

Transforming Lives. Redefining Possibilities.

Caution Concerning Forward-Looking Statements

This presentation contains forward-looking statements and financial targets, including, but not limited to, statements related to: the Company's growth prospects and future financial and operating results, including Vision 2025 and expectations related thereto; 2023 revenue guidance and the Company's expectations related thereto; the Company's ability to deliver sustainable growth and enhance value; the Company's commercial expectations, including with respect to revenue diversification, and its expectations for significant growth; the Company's ability to realize the commercial potential of its products, including the blockbuster potential for Epidiolex, growth opportunities for Rylaze, Epidiolex/Epidyolex and Xywav, the Company's ability to achieve double-digit percentage growth in the combined revenues from Xywav, Epidiolex/Epidyolex and Rylaze/Enrylaze in 2024, the expectation that high sodium oxybate AG revenues will exceed \$200 million in 2024, the expectation that Xywav will remain the oxybate of choice in narcolepsy and Zepzelca's potential approval as a first line therapy; the value and growth potential of its products; the Company's net product sales, goals for net product sales from new and acquired products; the Company's views and expectations relating to its patent portfolio, including with respect to expected patent protection; planned or anticipated clinical trial events, including with respect to initiations, enrollment and data read-outs, and the anticipated timing thereof, and planned or anticipated regulatory submissions and filings; the Company's expectations with respect to its products and product candidates and the potential of the Company's products and product candidates, including expectations with respect to zanidatamab's de-risked, near term opportunity, the potential of zanidatamab to be more than a two billion dollar market opportunity with the potential to raise the standard of care for patients and create long-term value for the Company, and the potential regulatory path related thereto; and other statements that are not historical facts. These forward-looking statements are based on the Company's current plans, objectives, estimates, expectations and intentions and inherently involve significant risks and uncertainties. Actual results and the timing of events could differ materially from those anticipated in such forward-looking statements as a result of these risks and uncertainties, which include, without limitation, risks and uncertainties associated with: maintaining or increasing sales of and revenue from Xywav, Rylaze, Zepzelca, Epidiolex / Epidyolex and other key marketed products; effectively launching and commercializing the Company's other products and product candidates; the successful completion of development and regulatory activities with respect to the Company's products; the time-consuming and uncertain regulatory approval process, including the risk that the Company's current and/or planned regulatory submissions may not be submitted, accepted or approved by applicable regulatory authorities in a timely manner or at all; the costly and time-consuming pharmaceutical product development and the uncertainty of clinical success, including risks related to failure or delays in successfully initiating or completing clinical trials and assessing patients such as those experienced, and expected to be experienced, by the Company's failure to realize the expected benefits of its acquisition of GW Pharmaceuticals; regulatory initiatives and changes in tax laws; market volatility; protecting and enhancing the Company's intellectual property rights and the Company's commercial success being dependent upon its obtaining, maintaining and defending intellectual property protection for its products and product candidates; delays or problems in the supply or manufacture of the Company's products and product candidates; complying with applicable U.S. and non-U.S. regulatory requirements, including those governing the research, development, manufacturing and distribution of controlled substances; government investigations, legal proceedings and other actions; identifying and consummating corporate development transactions, financing these transactions and successfully integrating acquired product candidates, products and businesses; the Company's ability to realize the anticipated benefits of its collaborations and license agreements with third parties; the sufficiency of the Company's cash flows and capital resources; the Company's ability to achieve targeted or expected future financial performance and results and the uncertainty of future tax, accounting and other provisions and estimates; the Company's ability to meet its projected long-term goals and objectives, including as part of Vision 2025, in the time periods that the Company anticipates, or at all, and the inherent uncertainty and significant judgments and assumptions underlying the Company's long-term goals and objectives; the completion of financial closing procedures, final audit adjustments and other developments that may arise that would cause the Company's expectations with respect to the Company's 2023 revenue guidance to differ, perhaps materially, from the financial results that will be reflected in the Company's audited consolidated financial statements for the fiscal year ended December 31, 2023; and other risks and uncertainties affecting the Company, including those described from time to time under the caption "Risk Factors" and elsewhere in the Company's Securities and Exchange Commission filings and reports, including the Company's Annual Report on Form 10-K for the year ended December 31, 2022 as supplemented by the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2023, and its future filings and reports. Other risks and uncertainties of which the Company is not currently aware may also affect its forward-looking statements and may cause actual results and the timing of events to differ materially from those anticipated. The forward-looking statements made in this presentation are made only as of the date hereof or as of the dates indicated in the forward-looking statements, even if they are subsequently made available by the Company on its website or otherwise. The Company undertakes no obligation to update or supplement any forward-looking statements to reflect actual results, new information, future events, changes in its expectations or other circumstances that exist after the date as of which the forward-looking statements were made.



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Non-GAAP Financial Measures

To supplement Jazz Pharmaceuticals' financial results and guidance presented in accordance with U.S. generally accepted accounting principles (GAAP), the Company uses certain non-GAAP (also referred to as adjusted or non-GAAP adjusted) financial measures in this presentation. The Company presents non-GAAP adjusted operating margin and projected non-GAAP adjusted operating margin improvement. Non-GAAP adjusted operating margin is calculated as total revenues less non-GAAP adjusted cost of product sales, SG&A expenses and R&D expenses divided by total revenues. Non-GAAP adjusted cost of product sales, SG&A expenses and R&D expenses is not provided. For example, the non-GAAP adjusted operating margin and the related projected percentage improvement from sales, SG&A and R&D expenses and R&D expenses and R&D expenses would vary significantly from the projected adjusted cost of product sales, SG&A and R&D expenses and actual GAAP cost of product sales, SG&A and R&D expenses improvement from 2021.

