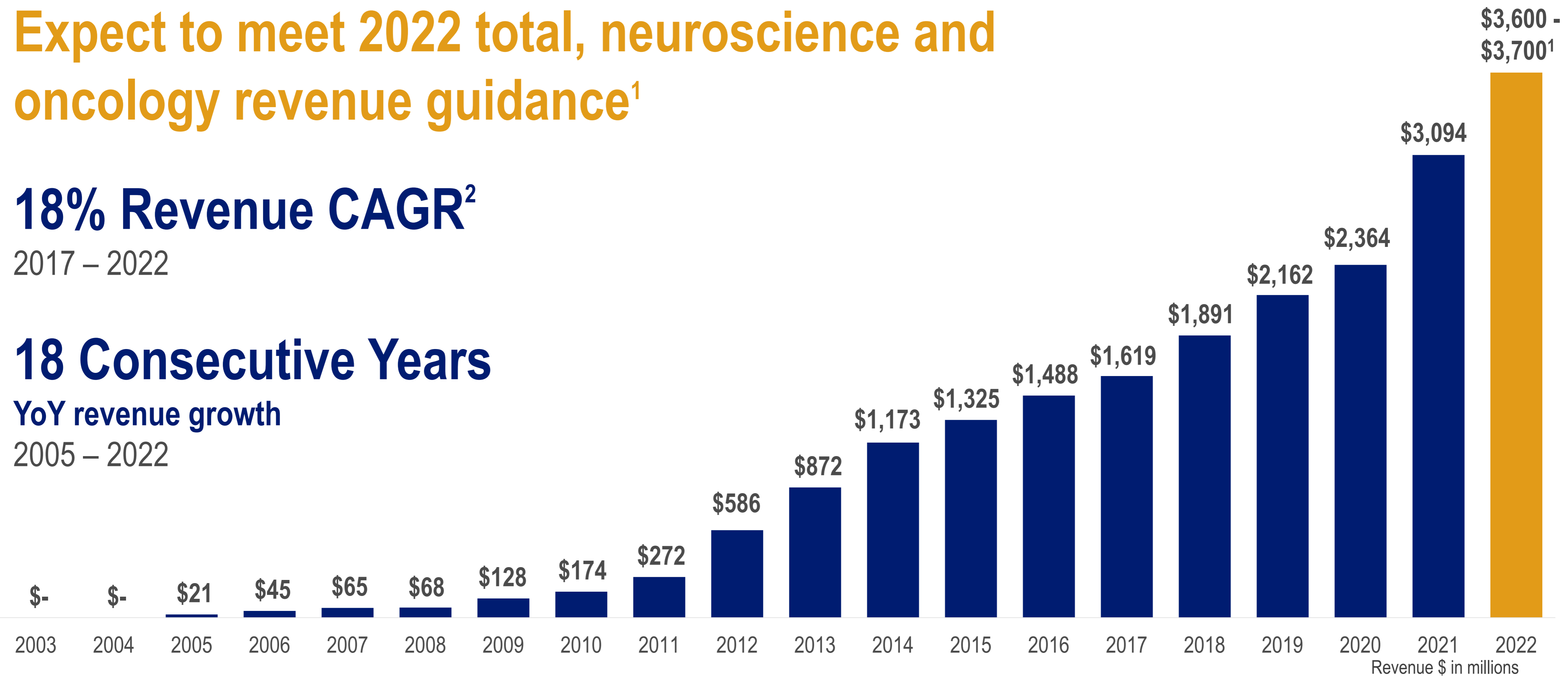
**18% Revenue CAGR<sup>2</sup>**

2017 – 2022

**18 Consecutive Years**

**YoY revenue growth**

2005 – 2022



CAGR – compound annual growth rate, YoY = year-over-year. <sup>1</sup>Guidance provided by Jazz Pharmaceuticals plc on and as of November 9, 2022. The company expects that, for the year ended December 31, 2022, reported total, neuroscience and oncology revenues will meet the guidance range provided on November 9, 2022. Jazz Pharmaceuticals plc has not finalized its financial results for the year ended December 31, 2022, and actual results may differ. <sup>2</sup>Based on mid-point of guidance provided by Jazz Pharmaceuticals plc on and as of November 9, 2022.

# Vision 2025 to Deliver Sustainable Growth and Enhanced Value



## COMMERCIAL

Generating  
**\$5 billion in revenue**  
in 2025



## PIPELINE

Delivering  
**≥5 novel product**  
**approvals**  
by end of the decade



## OPERATIONAL EXCELLENCE

Driving **5%<sup>1</sup> adjusted**  
**operating margin<sup>2</sup>**  
**improvement**  
from 2021<sup>3</sup> to 2025



# Vision 2025 is Built on Our Core Strengths



## COMMERCIAL

Generating  
**\$5 billion in revenue**  
in 2025

- ✓ Executing **successful launches**
- ✓ **#1** treatment in **narcolepsy** & **Epidiolex blockbuster** potential
- ✓ **Rapidly growing oncology** business



## PIPELINE

Delivering  
**≥5 novel product approvals**  
by end of the decade

- ✓ Ability to **invest meaningfully in R&D**
- ✓ **Expanded R&D capabilities**
- ✓ **Breadth** and **depth** of pipeline
- ✓ Strategic R&D **collaborations**



## OPERATIONAL EXCELLENCE

Driving **5%<sup>1</sup> adjusted operating margin<sup>2</sup> improvement** from 2021<sup>3</sup> to 2025

- ✓ Disciplined **capital allocation**
- ✓ Already achieved operating margin improvement - providing **additional flexibility to invest** in growth drivers



# Strong 2022 Execution Positions Jazz Well to Achieve Vision 2025



## COMMERCIAL



### Significant revenue growth

- 2017 to 2022 **5-year CAGR of 18%**<sup>1</sup>



### Demonstrated launch excellence

- **Xywav®**: Compelling adoption across narcolepsy & IH **drives oxybate durability**
- **Zepzelca®**: Established as **treatment of choice** in 2L SCLC
- **Rylaze®**: Strong demand



### Epidiolex® blockbuster potential

- Significant **YOY growth**
- Now launched in **all 5 key European markets**<sup>2</sup>



## PIPELINE



### Added 3 exciting new molecules to pipeline in 2022

- **Zanidatamab**: HER2-targeted bispecific antibody
- **JZP441**: Orexin-2 receptor agonist
- **JZP898**: IFN $\alpha$  **INDUKINE™** molecule



### Significant 2022 R&D execution

- **4 INDs** in 2022 & multiple additional INDs expected in 2023
- **7 clinical trials** initiated
- **Expanded suvecaltamide** program into PDT
- **Positive zanidatamab BTC** top-line data
- **Approval of Rylaze** M/W/F IM



## OPERATIONAL EXCELLENCE



### Strong operational and financial foundation to deliver Vision 2025 is underpinned by:

- **Strong operating cash flow** of \$930M YTD<sup>3</sup>, ~\$900M<sup>3</sup> cash and \$500M undrawn revolver
- 2022 projected adjusted operating margin<sup>4</sup> of 49%<sup>1</sup> provides **additional flexibility to invest** in growth drivers



### Delevered<sup>4</sup> two full turns since close of GW transaction:

- Provides continued strategic flexibility
- Reduced total debt
- Increased adjusted EBITDA<sup>4</sup>





# Strategic Transactions Drive Growth and Shareholder Value

## Transformational Transaction GW ACQUISITION

- Epidiolex **blockbuster potential**
- **Combined company - leader in neuroscience**
- Global commercial and operational footprint well positioned to **maximize the value of diversified portfolio**

