

# Life-Changing Medicines. Redefining Possibilities.

#### **Caution Concerning Forward Looking Statements**

This presentation contains forward-looking statements, including, but not limited to, statements related to Jazz Pharmaceuticals' growth prospects and future financial and operating results; the Company's goal of the majority of all oxybate patients on Xywav by 2023 and the Company's 2021 neuroscience net sales goals; the Company's expectations with respect to revenues from newly launched products; expansion of existing marketed products and expectations regarding the commencement date of clinical trials; the Company's expectations as to continued investment in its pipeline and continuing to build a high value portfolio of assets through portfolio management and capital allocation; the anticipated launch of Xywav in idiopathic hypersomnia and execution of the launch strategy; the potential of Xywav to provide an instrumental treatment and effectively managing idiopathic hypersomnia and other statements that are not historical facts. These forward-looking statements are based on the Company's current plans, objectives, estimates, expectations and intentions and inherently involve significant risks and uncertainties.

Actual results and the timing of events could differ materially from those anticipated in such forward-looking statements as a result of these risks and uncertainties, which include, without limitation, risks and uncertainties associated with: effectively launching and commercializing Xywav in idiopathic hypersomnia, maintaining or increasing sales of and revenue from the Company's key marketed products; effectively launching and commercializing the Company's other products and product candidates; the costly and time-consuming pharmaceutical product development process and the uncertainty of clinical success, including risks related to failure or delays in successfully initiating or completing clinical trials and assessing patients such as those being experienced, and expected to continue to be experienced, by the Company as a result of the effects of the COVID-19 pandemic; the time-consuming and uncertain regulatory approval process, including the risks that the Company may be unable to submit anticipated regulatory filings on the timeframe anticipated, or at all, or that the Company may be unable to obtain regulatory approvals of any of its product candidates, including nabiximols and Epidiolex for additional indications, in a timely manner or at all; regulatory initiatives and changes in tax laws; market volatility; the ultimate duration and severity of the COVID-19 pandemic and resulting global economic, financial, and healthcare system disruptions and the current and potential future negative impacts to the Company's business operations and financial results; protecting and enhancing the Company's intellectual property rights; delays or problems in the supply or manufacture of the Company's products and product candidates; complying with applicable U.S. and non-U.S. regulatory requirements; government investigations, legal proceedings and other actions; obtaining and maintaining adequate coverage and reimbursement for the Company's products; identifying and acquiring, inlicensing or developing additional products or product candidates, financing these transactions and successfully integrating acquired product candidates, products and businesses; the Company's ability to realize the anticipated benefits of its collaborations and license agreements with third parties; the possibility that, if Jazz Pharmaceuticals does not achieve the perceived benefits of the acquisition as rapidly or to the extent anticipated by financial analysts or investors, the market price of Jazz Pharmaceuticals' ordinary shares could decline; the Company's ability to achieve expected future financial performance and results and the uncertainty of future tax, accounting and other provisions and estimates, including the uncertainty of the Company's estimates of acquisition accounting adjustments related to the GW acquisition; and other risks and uncertainties affecting the Company, including those described from time to time under the caption "Risk Factors" and elsewhere in Jazz Pharmaceuticals' Securities and Exchange Commission filings and reports, including the Company's Form 10-K for the year ended December 31, 2020 and Form 10-Q for the guarter ended June 30, 2021, and future filings and reports. In addition, while the Company expects the COVID-19 pandemic to continue to adversely affect its business operations and financial results, the extent of the impact on the Company's ability to generate sales of and revenues from its approved products, execute on new product launches, its clinical development and regulatory efforts, its corporate development objectives and the value of and market for its ordinary shares, will depend on future developments that are highly uncertain and cannot be predicted with confidence at this time, such as the ultimate duration and severity of the pandemic, governmental "stay-at-home" orders and travel restrictions, guarantines, social distancing and business closure requirements in the U.S., Ireland, UK and other countries, and the effectiveness of actions taken globally to contain and treat the disease. Moreover, other risks and uncertainties of which the Company is not currently aware may also affect the Company's forward-looking statements and may cause actual results and the timing of events to differ materially from those anticipated.