The Company believes that each of these non-GAAP financial measures provides useful supplementary information to, and facilitates additional analysis by, investors and analysts and that each of these non-GAAP financial measures, when considered together with the Company's financial information prepared in accordance with GAAP, can enhance investors' and analysts' ability to meaningfully compare the Company's results from period to period and to its forward-looking guidance, and to identify operating trends in the Company's business. In addition, these non-GAAP financial measures are regularly used by investors and analysts to model and track the Company's financial performance. The Company's management also regularly uses these non-GAAP financial measures internally to understand, manage and evaluate the Company's business and to make operating decisions, and compensation of executives is based in part on certain of these non-GAAP financial measures are insportant internal measurements for the Company's management, the Company also believes that these non-GAAP financial measures are useful to investors and analysts since these measures allow for greater transparency with respect to key financial measures in assessing its own operating performance and making operating decisions. These non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures; should be read in conjunction with the Company's consolidated financial statements prepared in accordance with GAAP; have no standardized meaning prescribed by GAAP; and are not prepared under any comprehensive set of accounting rules or principles in the reconciliation tables that follow. In addition, from time to time in the future there may be other items that the Company may exclude for purposes of its non-GAAP financial measures, the company in the future cease, to exclude items that it has historically excluded for purposes of its non-GAAP financial measures, the non-GAAP financial measures as used by the C



Jazz Pharmaceuticals.

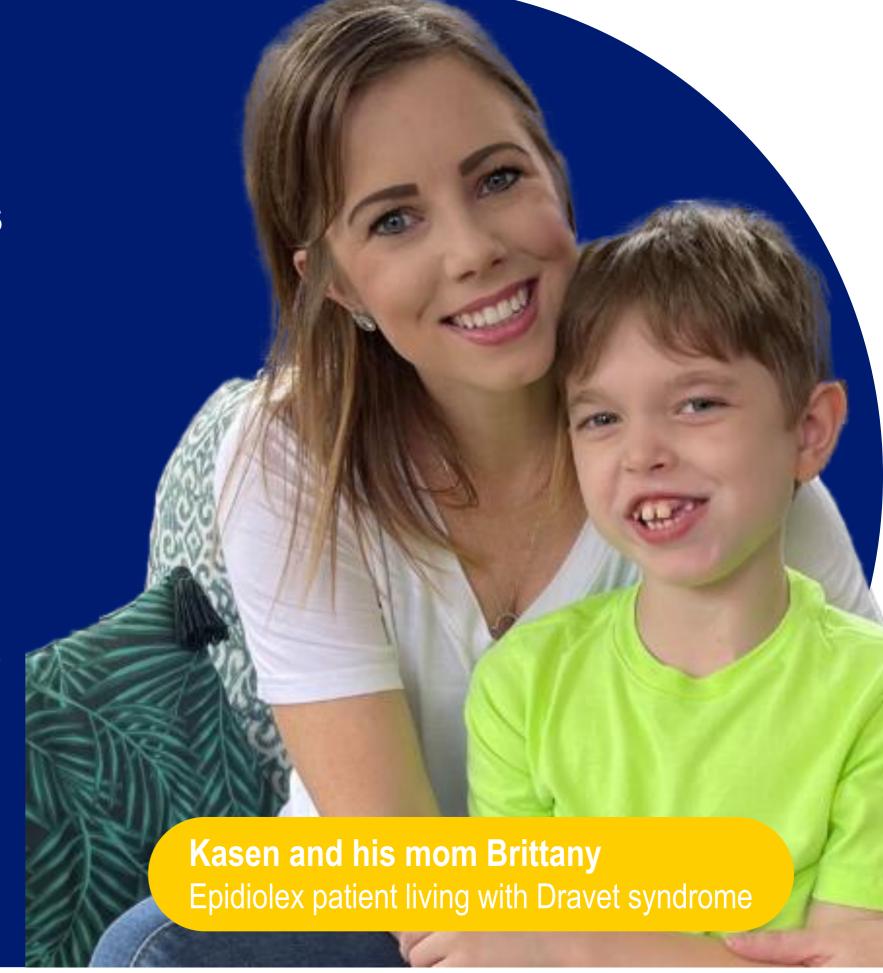


Our Purpose

is to innovate to transform the lives of patients and their families.

Who We Are

We are focused on developing life-changing medicines for people with serious diseases, often with limited or no therapeutic options, so they can live their lives more fully.



Jazz in 2024: Multiple near-term growth drivers, significant pipeline catalysts and well-positioned to deliver meaningful value

COMMERCIAL

Expect double-digit
percentage revenue growth
across combined key growth
drivers¹