## Leadership Enhancing Transaction OREXIN-2 AGONIST

- Strengthens **leadership in sleep**
- Expands neuroscience pipeline
- Potential to be **complementary to oxybate** therapy

## Novel Late-Stage Asset Transaction ZANIDATAMAB

- **Novel late-stage asset** with compelling anti-tumor activity
- **Positive top-line clinical data** in BTC
- Phase 3 **GEA** top-line data expected in **2024**

## Rapidly Accretive Transaction ZEPZELCA

- Rapidly established as treatment of choice in 2L SCLC
- **\$535 million<sup>1</sup>** in revenue since launch in mid-2020
- **Robust development program** underpins long-term commercial growth strategy

## Partner of Choice CORPORATE DEVELOPMENT

- Demonstrated **commercial excellence**
- **Leader in neuroscience**
- **Rapidly growing oncology business**
- Expanded **R&D capabilities**
- In-house **development expertise**

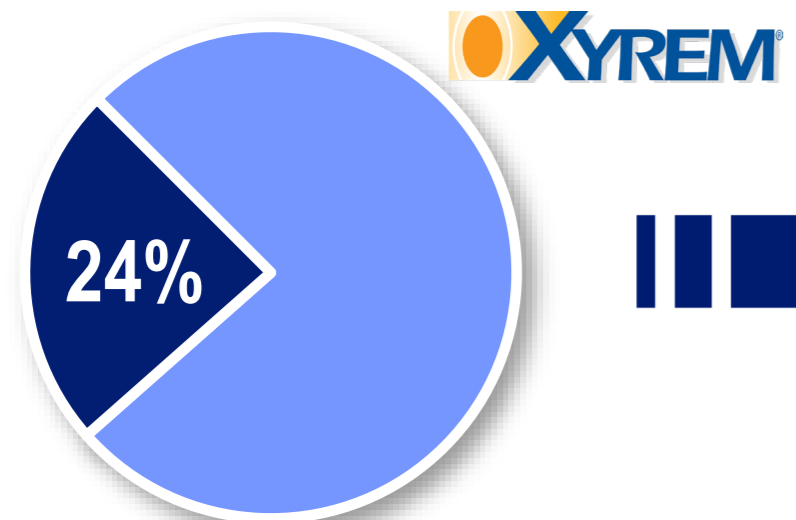
Corporate Development Progress Contributes to Vision 2025