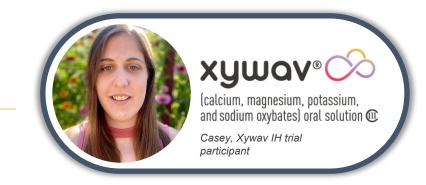


# INTRODUCTION AND OVERVIEW

BRUCE COZADD
CHAIRMAN AND CHIEF EXECUTIVE OFFICER



# Xywav<sup>®</sup>: First-and-Only Treatment for Idiopathic Hypersomnia in Adults





#### FIRST-OF-ITS-KIND INDICATION

The first-and-only medicine approved by FDA for treatment of idiopathic hypersomnia, underscoring our patient-focused R&D strategy



#### ROBUST CLINICAL DATA PACKAGE

Statistically significant improvements across all primary and secondary endpoints in the Phase 3 clinical trial meaningfully benefit patients' lives



#### NEAR-TERM VALUE DRIVER

- Launch planned in early November
- Approximately 37,000<sup>1</sup> patients diagnosed and actively seeking healthcare



#### **DURABLE**

- Broad patent protection out to 2033
- Xywav received FDA ODE for treatment of excessive daytime sleepiness and/or cataplexy in narcolepsy based on clinical superiority to Xyrem by means of greater safety because Xywav provides a greatly reduced chronic sodium burden compared to Xyrem



### Agenda



INTRODUCTION
Bruce Cozadd
Chairman and Chief Executive Officer



Richard Bogan, M.D., FCCP, FAASM

Associate Clinical Professor, University of South Carolina School of Medicine and Medical University of South Carolina, Charleston, SC and President

Associate Clinical Professor, University of South Carolina School of Medicine and Medical University of South Carolina, Charleston, SC and Presiden of Bogan Sleep Consultants, LLC



XYWAV FOR IDIOPATHIC HYPERSOMNIA: CLINICAL DEVELOPMENT, LABEL AND SAFETY DATA Rob lannone, M.D., M.S.C.E.



XYWAV FOR IDIOPATHIC HYPERSOMNIA: COMMERCIAL OVERVIEW Kim Sablich

IDIOPATHIC HYPERSOMNIA: DISEASE STATE AND PHASE 3 DATA

Executive Vice President and General Manager, North America

Executive Vice President, R&D and Chief Medical Officer

# Significant Execution Drives Shareholder Value

Launch of Xywav in IH Will Complete Our Stated Goal of 5 Key Launches Through 2020 and 2021

	PRODUCTS	LAUNCH STATUS	SOURCE OF OPERATING LEVERAGE
Neuroscience	xywov®		Best-in-class launch of only lower sodium oxybate treatment option
	xywov <sup>®</sup> on idiopathic hypersomnia		First-and-only FDA-approved treatment; ~37,000 patients <sup>2</sup> diagnosed and actively seeking healthcare
	รบ์กอรเ		First new OSA treatment in over a decade; for patients with EDS as a result of OSA or narcolepsy
Oncology	SZEPZELCA		First approved treatment in 2L SCLC in 20 years for patients with metastatic disease <sup>4</sup>
	RYLAZE™		High-quality and reliable recombinant <i>Erwinia</i> asparaginase treatment option for ALL and LBL
Epilepsy	<b>%</b> Epidiolex <sup>®</sup>	ACQUIRED 2021	Approved in 3 major seizure types and exploring potential future indications such as EMAS



# Oxybate: Durable, Long-lived Value Driver

### Oxybate History



Over more than 15 years Jazz has:

- Established oxybate therapy as the standard of care in narcolepsy
- Established and operated a robust, FDA approved, REMS and distribution system
- Built trust and strong relationships with narcolepsy HCP and patient communities
- Invested to significantly improve oxybate therapy based on patient and HCP feedback

### The Future of Oxybate



**Existing Narcolepsy Market** 

Adopted by ~5,100 patients<sup>1</sup> in first 2 full quarters of launch

**New Narcolepsy patients** 

Opportunity to add patients previously not prescribed Xyrem based on sodium concerns



Idiopathic Hypersomnia<sup>2</sup>

Launching to new patient population, adults with idiopathic hypersomnia; no other FDA-approved treatments





Meaningful royalties on Xyrem AGs



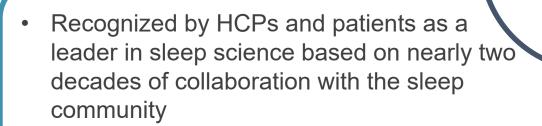
# Jazz is a Leader in Sleep Science

Long-Term Relationships with HCPs and Patients and a Proven Track-Record of Success



#### **BEST-IN-CLASS LAUNCH**

Executed CNS class-leading launch and adoption of Xywav in narcolepsy



#### **LEADER IN SLEEP**

#### TREATING UNMET NEEDS



First approval of a therapy to treat IH, a serious and disruptive sleep disorder with high unmet need

FDA granted ODE for Xywav in narcolepsy based on clinical superiority findings compared to Xyrem by means of greater safety related to lower sodium<sup>1</sup>

#### **CLINICAL SUPERIORITY**





(calcium, magnesium, potassium, and sodium oxybates) oral solution @







# IDIOPATHIC HYPERSOMNIA: DISEASE OVERVIEW AND DATA

RICHARD BOGAN, M.D., FCCP, FAASM PRESIDENT OF BOGAN SLEEP CONSULTANTS, LLC ASSOCIATE CLINICAL PROFESSOR, UNIVERSITY OF SOUTH CAROLINA SCHOOL OF MEDICINE AND MEDICAL UNIVERSITY OF SOUTH CAROLINA, CHARLESTON, SC