PIPELINE

Multiple near-term catalysts
targeting significant market
opportunities

Initiated zanidatamab BLA submission

CORPORATE DEVELOPMENT

Well-positioned to be partner of choice, with financial strength to transact



Growth & Execution

Driving Growth and Delivering Value Through Continued Execution



\$3.75 -

Consistent Growth Driving Long-Term Shareholder Value

Expect to meet 2023 total, neuroscience and oncology revenue guidance¹

19 Consecutive Years

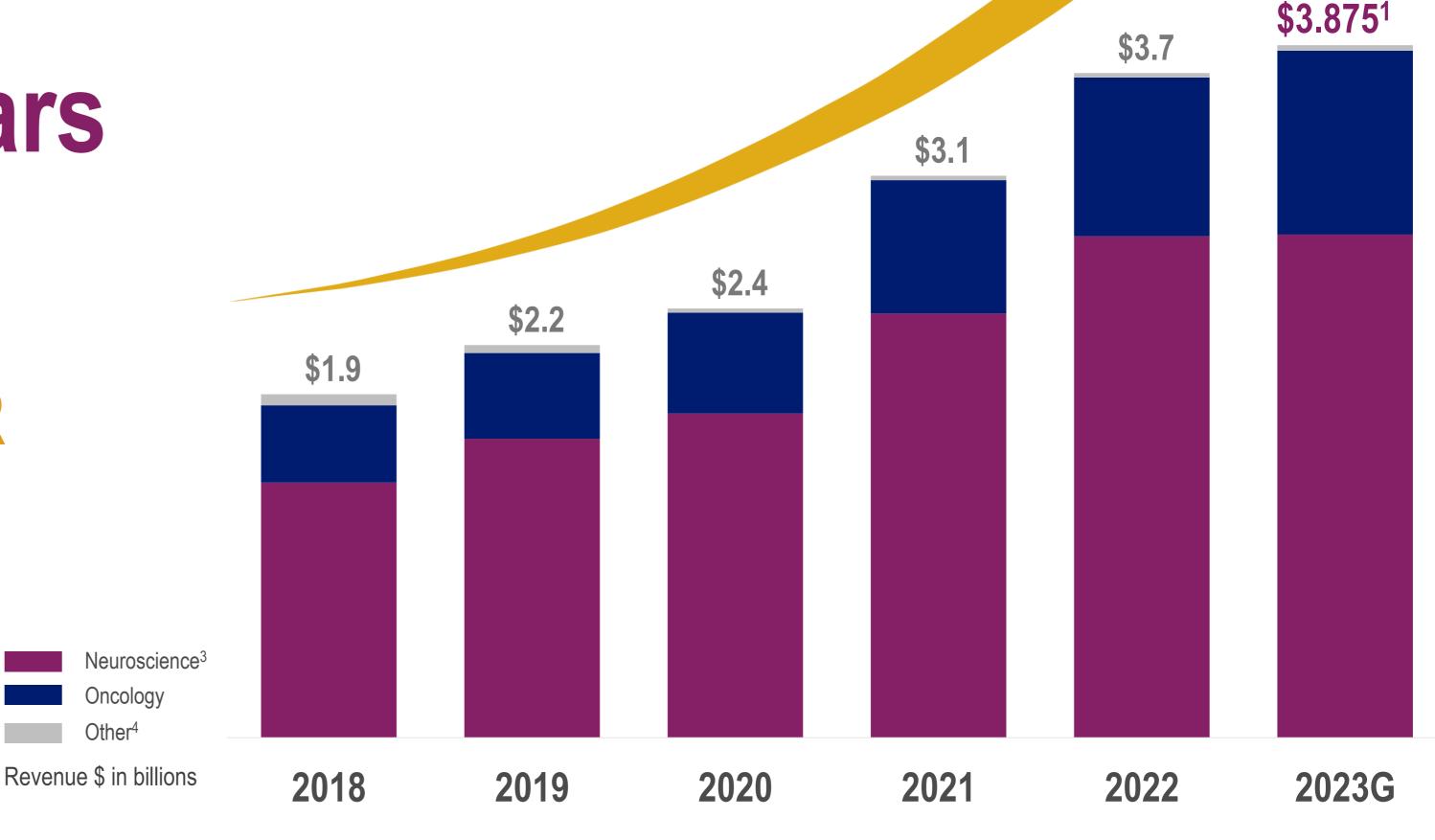
YoY Revenue Growth

2005 - 2023G

15% Total Revenue CAGR

2018 – 2023G midpoint²

with neuroscience or oncology.