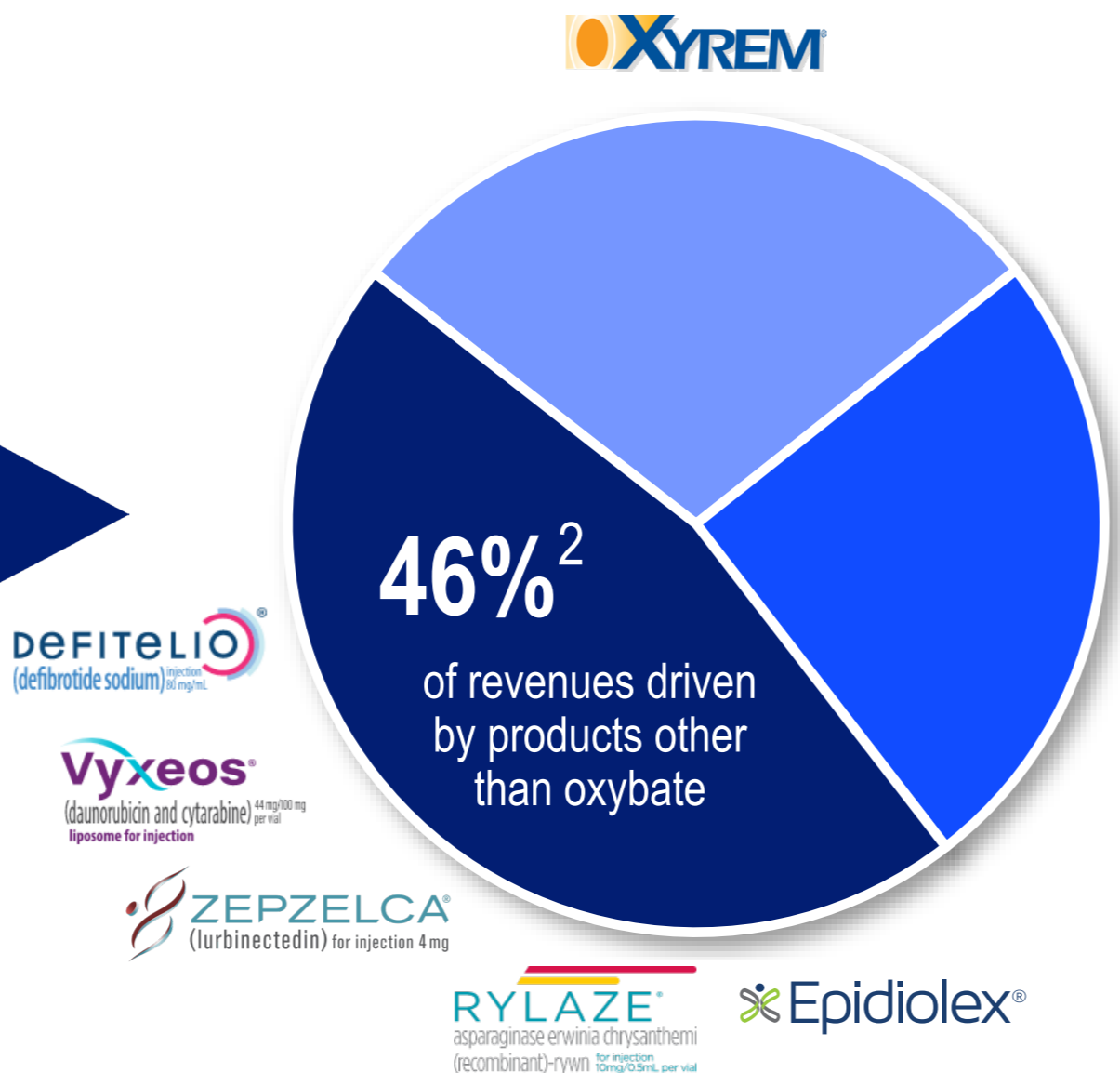


# Continuing to Rapidly Transform Revenue Base

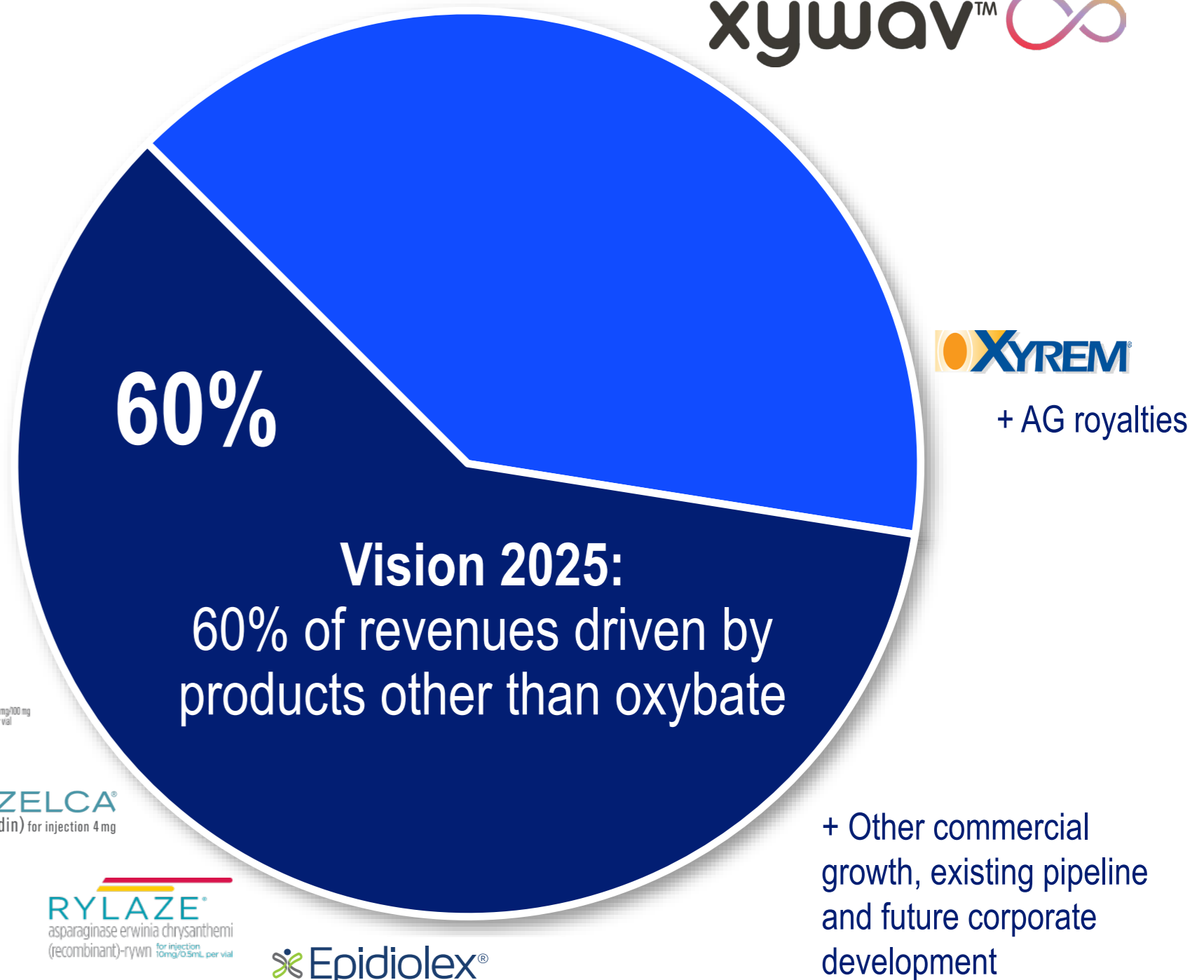
**2019 Revenue**  
\$2.2 billion



**2022 Revenue Guidance**  
\$3.6-\$3.7 billion<sup>1</sup>



**Vision 2025<sup>3</sup>**  
\$5 billion



**Expect to Meet 2022 Target of 60-65% of Net Product Sales From Newer Products<sup>4</sup>**



<sup>1</sup>Guidance provided by Jazz Pharmaceuticals plc on and as of November 9, 2022. The company expects that, for the year ended December 31, 2022, reported total revenues will meet the guidance range provided on November 9, 2022. Jazz Pharmaceuticals plc has not finalized its financial results for the year ended December 31, 2022, and actual results may differ <sup>2</sup>Chart based on YTD revenue reported in 3Q22. <sup>3</sup>Vision 2025 represents Jazz estimates of future performance in 2025; <sup>4</sup>Products launched or acquired since 2019.



# Vision 2025 Execution: Commercial

**Generating \$5 Billion in Revenue in 2025**



# Commercial Excellence Drives Growth



## TRACK RECORD OF SUCCESSFUL COMMERCIAL EXECUTION...



## ...POSITIONS JAZZ WELL TO DELIVER ON VISION 2025

### Leading neuroscience franchises

**#1** treatment in narcolepsy & global cannabinoid franchises

**xywav**<sup>®</sup>

Durable oxybate franchise  
Executing successful Xywav Launches

**Epidiolex**<sup>®</sup>

Blockbuster potential

### Rapidly growing oncology business

Approaching \$1B in revenue<sup>1</sup>, >\$1B in 2025<sup>2</sup>

**ZEPZELCA**<sup>®</sup>  
(lurbinectedin) for injection 4 mg

Rapidly established as the  
treatment-of-choice in 2L SCLC

**RYLAZE**<sup>®</sup>  
asparaginase erwinia chrysanthemii  
(recombinant)-rywn for injection  
10mg/0.5mL per vial

Strong demand in first year  
of launch

Generating **\$5 billion in revenue in 2025<sup>2</sup>**

~\$2 billion oxybate franchise

~\$2.5 billion Epidiolex + oncology franchises

~\$0.5 billion in other commercial growth, existing pipeline and future corporate development



# Xywav Success Reinforces Durable Oxybate Franchise

## FOUNDATION OF OXYBATE SUCCESS



### For over 15 years Jazz has:

- Established oxybate therapy as **the standard of care** in narcolepsy
- Established and operated a **robust**, FDA approved, REMS and **distribution system**
- **Built trust** in sleep **HCP** and **patient communities**
- Provided **patient support programs**
- Invested to **significantly improve oxybate therapy**

## VISION 2025: ~\$2 BILLION<sup>1</sup> OXYBATE FRANCHISE



**Compelling Xywav adoption** in narcolepsy and IH

### Existing Narcolepsy Market

~8,050 narcolepsy patients taking Xywav exiting 3Q22



### New Narcolepsy Patients

Opportunity to add patients previously not prescribed Xyrem based on sodium concerns



### Idiopathic Hypersomnia

~1,450 IH patients taking Xywav exiting 3Q22; new patient population; no other FDA approved treatments



Meaningful future royalties on Xyrem AGs



<sup>1</sup>Vision 2025 represents Jazz estimates of future performance.