# Symptoms and Burdens of Idiopathic Hypersomnia

- Central disorder of hypersomnolence characterized primarily by excessive daytime sleepiness (EDS)<sup>1</sup>
  - Diagnostic criterion present in all patients<sup>1</sup>
- EDS is frequently accompanied by symptoms of:
  - Prolonged, unrefreshing sleep and severe sleep inertia, or sleep drunkenness, upon awakening<sup>1–8</sup>
    - Sleep inertia is defined as residual profound sleepiness upon attempts to waken
  - Autonomic complaints (headache, orthostatic disturbance, perception of temperature dysregulation, and peripheral vascular complaints [Raynaud-type phenomena with cold hands and feet])<sup>1,2,4,7</sup>
- Underlying pathophysiology not known<sup>1,9</sup>







#### **Onset and Disease Course**

- Onset of disease is typically before 30 years of age, and symptoms may have been present since childhood<sup>1,2</sup>
- More prevalent among women
- Diagnostic challenges<sup>3</sup> may delay idiopathic hypersomnia diagnosis<sup>2</sup>
- Idiopathic hypersomnia is chronic in most patients, with spontaneous remission estimated to occur in 20% of patients, often after many years of symptoms<sup>3</sup>







# Idiopathic Hypersomnia and Narcolepsy Symptomatology

Hypersomnolence disorders that share similar symptoms

Symptoms	Narcolepsy Type 1	Narcolepsy Type 2	ldiopathic Hypersomnia
Excessive daytime sleepiness			
Sleep paralysis and hallucinations		Sometimes	Occasionally
Cataplexy		X	X
Difficulty staying asleep during the night		Sometimes	Sometimes
Refreshing (restorative) night-time sleep and naps		Sometimes	Occasionally
Sleep inertia (residual profound sleepiness upon attempts to waken)	Occasionally	Sometimes	
Long nocturnal sleep times	X	X	







# Xywav for Idiopathic Hypersomnia: Key Phase 3 Data Presentations



Efficacy and Safety of Lower-Sodium Oxybate in a Phase 3, Placebo-Controlled, Double-Blind, Randomized Withdrawal Study in Adult Participants With Idiopathic Hypersomnia



Placebo-Controlled, Double-Blind, Randomized Withdrawal Study of Lower-Sodium Oxybate in Adults With Idiopathic Hypersomnia

Efficacy and Safety of Lower-Sodium Oxybate in Adults With Idiopathic Hypersomnia: With and Without Long Sleep Time







# Phase 3 Study Design

154 adult patients were enrolled, with 115 randomized 1:1 to receive either Xywav or placebo

**Stable** 

Dose

**Period** 

(SDP)

2 weeks

Baseline Medication Group

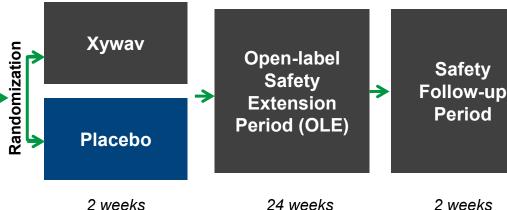
Xyrem, Xyrem + Stimulant or Alerting Agent, or Stimulant or Alerting Agent Only

**Naive** 

Screening period up to 30 days

Open-label Treatment Titration and Optimization Period (OLT)

10 to 14 weeks; Titrate to effective and tolerable Xywav dose Double-blind Randomized Withdrawal Period (DBRWP)



Primary endpoint:

Key secondary endpoints:

Epworth Sleepiness Scale

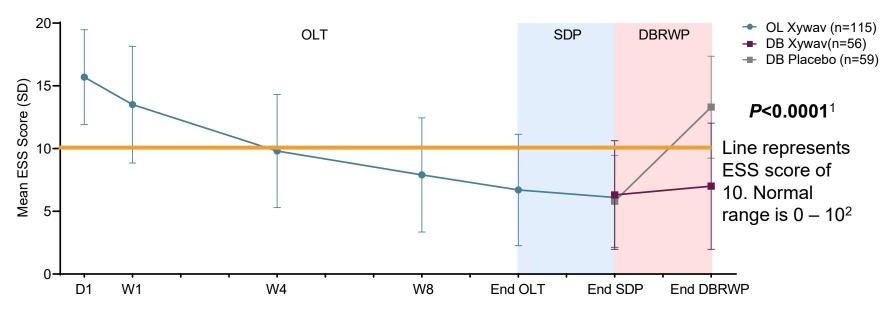
Patient Global Impression of Change Idiopathic Hypersomnia Severity Scale