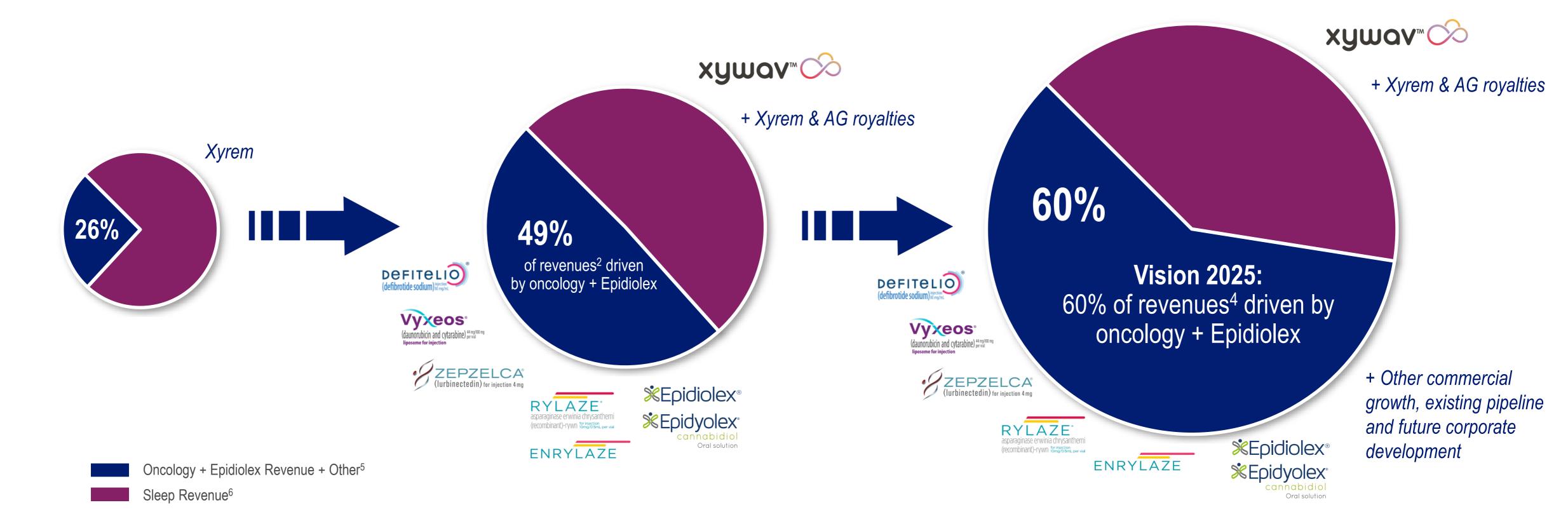


Durable and Growing Commercial Portfolio

2018 Revenue \$1.9 billion

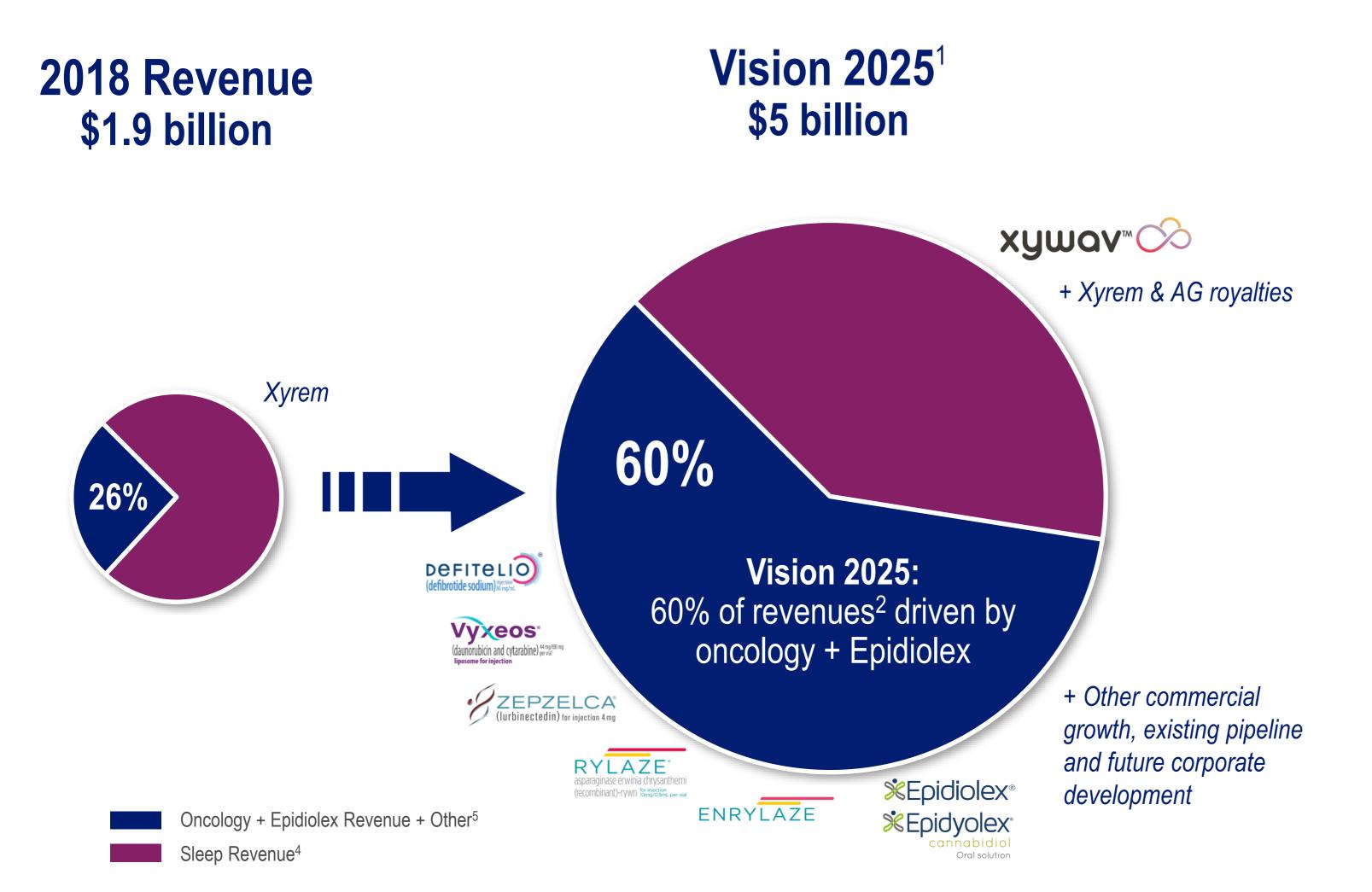
2023 Revenue Guidance¹ \$3.75 - \$3.875 billion