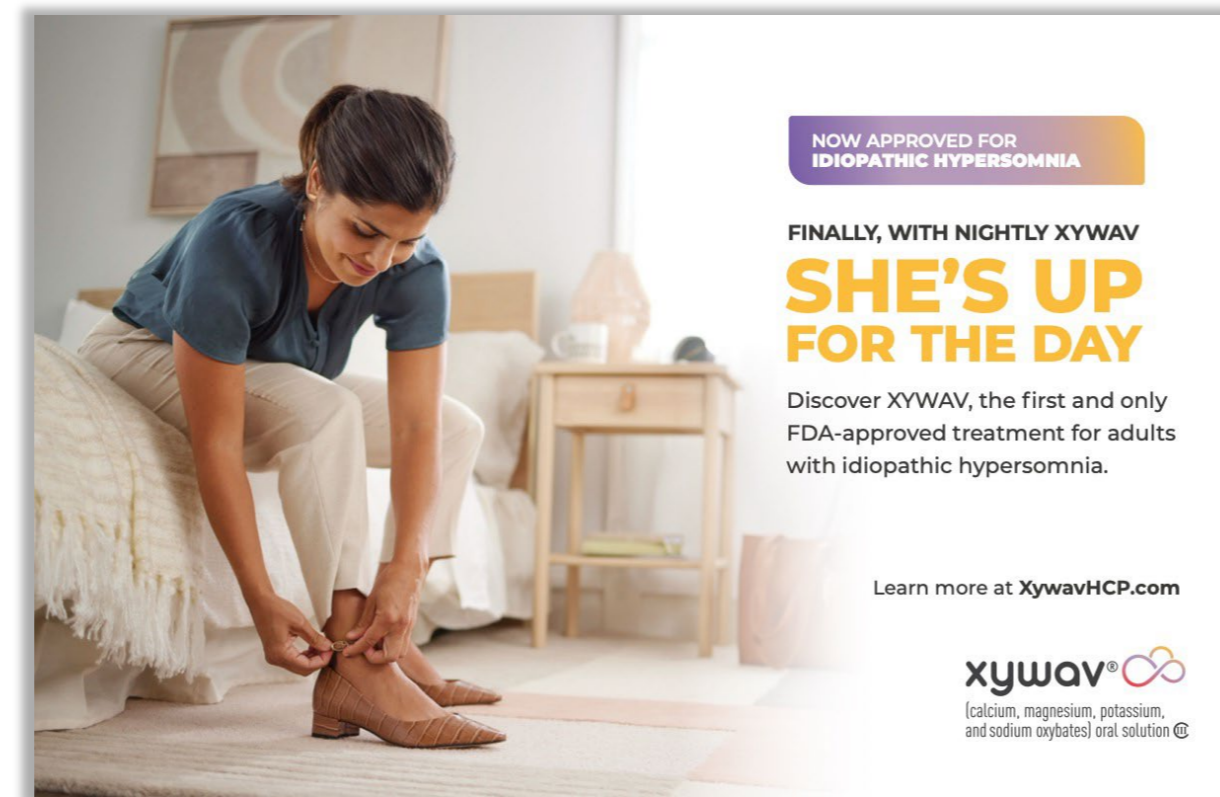
FDA = Food & Drug Administration, IH = idiopathic hypersomnia, HCP = healthcare provider, REMS = Risk Evaluation and Mitigation Strategy, AGs = Authorized generics



# Expansion into Idiopathic Hypersomnia Creates Growth Opportunity

xywav™ 

**NEAR-TERM  
VALUE DRIVER**



- Received **Orphan Drug Exclusivity (ODE)** in IH
- **~37,000 patients** in the U.S. diagnosed & actively **seeking healthcare**
- Potential overall U.S. patient population: **70,000 – 80,000** patients
- **Efficient launch** with **>90% overlap** with existing sleep call universe

## FIRST AND ONLY FDA-APPROVED THERAPY TO TREAT IH

IH is a serious and disruptive sleep disorder with high unmet need

Distinct symptomatology and diagnostic criteria from other sleep disorders

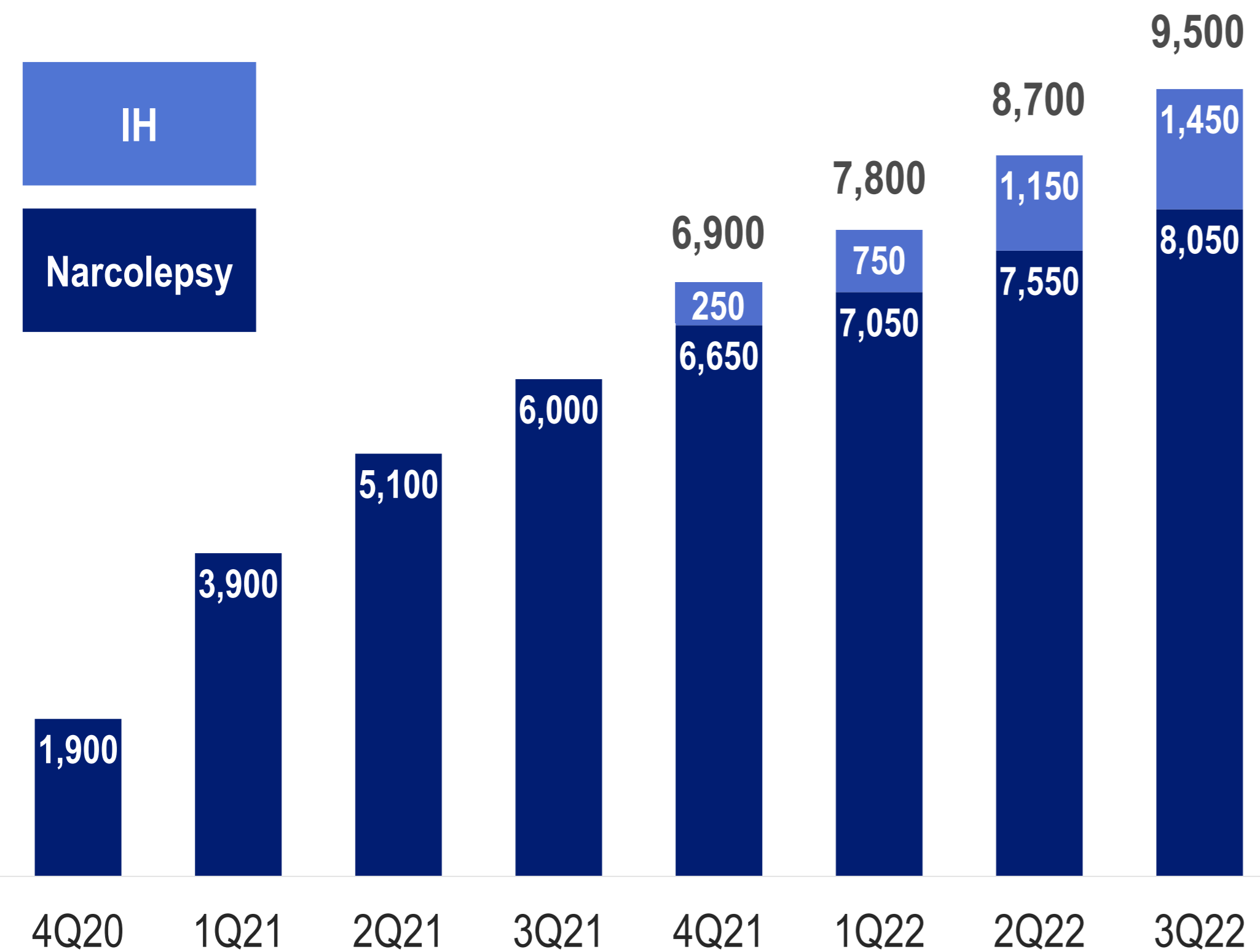
Xywav offers unique MOA to treat IH patients

Rapid approval following narcolepsy launch



# Executing Successful Xywav Launches

## ACTIVE XYWAV PATIENTS<sup>1</sup>



- **Xywav on track** to be **oxybate of choice** in 2023
- **Vision 2025<sup>2</sup>: ~\$2 billion** oxybate franchise
- **Compelling Xywav adoption** across both narcolepsy and IH continues to drive **oxybate durability**
- **Growth driven by both adoption and new patient starts**



<sup>1</sup>Approximate active Xywav patients exiting quarter; <sup>2</sup>Vision 2025 represents Jazz estimates of future performance.  
IH = idiopathic hypersomnia