# Participants on Xywav Demonstrated Decrease in ESS Scores to Within Normal Range



Epworth Sleepiness
Scale (ESS) score with
open-label Xywav
therapy decreased
(improved) from a
mean of 15.7 at study
entry to a mean of 6.1
at the end of the stable
dose period

- Patients entered the study with a mean standard deviation ESS score of 15.7 indicating substantial excessive sleepiness
- From end of stable dose period to end of double-blind, randomized withdrawal period:
   Patients on Xywav maintained ESS score and patients on placebo returned to ESS scores to above normal range
- LS mean diff. (95% CI) in change from end of SDP to end of DBRWP: −6.51 (−7.99, −5.03)

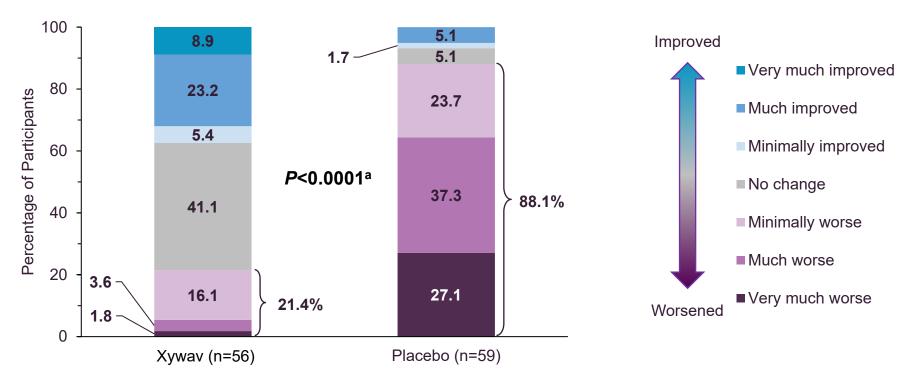






<sup>&</sup>lt;sup>1</sup>Modified intent-to-treat population; analysis of covariance (ANCOVA) model that included ESS at end of SDP, baseline medication group, and treatment as covariates; <sup>2</sup>Johns MW. A new method for measuring daytime sleepiness: the Epworth Sleepiness Scale. *Sleep*. 1991; 14(6):540-545.

# Patients Global Impression of Change Shows 88.1% of Patients Worsening When Randomized to Placebo



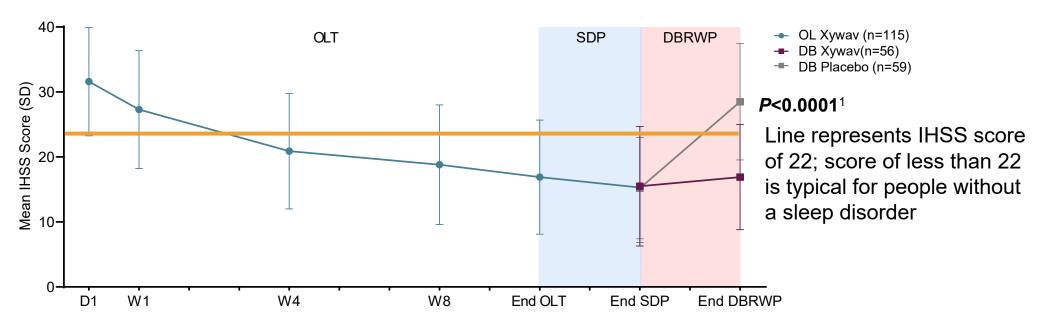






 Significant worsening was observed in PGIC ratings at end of double-blind, randomized, withdrawal period, relative to end stable dose period, in participants randomized to placebo vs Xywav (88.1% vs 21.4% rated minimally/much/very much worse)

# Participants on Xywav Maintained Improvement in Mean IHSS – Significantly Better Than Placebo at End of DBRWP



From end of stable dose period to end of double-blind, randomized, withdrawal period:

- Patients on placebo in the withdrawal period returned to an IH severity similar to the mean IHSS score at baseline<sup>2</sup>
- In an IHSS validation study, patients above a score of 22 reflect a diagnosis of IH relative to the study control group<sup>2</sup>
- Est. median diff. (95% CI) in change from end of SDP to end of DBRWP: -12.00 (-15.00, -8.00)