Vision 2025³ \$5 billion





Durable and Growing Commercial Portfolio



Growth to Vision 2025

>\$3B

Expected Top-Line Revenue Growth Since 2018

+34%

Expected Increase in Non-Sleep Revenue³ Share Since 2018

15%

Revenue CAGR 2018 – Vision 2025¹ Target



Strong Track Record of Corporate Development Success

WELL-POSITIONED TO BE A PARTNER OF CHOICE

Orphan Medical Acquisition

Established Jazz's sleep franchise

2005

EUSA

Acquisition

Expanded oncology footprint, set the stage for Rylaze

2012

Celator

Acquisition

Strengthened hem/onc franchise

2016

GW Pharma

Acquisition

Transformative transaction that rapidly diversified revenues

2021

2012

Azur Pharma

Merger

Established Jazz as global biopharmaceutical company

2014

Gentium

Acquisition

Expanded commercial portfolio in rare / orphan diseases

2019

Zepzelca

Licensing Agreement

Set stage for future oncology growth in solid tumors, including zanidatamab

2022

Zanidatamab **Licensing Agreement**

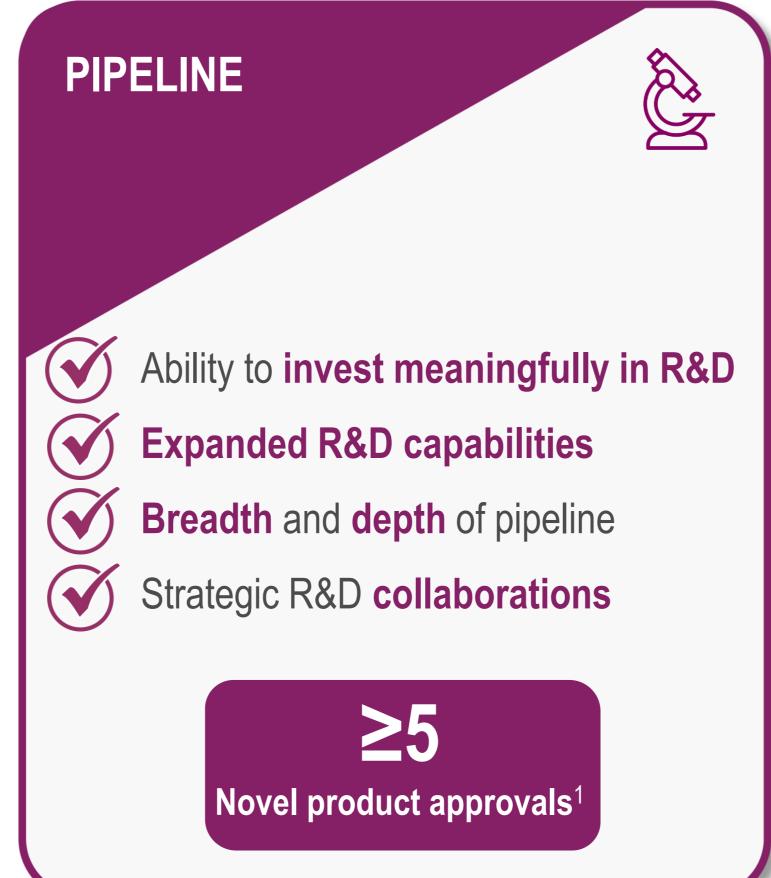
\$2B+ peak potential, multiple indications¹

2024 – 2025: TARGETING CORPORATE DEVELOPMENT OPPORTUNITIES TO DRIVE TOP-LINE REVENUE GROWTH AND DIVERSIFICATION



Vision 2025 is Built on Our Core Strengths







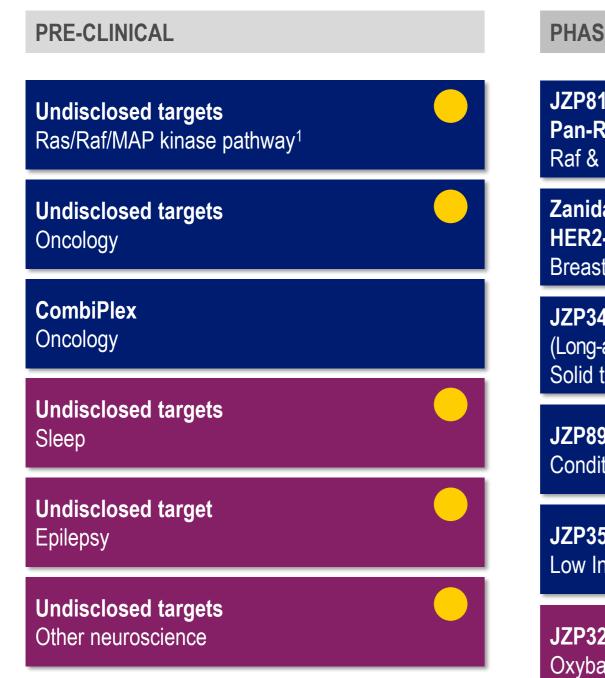


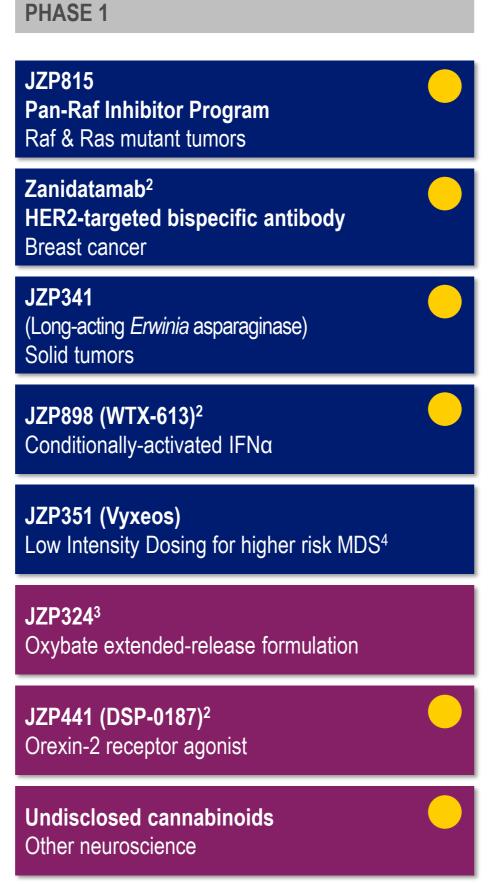
Pipeline

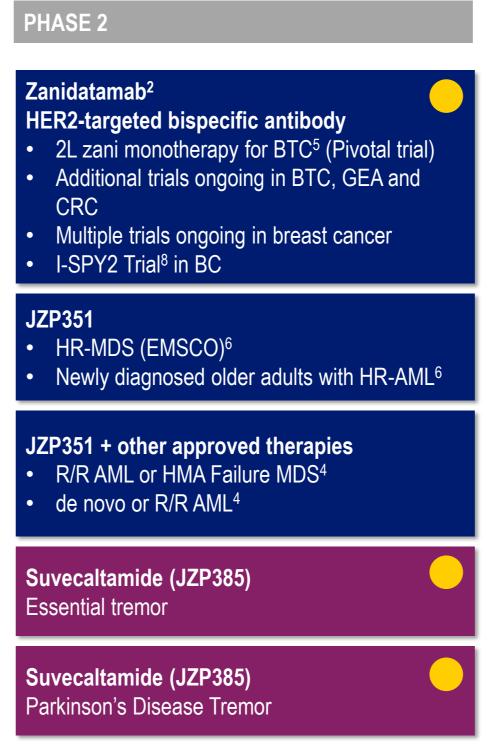
Multiple Near-term Catalysts Targeting Significant Market Opportunities