# Epidiolex: High Unmet Need in Pediatric Onset Epilepsy

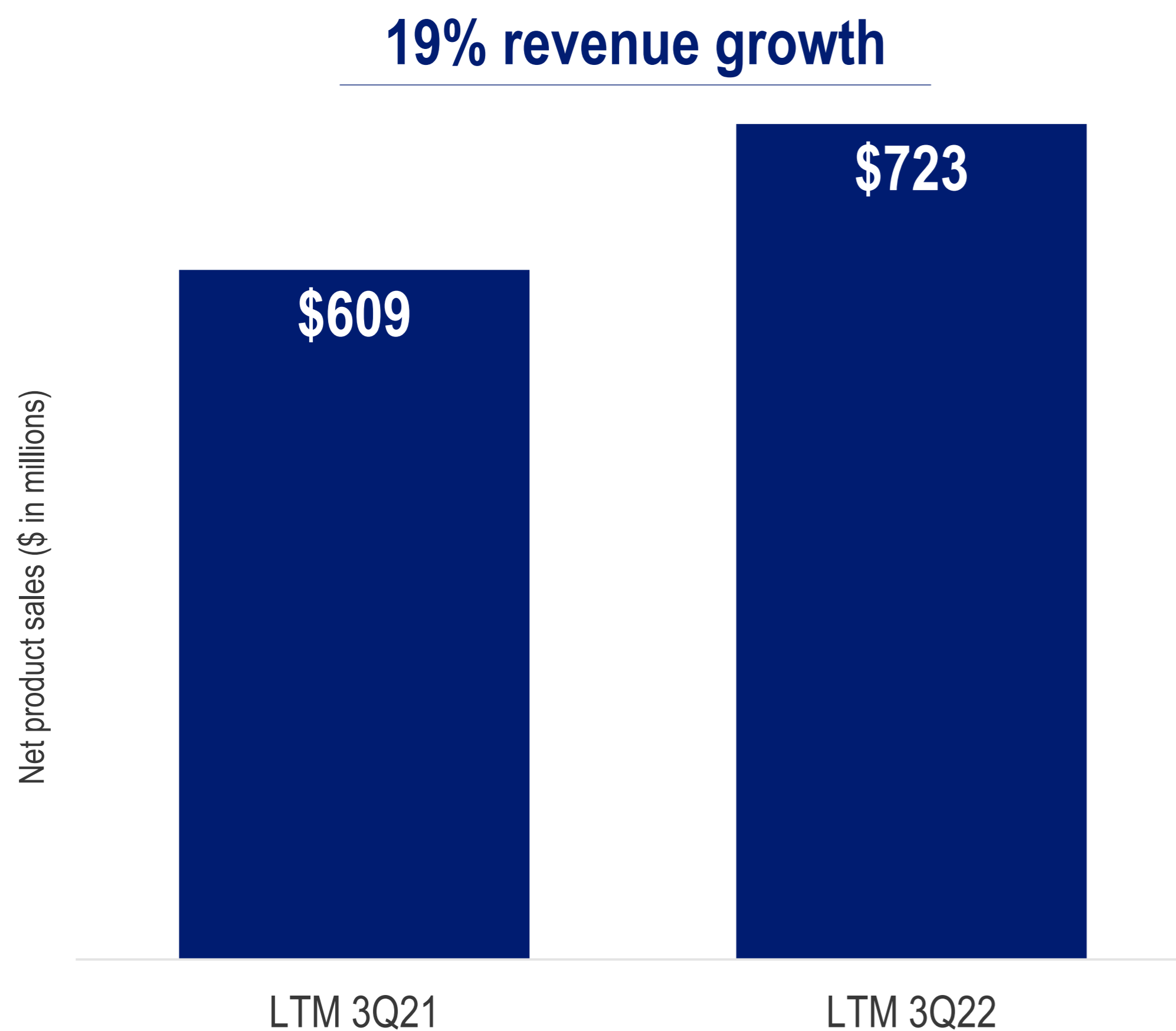


**Cammy**  
Epidiolex Patient

- The **first and only** FDA-approved prescription cannabidiol
  - The **only treatment** indicated for seizures associated with TSC, LGS, and Dravet syndrome in patients 1 year and older
  - **Broad-spectrum efficacy** reducing multiple seizure types across TSC, LGS, and Dravet syndrome
- Opportunity for the **most growth in LGS and TSC**, as well as in **treatment-resistant epilepsy** and **ex-U.S.**
  - **LGS** is one of the most difficult-to-treat epilepsy syndromes. In the U.S., there are ~30,000-50,000 patients with LGS
  - **TSC** is a genetic disorder that causes non-malignant tumors to form in many different organs. In the U.S., there are ~40,000-50,000 patients with TSC
  - **3.4 million U.S. patients** with epilepsy. ~1/3 of patients are pharmacoresistant, with seizures persisting despite multiple anti-seizure medicines
- **Committed** to continuing to generate clinical study data and real-world evidence to further **support the utility of Epidiolex** across a broad range of difficult-to-treat seizure types



# Epidiolex Revenue Growth Underscores Blockbuster Potential

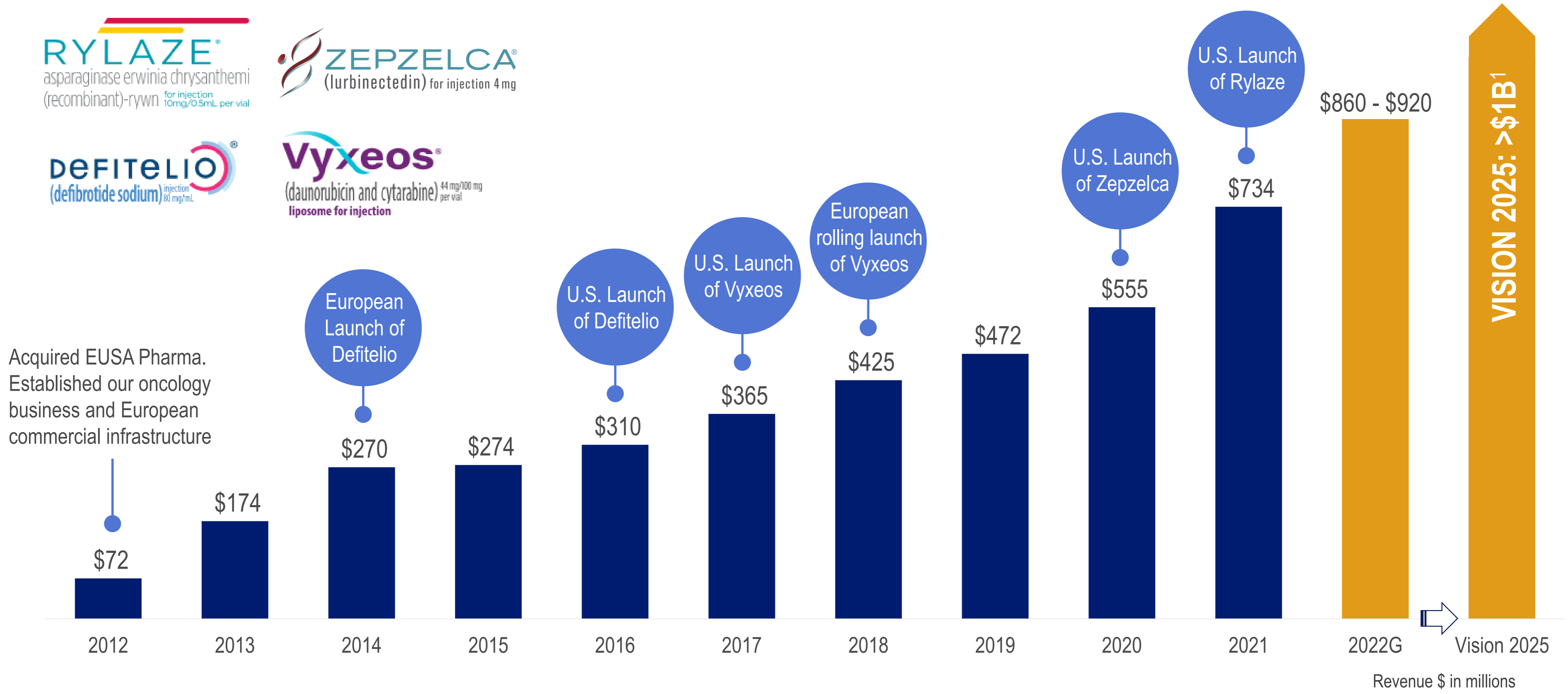


- **19% year-over-year growth** in LTM to **3Q22** driven by underlying demand
- Market research indicates nearly **60% of providers** are using Epidiolex **earlier in their treatment algorithm**
- Continue to add **new prescribers** and grow Epidiolex's active prescriber base
- **Volume of engagement** with HCPs continues to **grow**
- Now launched in **all five key European markets**<sup>1</sup>
- **Robust patent estate** with expiry dates out to **2035** and **2039**