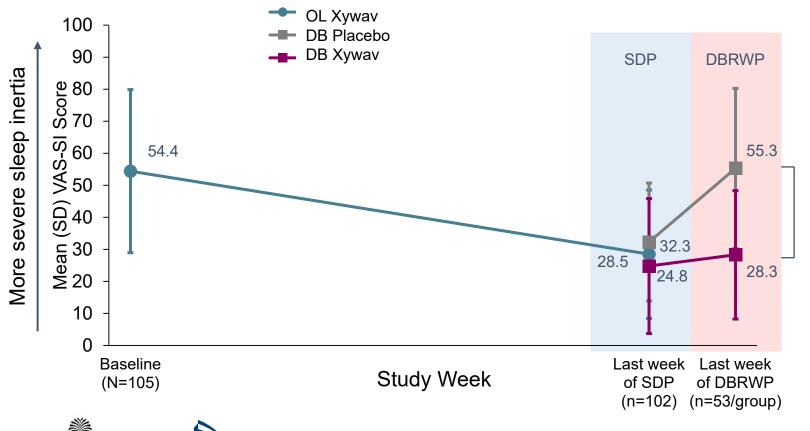






<sup>1</sup>Modified intent-to-treat population; rank-based ANCOVA model that included ranked IHSS at end of SDP and baseline medication group as covariates. <sup>2</sup>Dauvilliers Y, Evangelista E, Barateau L, et al. Measurement of symptoms in idiopathic hypersomnia: the Idiopathic Hypersomnia Severity Scale. Neurology. 2019; 92(15):e1754-e1762.

# Participants Randomized to Receive Xywav Showed an Improvement in Sleep Inertia as Measured by Visual Analog Scale



Improvement in the ability to wake in the morning (sleep inertia) is measured by the VAS-SI

LS mean difference (95% CI)<sup>1,2</sup>:

-22.2(-29.7, -14.8) $P < 0.0001^{1}$ 





Baseline was screening week 1. Change in VAS-SI was an exploratory endpoint.

CI, confidence interval; DBRWP, double-blind randomized withdrawal period; LS, least squares; LXB, lower-sodium oxybate; SD, standard deviation; SDP, stable-dose period; VAS-SI, visual analog scale for sleep inertia.

<sup>1</sup>Difference in change from end of SDP to end of DBRWP; the P value is nominal <sup>2</sup>Xywav n=49, placebo n=51.

Bogan RK, et al. Presented at: Associated Professional Sleep Societies (APSS) 2021; 10-13 June 2021; virtual. Abstract 487. VAS-SI = Visual Analog Scale - Sleep Inertia, OL = open-label, DB = double-blind

# **Xywav Adverse Reactions**

The safety profile observed in Study 2 (IH) was similar to that of Study 1 (narcolepsy). Adverse reactions occurring in ≥2% of patients treated with XYWAV in the open-label titration and stable dose periods in Study 2 are shown below are shown in the table below

Adverse Reaction	Open-Label Titration Period + Stable Dose Period (up to 16 weeks) % (n=154)
Nausea	21
Headache	16
Anxiety <sup>1</sup>	12
Dizziness	12
Insomnia <sup>2</sup>	9
Hyperhidrosis <sup>3</sup>	8
Decreased appetite	8
Vomiting	7
Dry mouth	6
Diarrhea	5
Fatigue <sup>4</sup>	5
Somnolence <sup>5</sup>	5
Tremor	5

Adverse Reaction	Open-Label Titration Period + Stable Dose Period (up to 16 weeks) % (n=154)
Parasomnia <sup>6</sup>	5
Balance disorder <sup>7</sup>	3
Muscle spasms	3
Fall	3
Paresthesia	3
Snoring	3
Weight decreased	3
Bruxism	3
Confusional state	3
Depressed mood	3
Feeling drunk	3
Irritability	3





<sup>&</sup>lt;sup>1</sup>includes anxiety, nervousness, and panic attack

<sup>&</sup>lt;sup>2</sup>includes middle insomnia, initial insomnia, insomnia, and terminal insomnia

<sup>&</sup>lt;sup>3</sup>includes hyperhidrosis and night sweats

<sup>&</sup>lt;sup>4</sup>includes fatigue and asthenia

<sup>&</sup>lt;sup>5</sup>includes somnolence and sedation

<sup>&</sup>lt;sup>6</sup>includes confusional arousal, sleep paralysis, nightmare, sleep talking, somnambulism, and hypnopompic hallucination

<sup>&</sup>lt;sup>7</sup>includes balance disorder and ataxia

# Serious Adverse Events and Discontinuation Due to Adverse Events

- 4 participants reported 9 serious adverse events: 4 during OLT, 4 during OLE and 1 during the safety follow-up<sup>1</sup>
  - OLT: 1 rhabdomyolysis; 1 nephrolithiasis (3 events)
  - OLE: 1 non-cardiac chest pain; 1 nephrolithiasis (2 events) and pyelonephritis
  - SFU: 1 syncope
  - None were deemed related to study drug by the investigator
- 17 participants (11%) reported TEAEs that led to discontinuation<sup>1</sup>
  - TEAEs leading to discontinuation that were reported by >1 participant included anxiety (n=4), insomnia (n=3), nausea (n=3) and confusion (n=2)<sup>2</sup>







<sup>&</sup>lt;sup>1</sup>The data presented are all treatment-related adverse events as of the interim data cutoff on July 2, 2020.

<sup>&</sup>lt;sup>2</sup>All other TEAEs leading to discontinuation were reported by 1 participant each.