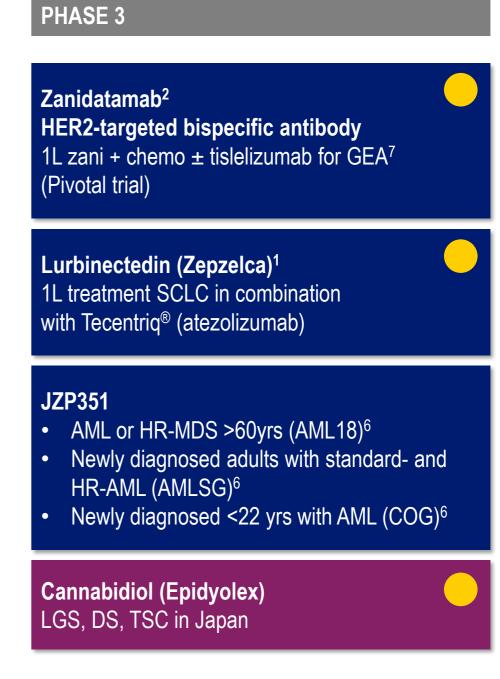


Robust and Productive Pipeline for Sustainable Growth









Pipeline projects expanded >4x since 2018

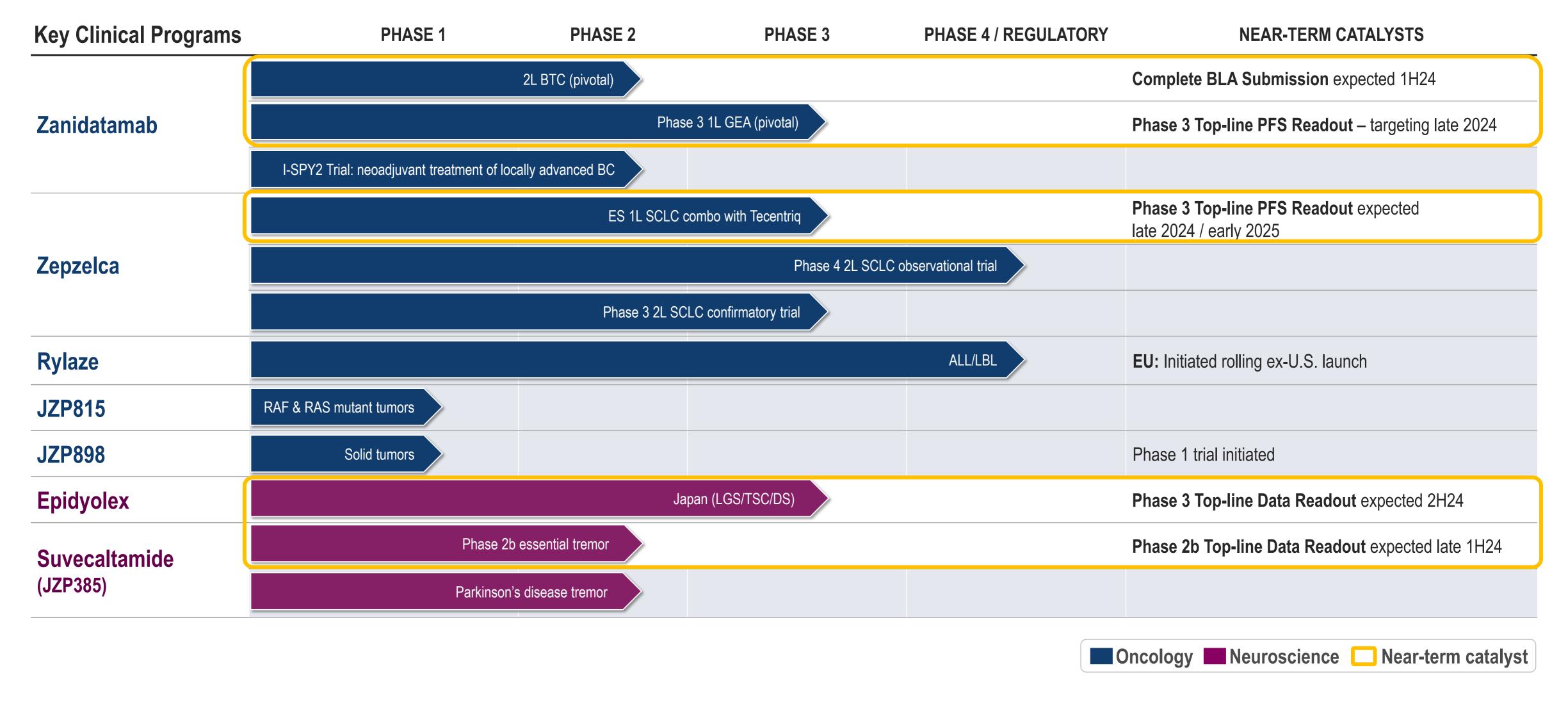


Oncology

New Pipeline

asset since 2018

Multiple Pipeline Catalysts Through 2025





Announced MD Anderson Collaboration

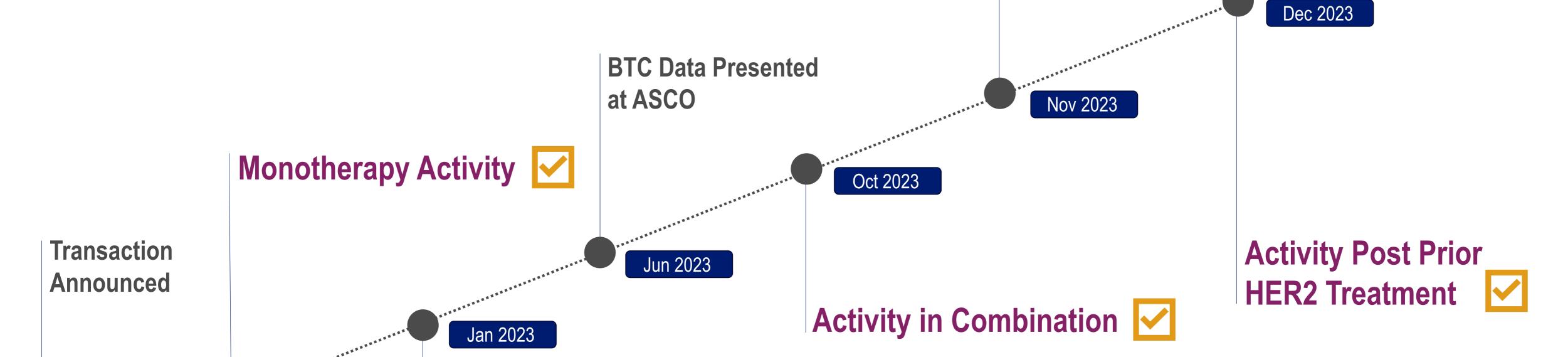
Zanidatamab: Recent Data De-Risks \$2B+ Potential Opportunity