# Rapidly Growing Oncology Business, Approaching \$1B in Revenue



2022G = Guidance provided by Jazz Pharmaceuticals plc on and as of November 9, 2022. <sup>1</sup>Vision 2025 represents Jazz estimates of future performance.

# Zepzelca: Rapidly Established as Treatment of Choice in 2L SCLC



**Linda**  
Zepzelca Patient

## Established as 2L Treatment of Choice

- **\$535 million<sup>1</sup> in revenue since launch in mid-2020**
- Demonstrated launch excellence

## Opportunities For Future Growth

- Continue to **gain market share** from topotecan and immunology products used as monotherapy
- Aim to **increase share** among patients being re-challenged with platinum-based chemotherapies

## Potential to Move Into 1L SCLC

- Phase 3 trial in extensive stage **1L SCLC** in combination with Tecentriq<sup>®</sup> (atezolizumab), in collaboration with Roche<sup>2</sup>
  - Complete enrollment anticipated by year end 2023





# Rely on Rylaze: Successful Launch and Strong Demand



**Willow**  
Rylaze Patient

## Significant Demand in 1<sup>st</sup> Year of Launch

- **\$286 million<sup>1</sup> in revenue since launch in mid-2021**
- Maintaining periods of asparaginase activity over the course of therapy is essential to the treatment success of patients treated for ALL/LBL<sup>2</sup>
- Medical education efforts are increasing understanding of switching therapy at first signs of hypersensitivity to *E. coli*-derived asparaginase
- Feedback from HCPs indicates that they are returning to best clinical practice due to unconstrained supply of Rylaze

## Regulatory Progress

- FDA approval of M/W/F IM dosing in November 2022
- FDA sBLA IV administration submitted; under **RTOR** April 2022
- MAA submission to EMA in May 2022; Potential for EU approval in 2023

## Global Expansion

- Japan: Advancing the program for potential submission, approval and launch



# Vision 2025 Execution: Pipeline

Expanded Capabilities Driving Future Growth Potential



# Highly Productive R&D Engine Drives Value



## TRACK RECORD OF SUCCESS, STRONG EXECUTION AND EXPANDED CAPABILITIES...

5

**Product approvals and launches**  
in 2020–2021

&gt;4x

**Total pipeline projects**  
Expanded >4x since 2015

11

**Product approvals and commercial launches**  
11 since 2015

26

**Molecules / programs acquired**  
26 since 2019

29

**Breadth and depth of pipeline**  
29 R&D programs, 13 late-stage



## ...POSITIONS JAZZ WELL TO DELIVER ON VISION 2025

### 2022 Execution

-  3 exciting new molecules added through corporate development
-  Expanded suvecaltamide program to PDT
-  4 INDs in 2022 & multiple additional INDs expected in 2023
-  7 clinical trials initiated
-  Positive zanidatamab BTC top-line data
-  Approval of Rylaze M/W/F IM

Pipeline delivering **≥5 novel product approvals** by end of the decade<sup>1</sup>



# Expanded R&D Capabilities Provide Expertise and Scale



## EXPANDED IN-HOUSE END-TO-END DRUG DEVELOPMENT CAPABILITIES

- Enhanced **medicinal chemistry & translational biology** capabilities
- Differentiated capabilities in **cannabinoids** and **nanoparticle** drug delivery



## SIGNIFICANT R&D EXPERTISE

- **>700** R&D employees; **>50%** of Sr Director and above are **PhD, PharmD or MDs**
- Expertise in sleep medicine, hematological malignancies and solid tumors



## BREADTH AND DEPTH OF PIPELINE

- **23 novel candidates** across neuroscience, oncology and cannabinoids
- **6 significant development collaborations**



## DISCIPLINED CAPITAL ALLOCATION

- Significant ability to **invest to drive sustainable growth**

**Patient-Centric  
Innovation Drives  
our Strategy**





# Near-term R&D Pipeline Opportunities

■ Cannabinoids
 ■ Neuroscience
 ■ Oncology

	PRE-CLINICAL	PHASE 1	PHASE 2	PHASE 3	PHASE 4 / Regulatory	KEY CATALYSTS
<b>Epidiolex</b>			EMAS			Phase 3 Initiated Fourth target indication
			Japan (LGS/TSC/DS)			Phase 3 First Patient Enrolled
<b>JZP150</b>			PTSD			Phase 2 Top-line Data Readout Expected late 2023
<b>Suvecaltamide (JZP385)</b>			Phase 2b essential tremor			Phase 2b Top-line Data Readout Expected 1H24
			Parkinson's disease tremor			Phase 2 Initiated
<b>JZP441</b>			Orexin-2 Receptor Agonist			Expect initial POC in healthy volunteers in 2023
<b>Zanidatamab</b>			2L Biliary Tract Cancer (pivotal)			Positive top-line data
			Phase 3 1L GEA (pivotal)			Phase 3 Top-line Data Readout Expected 2024
<b>Zepzelca</b>			ES 1L SCLC combo with Tecentriq			Complete enrollment Anticipated by year-end 2023
			Phase 4 2L SCLC observational trial			
			Phase 3 2L SCLC confirmatory trial			
			Solid Tumors			Phase 2 Basket Trial First patient enrolled in 1Q22
<b>Rylaze</b>					ALL/LBL	U.S.: sBLA submission for IV administration EU: EMA submission, potential approval 2023



# Vision 2025 Execution: Operational Excellence

Financial Strength and Discipline Enables Future Growth



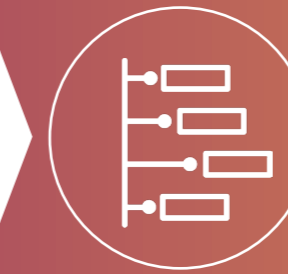
# Delivering Significant Value Through Strategic Capital Allocation