# **Key Takeaways**

# Clinically Meaningful and Statistically Significant Results for Primary and Key Secondary Endpoints

#### **Open-label Treatment Titration and Optimization Period**

- Patients entering the study had baseline excessive daytime sleepiness (EDS) typical of IH showing pathological sleepiness
- Met primary endpoint of change in the Epworth Sleepiness Scale (ESS); p-value <0.0001 with Xywav vs. placebo</li>
- Met key secondary endpoints; p-value <0.0001 with Xywav for both:</li>
  - Patient Global Impression of change (PGIc)
  - Idiopathic Hypersomnia Severity Scale (IHSS)
- Consistent with the known safety profile of Xywav with no new safety signals observed in this patient population







# XYWAV FOR IDIOPATHIC HYPERSOMNIA: CLINICAL DEVELOPMENT, LABEL AND SAFETY

ROBERT IANNONE, M.D., M.S.C.E. EXECUTIVE VICE PRESIDENT, RESEARCH & DEVELOPMENT AND CHIEF MEDICAL OFFICER



# Reaching More Patients and Maximizing Value

Clear patient need in idiopathic hypersomnia

Concept to commercial capabilities

Robust clinical data and meaningful improvements for patients

Productive R&D organization led to rapid indication expansion





Casey, Xywav IH trial participant



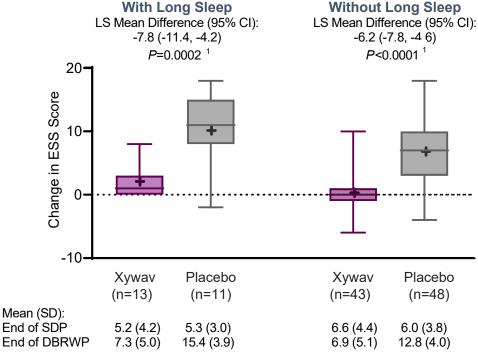






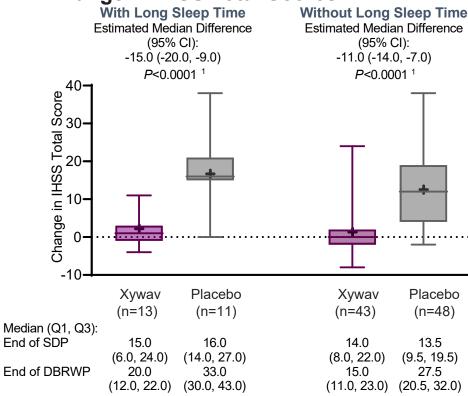
# Xywav Efficacy Observed in IH Patients With Long Sleep Time and Without Long Sleep Time

#### **Change in ESS Scores**



This subgroup analysis was outside of the statistical hierarchy; therefore, reported *P* values are nominal.

#### **Change in IHSS Total Scores**



This subgroup analysis was outside of the statistical hierarchy; therefore, reported *P* values are nominal.

The bottom and top edges of the box indicate the first and third quartiles, the line inside the box is the median, and the marker inside the box is the mean. The whiskers extending from the box indicate the minimum and maximum values.



<sup>&</sup>lt;sup>1</sup>Modified intent-to-treat population, this subgroup analysis was outside of the statistical hierarchy; therefore, reported *P* values are nominal.

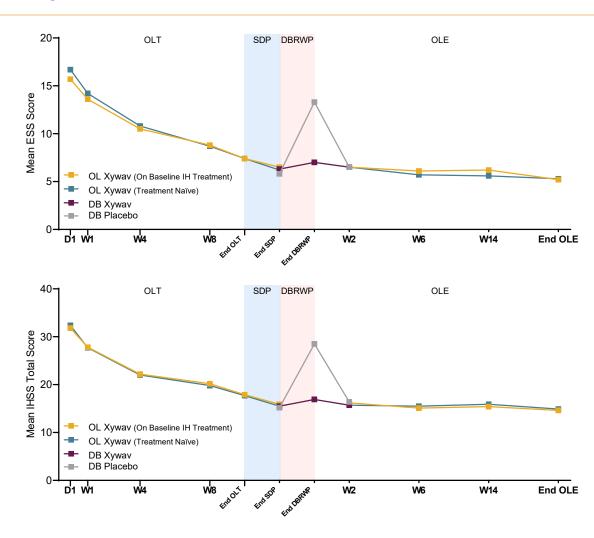
Bogan RK, et al. Presented at: Associated Professional Sleep Societies (APSS) 2021; 10-13 June 2021; virtual. Abstract LBA070.

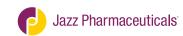
CI = confidence interval, DBRWP = double-blind randomized withdrawal period, ESS = Epworth Sleepiness Scale, IH = idiopathic hypersomnia, IHSS = Idiopathic Hypersomnia Severity Scale, LS = least squares, LXB = lower-sodium oxybate, SD = standard deviation, SDP = stable-dose period.