Meaningful data generation and rapid progression 15 months post-transaction

Dec 2022



Promising Early OS Data





Oct 2022

Zanidatamab: Recent Data De-Risks \$2B+ Potential Opportunity

Meaningful data generation and rapid progression 15 months post-transaction



BTC Data Presented at ASCO

 Voted Best of ASCO presentation

Jun 2023

• First triplet data presented in 1L GEA at ESMO⁴

• Zanidatamab + chemotherapy + tislelizumab

 Demonstrated promising activity in combination

Oct 2023

Activity in Combination

Announced MD Anderson Collaboration

Studying zanidatamab as monotherapy and in combination in:

Early-stage BC

Nov 2023

- Cancers where other HER2-targeted therapies failed
- Rare, tissue agnostic cancers

Dec 2023

- Promising late-line mBC data at SABCS shows activity in patients previously treated with HER2targeted agents⁵
- Zanidatamab + Palbociclib + **Fulvestrant**
- Activity in novel chemo-free combination regimen

Activity Post Prior HER2 Treatment



Transaction Announced

 Option to in-license zanidatamab ahead of BTC data

Jan 2023

Monotherapy Activity

• Positive monotherapy pivotal data¹ in

previously treated HER2-amplified BTC

Jazz confirms opt-in

Dec 2022

 Zanidatamab + chemotherapy doublet data at ASCO GI²

Announced inclusion in I-SPY2 Trial³

Promising Early OS Data



Oct 2022



Zanidatamab: De-Risked Near-Term Opportunity with \$2B+ Peak Potential

• Increased HERIZON-GEA-01 enrollment from 714 to 918 to improve statistical power for OS analysis while maintaining late 2024 PFS top-line readout target based on original enrollment

Maintains earliest possible time to approval based on PFS; increases POS of OS with two interim and a final OS readout

Biliary Tract Cancer

Expect to enter market first in BTC¹, helps HCPs gain important experience

Initiated rolling **BLA submission in 4Q23** for potential **accelerated approval** in 2L BTC; expect to **complete 1H24**

Alignment with FDA on **confirmatory trial** in 1L metastatic BTC

~12,000

BTC cases annually² in U.S., Europe³ and Japan

Gastroesophageal Adenocarcinoma

Path to approval in 1L GEA with sBLA submission

HER2+/PD-L1 negative: opportunity to address unmet need and replace trastuzumab¹

HER2+/PD-L1 positive: opportunity to replace trastuzumab as HER2-targeted therapy of choice¹

Opportunity to **explore potential in neoadjuvant** populations¹

~63,000

GEA cases annually² in U.S., Europe³ and Japan

Breast Cancer

Expanded opportunity across lines of therapy¹:

- Early lines of therapy (neoadjuvant)
- Post T-DXd
- T-DXd ineligible settings
- Novel combinations

Promising early data across lines of therapy and in multiple combinations

Potential for **novel chemo-free regimen** for **HER2+/HR+** patients¹

Ongoing trials in early breast cancer:

- I-SPY2 Trial⁴
- MD Anderson collaboration

~150,000

BC cases annually⁵ in U.S., Europe³ and Japan

Other HER2-Expressing Cancers

Broad potential beyond BTC, GEA, and BC in multiple HER2-expressing indications **based on compelling clinical activity from early trials**⁶:

- Colorectal
- NSCLC
- Ovarian
- Endometrial
- Pancreatic
- Bladder
- Salivary Gland
- Ampullary
- Other HER2-expressing solid tumors

Broad Potential

Beyond BTC, GEA, and BC



Zepzelca: Opportunity to Address Unmet Need as Front-Line Therapy

Well-established as 2L SCLC treatment of choice, generating over \$820 million⁴ in revenue since launch

KEY CATALYST

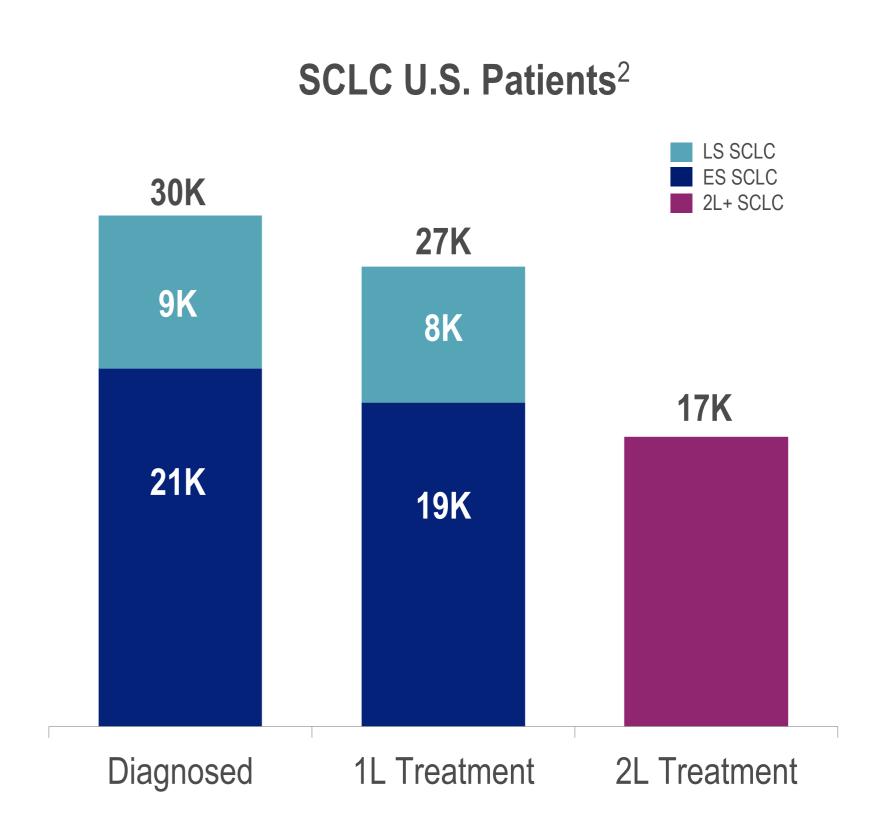
- Expect Phase 3 top-line PFS readout in ES 1L SCLC in combination with Tecentriq® (atezolizumab), in collaboration with Roche¹ by late 2024 / early 2025
 - Trial design: 1L SOC with or without Zepzelca