**CAPITAL**



**DISCIPLINED DEPLOYMENT**



**STRATEGIC PRIORITIES**

**\$0.9B**

Cash, cash equivalents and investments<sup>1</sup>

**\$0.5B**

Undrawn revolving credit facility<sup>1</sup>

**\$Billions**

Expected cash flow through 2025

## COMMERCIAL GROWTH

New indications  
Geographic expansion

## PIPELINE EXPANSION

Advancing internal assets  
Licensing new assets

## CORPORATE DEVELOPMENT

Product acquisitions  
Company acquisitions

## STRONG FINANCIAL POSITION

Deleveraged balance sheet  
Improved operating margin



Diversified and growing  
revenue base



Differentiated pipeline to  
support future growth



Operational excellence  
to maximize value



# Jazz Has Consistently Delivered Top- and Bottom-Line Growth

## REVENUE GROWTH GUIDED BY OUR PATIENT-CENTRIC APPROACH

2017 – 2022:  
**18% Revenue CAGR<sup>2</sup>**

2005 – 2022:  
YoY revenue growth for  
**18 Consecutive years**



## OPERATIONAL EXCELLENCE AND OPERATING MARGIN IMPROVEMENTS IN 2022 POSITION US WELL TO ACHIEVE VISION 2025:

- 2016 - 2021: **Achieved ~10% 5-year ANI<sup>3</sup> CAGR**
- **2022 guidance** mid-point implies adjusted **operating margin<sup>3</sup> of 49%**
- Provides **significant flexibility** to invest through 2023 and 2024





# First ESG Report Published



### PATIENTS

- ✓ Clinical trial safety and transparency
- ✓ Expanded areas of R&D focus
- ✓ Access and affordability of medicines

**S↑2C**  
STAND UP TO CANCER

CONDUCTED **35** CLINICAL TRIALS ALONG WITH PARTNERS

### PEOPLE

- ✓ DEIB 2025 goal: gender parity globally and 25-30% people of color in the U.S. at Executive Director levels and above
- ✓ 15% of workforce active in ERTs in 2021
- ✓ Performance based executive compensation

**50%** OF BOARD IS DIVERSE, WITH 33% WOMEN

### COMMUNITY

- ✓ Community engagement and volunteerism
- ✓ Oncology medicine donations
- ✓ Corporate giving
- ✓ Medical education grants

LEUKEMIA & LYMPHOMA SOCIETY | LIGHT THE NIGHT

### PLANET

- ✓ 100% of electricity from wind at Athlone facility
- ✓ 90% of water used at largest contracted cannabis growing site from rainwater harvesting
- ✓ Reduced packaging waste



# Delivering Sustainable Growth and Shareholder Value

- Patient-centric innovation drives our strategy
- 2022 execution positions us well to achieve Vision 2025
- Strong financial foundations with additional flexibility to invest and transact to grow our business
- Promising pipeline with significant near-, mid- and longer-term catalysts
- Expanded R&D capabilities and commercial excellence drive corporate development 'partner of choice' status





# Thank You

# Appendix



# Robust and Productive Pipeline for Sustainable Growth

PRE-CLINICAL	PHASE 1	PHASE 2	PHASE 3	REGULATORY
Undisclosed targets Neuroscience	JZP324 <sup>3</sup> Oxybate extended-release formulation	Suvecaltamide (JZP385) Essential tremor	Zanidatamab <sup>2</sup> HER2-targeted bispecific antibody 1L zani + chemo ± tislelizumab for GEA <sup>8</sup> (Pivotal trial)	JZP458 (Rylaze) <sup>9</sup> (recombinant <i>Erwinia</i> asparaginase) ALL/LBL
CombiPlex Exploratory activities	JZP441 (DSP-0187) <sup>2</sup> Orexin-2 receptor agonist	Suvecaltamide (JZP385) Parkinson's Disease Tremor	Lurbinectedin <sup>1</sup> 1L treatment SCLC in combination with Tecentriq® (atezolizumab)	
Undisclosed target Ras/Raf/MAP kinase pathway <sup>1</sup>	JZP815 Pan-Raf Inhibitor Program Raf & Ras mutant	JZP150 <sup>5</sup> PTSD	JZP351 • AML or HR-MDS >60yrs (AML18) <sup>7</sup> • Newly diagnosed adults with standard- and HR-AML (AML18) <sup>7</sup> • Newly diagnosed <22 yrs with AML (COG) <sup>4</sup>	
Exosome targets (Up to 3 targets) <sup>1</sup> Hematological malignancies/solid tumors	Zanidatamab <sup>2</sup> HER2-targeted bispecific antibody Breast cancer	Zanidatamab <sup>2</sup> HER2-targeted bispecific antibody • 2L zani monotherapy for BTC <sup>7</sup> (Pivotal trial) • Additional trials ongoing in BTC, GEA and CRC • Multiple trials ongoing in breast cancer	Cannabidiol (Epidiolex) EMAS	
JZP898 (WTX-613) <sup>2</sup> Conditionally-activated IFNα	JZP341 (Long-acting <i>Erwinia</i> asparaginase) Solid tumors	Lurbinectedin (Zepzelca) Basket trial: advanced urothelial cancer, large cell neuroendocrine tumor of the lung, HRD+ cancers	Cannabidiol (Epidyolex) LGS, DS, TSC in Japan	
Undisclosed targets Oncology	JZP351 (Vyxeos) Low Intensity Dosing for higher risk MDS <sup>4</sup>	JZP351 • HR-MDS (EMSCO) <sup>7</sup> • Newly diagnosed older adults with HR-AML <sup>7</sup>		
Undisclosed targets Cannabinoids	JZP351 + other approved therapies • R/R AML or HMA Failure MDS <sup>4</sup> • First-line, fit AML (Phase 1b) • Low Intensity Therapy for first-line, unfit AML (Phase 1b)	JZP351 + venetoclax <i>de novo</i> or R/R AML <sup>4</sup>		
	Additional Cannabinoids Neonatal hypoxic-ischemic encephalopathy	Additional Cannabinoids Autism spectrum disorders		
	Additional Cannabinoids Neuropsychiatry targets			

- Neuroscience
- Oncology
- Cannabinoids

<sup>1</sup>Partnered collaboration; <sup>2</sup>Recently acquired; <sup>3</sup>Planned; <sup>4</sup>Jazz & MD Anderson Cancer Center collaboration study; <sup>5</sup>JZP150 is a fatty acid amide hydrolase inhibitor which modulates the endocannabinoid anandamide; <sup>6</sup>HERIZON-BTC-01; <sup>7</sup>Cooperative group study; <sup>8</sup>HERIZON-GEA-01; <sup>9</sup>FDA approval on June 30, 2021 and FDA approval of sBLA for MWF IM dosing on November 18, 2022; submitted additional data to support U.S. label update. 1L = first line, ALL/LBL = acute lymphoblastic leukemia / lymphoblastic lymphoma, AML = acute myeloid leukemia, COG = Children's Oncology Group, BTC = biliary tract cancer, CRC = colorectal cancer, DS = Dravet syndrome, EMAS = epilepsy with myoclonic-atonic seizures, GEA = gastroesophageal adenocarcinoma, HMA = hypomethylating agents, HR = high-risk, HRD+ = homologous recombination deficient positive, LGS = Lennox-Gastaut syndrome, MDS = myelodysplastic syndromes, PTSD = post-traumatic stress disorder, R/R = relapsing/refractory, SCLC = small cell lung cancer, SG = study group, TSC = Tuberous sclerosis complex.



## Non-GAAP Adjusted Operating Margin<sup>1</sup> – Year Ended December 31, 2021

The following table provides a reconciliation of the Company's GAAP reported cost of product sales, SG&A expenses and R&D expenses to non-GAAP adjusted cost of products sales, SG&A expenses and R&D expenses and the calculation of the Company's non-GAAP adjusted operating margin.