# Effects Over Time by Baseline Treatment Status

**Epworth Sleepiness Scale**<sup>1</sup>

Idiopathic Hypersomnia Severity Scale<sup>1</sup>

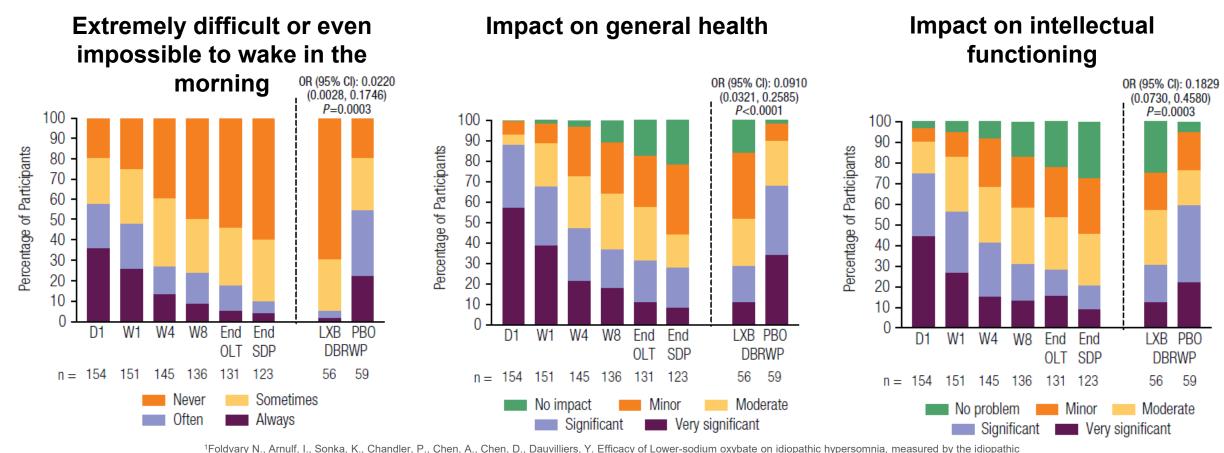




# Statistically Significant IHSS Improvement

Consistent Across All 14 IHSS Domains

Responses on individual IHSS items reflected a reduction in symptom frequency, intensity, and consequences with Xywav treatment in participants with idiopathic hypersomnia<sup>1</sup>





hypersomnia severity scale. SLEEP 2021, Associated Professional Sleep Societies (APSS). Virtual Meeting, June 10-13, 2021.

CI, confidence interval; D, day; DBRWP, double-blind randomized withdrawal period; IHSS, Idiopathic Hypersomnia Severity Scale; LXB, Iower-sodium oxybate; mITT, modified intent-to-treat; OLT, open-label titration and optimization period; OR, odds ratio; PBO, placebo; SDP, stable-dose period; W, week.

Scores during OLT and SDP are for the total mITT population; scores during SDP and DBRWP reflect the randomized treatment population. P values are nominal.

# **Xywav Label**

#### Idiopathic Hypersomnia Indication and Usage

XYWAV is indicated for the treatment of Idiopathic Hypersomnia (IH) in adults

#### Idiopathic Hypersomnia Safety

- XYWAV has a BOXED WARNING for CNS depression and potential for abuse and misuse, and a REMS
- XYWAV is contraindicated for use in:
  - combination with sedative hypnotics or with alcohol
  - patients with succinic semialdehyde dehydrogenase deficiency
- Most common adverse reactions in adults with narcolepsy or IH (≥5%) were nausea, headache, dizziness, anxiety, insomnia, decreased appetite, hyperhidrosis, vomiting, diarrhea, dry mouth, parasomnia, somnolence, fatigue, and tremor

# First-And-Only FDA-Approved Treatment for IH in Adults

"Idiopathic hypersomnia is a life-long condition, and the approval of Xywav will be instrumental in providing treatment for symptoms such as excessive sleepiness

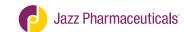
and difficulty waking, and in effectively managing this debilitating disorder."



Deputy Director of the Office of Neuroscience FDA Center for Drug Evaluation and Research



- IH is a neurologic sleep disorder characterized by excessive daytime sleepiness, severe sleep inertia, cognitive impairment and prolonged, non-restorative nighttime sleep
- Sleep disorders can negatively impact every facet of someone's life
- Baseline trial data showed similar disease burden irrespective of sleep duration
- Improvements across all 14 IHSS measures
- Xywav is approved for the treatment of IH in adults



# XYWAV FOR IDIOPATHIC HYPERSOMNIA: COMMERCIAL LAUNCH

KIM SABLICH EXECUTIVE VICE PRESIDENT AND GENERAL MANAGER, NORTH AMERICA



### Launch Strategy

Driving Adoption Among Existing Oxybate Prescribers and IH Patients Actively Seeking Healthcare

STAKEHOLDERS

FOCUS ON EXISTING OXYBATE PRESCRIBERS

DRIVE EARLY ADOPTION

IH PATIENTS WHO ARE CURRENTLY DIAGNOSED AND ACTIVELY SEEKING HEALTHCARE

OPTIMIZE ACCESS AND PATIENT EXPERIENCE

CLEAR PATH TO ACCESS AND FIRST-CLASS PATIENT EXPERIENCE

# Driving Early Adoption With Current Oxybate Prescribers

# Long-Standing HCP Relationships Built on a Commitment to Sleep Science and Patients

- First-and-only FDA-approved treatment for IH in adults
- Significant efficacy and established safety profile in IH









sleep call universe

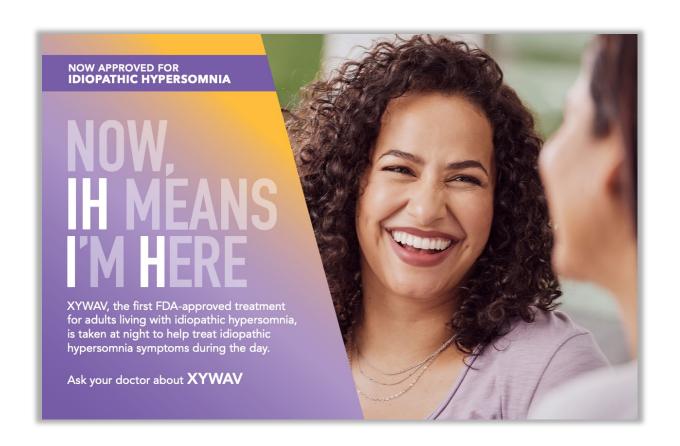
Jazz Pharmaceuticals

IH = idiopathic hypersomnia 33 October 13, 2021

### Launch Focus

Diagnosed Patients Actively Seeking Healthcare

#### Compelling campaigns: **Empowering IH Patients**



### **37,000 PATIENTS**

Diagnosed and actively seeking healthcare in the U.S.

# FIRST FDA APPROVED IH TREATMENT

Existing off-label treatments do not meet the needs of IH patients

Jazz Pharmaceuticals

IH = idiopathic hypersomnia 34 October 13, 2021

### Industry Leading Patient Experience and Support

Access and Experience

#### **Access**

- Xywav in narcolepsy >80% of commercial lives covered; addition of IH to existing policies underway
- Patients can attain Xywav through medical exception as payers continue to update policies
- Patient access and assistance programs in place





- Nurse Case Management tailored to IH; supporting patients through their first year on Xywav<sup>1</sup>
- myWAV patient experience app
- New patient welcome pack with all first time fills<sup>1</sup>





# CLOSING REMARKS

BRUCE COZADD
CHAIRMAN AND CHIEF EXECUTIVE OFFICER



### Significant Momentum

Neuroscience Franchise: Poised for Continued Growth and Diversification

**Strong** Commercial Execution

Sleep disorder medicine by sales since 2014 (Xyrem)

of oxybate patients on Xywav by 2023 \$2.26-2.36B<sup>1</sup>

2021 Neuroscience net sales quidance1













XYWAV FOR IH IS A SIGNIFICANT GROWTH DRIVER

FIRST-AND-ONLY FDA-APPROVED TREATMENT FOR IH

XYWAV IS A CLINICALLY SUPERIOR<sup>2</sup>, LOWER SODIUM OXYBATE THERAPY

**DURABLE OXYBATE FRANCHISE – IP & REGULATORY EXCLUSIVITY** 



# Executing on Our Goals is Driving Value and Growth

Aligned to Patient-Centric Strategy and Key Objectives

2021



5 key launches through 2020 and 2021

2022



>65% of net product sales from products launched or acquired since 2019

2023



Majority of all oxybate patients on Xywav

#### **SUCCESSFUL EXECUTION**



- 5 key launches through 2020 and 2021
  - Rylaze launched in July 2021
  - Xywav for IH launch planned early November 2021
- Rapid U.S. adoption and broad access for Xywav
- Expand our pipeline and diversify revenues through acquisitions, collaborations and internal initiatives
- GW cannabinoid platform expands R&D opportunities

#### IN-PROGRESS AND ON-TRACK



- Driving Zepzelca as the treatment of choice for 2L SCLC patients
- Deliver on blockbuster potential of Epidiolex
- Trial initiations
  - Phase 2b trial of JZP385 in ET late 2021
  - Phase 2 trial for JZP150 in PTSD late 2021
  - Registrational trial of Epidiolex in EMAS in 1H22
  - Phase 3 trial of Zepzelca in combo with I/O in 1L SCLC in 2021
- Build a high value portfolio of assets through disciplined portfolio management and capital allocation