In millions, except % (unaudited)	Year ended December 31, 2021
Revenue	\$3,094
Adjusted cost of product sales, SG&A and R&D expenses	\$1,761
Non-GAAP adjusted operating margin	43%

In millions (unaudited)	Cost of product sales	SG&A	R&D	Total
GAAP reported	\$441	\$1,452	\$506	\$2,398
Share-based compensation	(11)	(118)	(42)	(170)
Transaction and integration related expenses	(2)	(229)	(13)	(244)
Acquisition accounting inventory fair value step-up	(223)	—	—	(223)
Total of non-GAAP adjusted	\$205	\$1,105	\$451	\$1,761





## Non-GAAP Adjusted Operating Margin<sup>1,2</sup> – FY 2022 G

The following table provides a reconciliation of the Company's projected 2022 GAAP cost of product sales, SG&A expenses and R&D expenses guidance to non-GAAP adjusted cost of products sales, SG&A expenses and R&D expenses guidance and the calculation of the Company's non-GAAP adjusted operating margin.

In millions, except % (unaudited)	FY 2022 G
Revenue	\$3,650
Adjusted cost of product sales, SG&A and R&D expenses	\$1,866
Non-GAAP adjusted operating margin	49%

In millions (unaudited)	Cost of product sales G	SG&A G	R&D G	Total G
GAAP	\$541	\$1,360	\$578	\$2,479
Share-based compensation	(12)	(140)	(59)	(211)
Restructuring and other charges	(2)	(43)	(12)	(57)
Transaction and integration related expenses	(1)	(27)	(2)	(30)
Costs related to disposal of a business	—	(45)	—	(45)
Acquisition accounting inventory fair value step-up	(270)	—	—	(270)
Total of non-GAAP adjusted	\$256	\$1,105	\$505	\$1,866



Note: Table may not foot due to rounding. G= Guidance. R&D = research and development, SG&A = selling, general and administrative. <sup>1</sup>Calculated at the midpoint; <sup>2</sup>Adjusted operating margin is a non-GAAP financial measure. For further information, see "Non-GAAP Financial Measures".

## Pro Forma Non-GAAP Net Leverage Ratio

Reconciliation of Pro Forma GAAP Net income to Pro Forma Non-GAAP Adjusted EBITDA<sup>1</sup> (calculated in accordance with the Company's Credit Agreement) and the Calculation of Pro Forma Non-GAAP Net Leverage Ratio

In millions (unaudited)	LTM Ended 09/30/22	LTM Ended 03/31/21
<b>Pro forma GAAP net income</b>	<b>\$46<sup>2</sup></b>	<b>\$448<sup>3</sup></b>
Interest expense, net	303	109
Income tax (benefit) expense	(71)	102
Depreciation and amortization	633 <sup>4</sup>	298
Pro forma non-GAAP EBITDA	911	957
Transaction and integration related expenses	66	25
Share-based compensation expense	196 <sup>4</sup>	192
Acquisition accounting inventory fair value step-up	278	-
Restructuring and other costs	58	-
Impairment charge	134	-
Upfront and milestone payments	85	50
Costs related to the disposal of a business	50	-
Other	(62)	26
Expected cost synergies <sup>5</sup>	10	45
<b>Pro forma non-GAAP Adjusted EBITDA<sup>1</sup></b>	<b>\$1,724</b>	<b>\$1,296</b>

In millions, except ratio (unaudited)	At 09/30/2022	At 05/05/21
<b>Calculation of Net Debt:</b>		
Total GAAP debt	\$5,836	\$7,144
Impact of current hedging arrangements on Euro Term Loan B	-	3
Total Adjusted Debt <sup>6</sup>	\$5,836	7,147
Cash, cash equivalents and investments	(899)	(799) <sup>7</sup>
<b>Net Adjusted Debt</b>	<b>\$4,937</b>	<b>\$6,348</b>
<b>Calculation of Pro Forma non-GAAP Net Leverage Ratio:</b>		
Net Adjusted Debt	\$4,937	\$6,348
Pro forma non-GAAP Adjusted EBITDA <sup>1</sup>	\$1,724	\$1,296
<b>Pro Forma non-GAAP Net Leverage Ratio<sup>4</sup></b>	<b>2.9</b>	<b>4.9</b>

<sup>1</sup>Pro forma non-GAAP Adjusted EBITDA is calculated in accordance with the definition of Consolidated Adjusted EBITDA as set out in the Credit Agreement; <sup>2</sup>Pro forma GAAP net income is derived from the GAAP financial statements of the Company for the LTM ended September 30, 2022, and in accordance with the Credit Agreement reflects the divestment of Sunosi U.S. to Axsome on a proforma basis as if the divestment had occurred at the beginning of the LTM ended September 30, 2022. <sup>3</sup>Pro forma GAAP net income is derived from the GAAP financial statements of the Company and GW for this period. <sup>4</sup>Excludes the portion of these adjustments related to the Sunosi U.S. business; <sup>5</sup>Expected cost synergies of \$45M from initiatives implemented following the acquisition of GW are assumed to be realized pro-rata through 2022. <sup>6</sup>Total adjusted debt, reflected the impact of the Company's hedging arrangements on the Euro term Loan B, in accordance with the Credit Agreement, the Euro term Loan B was repaid in March 2022; <sup>7</sup>Cash and cash equivalents is derived from historical Jazz Pharmaceuticals plc and GW and is pro forma for the close of the acquisition of GW (the GW Acquisition) on May 5, 2021 after giving effect to the settlement of the cash consideration, fees and expenses of the transaction and repayment of the outstanding balance on the term loan A which was terminated on close of the GW Acquisition. LTM = Last Twelve Months; EBITDA = Earnings Before Interest, Income Tax, Depreciation and Amortization; GW = GW Pharmaceuticals plc. Note: Table may not foot due to rounding.





## Reconciliation of GAAP Reported Net Income (Loss) to Non-GAAP Adjusted Net Income<sup>†</sup>

In millions (unaudited)	Year ended 31 December	
	2021	2016
<b>GAAP reported net income (loss)</b>	<b>\$(329,668)</b>	<b>\$396,831</b>
Intangible asset amortization	525,769	101,994
Share-based compensation expense	169,921	98,771
Transaction and integration related expenses <sup>1</sup>	243,710	13,644
Non-cash interest expense <sup>2</sup>	92,655	22,133
Acquisition accounting inventory fair value step-up	223,085	—
Expenses related to certain legal proceedings and restructuring	—	6,060
Loss on extinguishment and modification of debt	—	638
Income tax effect of above adjustments	(192,521)	(36,659)
Impact of U.K. tax rate change <sup>3</sup>	259,873	—
<b>Non-GAAP adjusted net income</b>	<b>\$ 992,824</b>	<b>\$603,412<sup>4</sup></b>

### Explanation of Adjustments and Certain Line Items:

1. Transaction and integration expenses in 2021 related to the GW Acquisition and in 2016 related to the Celator Acquisition.
2. Non-cash interest expense associated with debt discount and debt issuance costs.
3. Expense arising on the remeasurement of the Company's U.K. net deferred tax liability, which arose primarily in relation to the GW Acquisition, due to a change in the statutory tax rate in the U.K. following enactment of the UK Finance Act 2021.
4. Commencing in 2020, following consultation with the staff of the Division of Corporation Finance of the U.S. Securities and Exchange Commission, the Company no longer excludes upfront and milestone payments from the Company's non-GAAP adjusted net income. For the purposes of comparability, non-GAAP adjusted financial measures for the year end December 31, 2016 have been updated to reflect this change.



<sup>†</sup>Non-GAAP adjusted net income is a non-GAAP financial measure. For further information see "Non-GAAP Financial Measures".