SIGNIFICANT UNMET NEED

- Expected median OS for ES 1L SCLC patients is ~13 months³
- In the U.S., there are ~30,000 1L SCLC patients, with ~27,000 currently treated in 1L and ~17,000 treated in 2L
- ~70% of 1L patients have extensive stage SCLC

DIFFERENTIATION

- Zepzelca binds to DNA leading to inhibition of DNA transcription and tumor cell apoptosis
- Potential to help SCLC patients earlier in the treatment paradigm
- Potential to increase duration of response with earlier line patients





KEY CATALYST

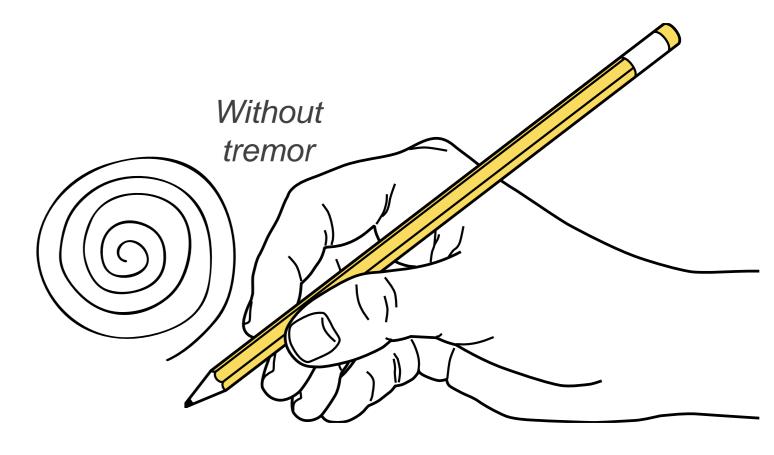
Expect top-line data from Phase 2b Essential Tremor (ET) trial late 1H24

SIGNIFICANT UNMET NEED

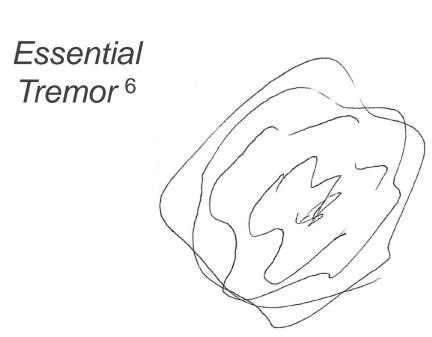
- High unmet need: no newly approved ET pharmacotherapy in >50 years¹⁻³
- In the U.S. and key European markets^{4,5}
 - ~11 million prevalence
 - ~2 million diagnosed

DIFFERENTIATION

- Highly selective and state-dependent modulator of T-type calcium channels which play a role in the brain's management of muscle movement
- Preferentially binds to a specific conformation of the T-type calcium channel to reduce and stabilize activity in patients with ET
- Potency against all three CaV3⁵ isoforms and >100-fold selectivity against other ion channel targets







JZP385

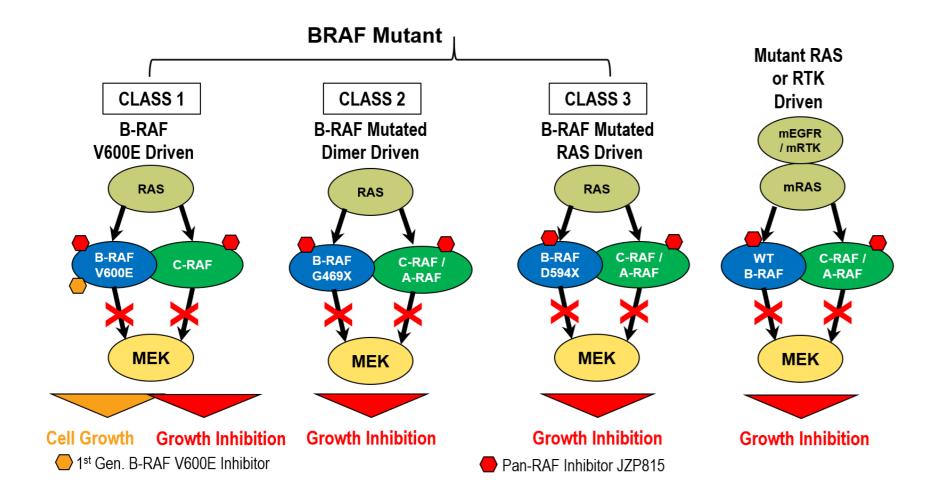


¹Essential Tremor Information Page. National Institute of Neurological Disorders and Stroke. https://www.ninds.nih.gov/Disorders/Essential-Tremor-Information-Page. Modified March 27, 2019. Accessed October 2021; ²Bhatia KP, Bain P, Bajaj N, et al. Consensus Statement on the classification of tremors from the task force on tremor of the International Parkinson and Movement Disorder Society. Mov Disord. 2018;33(1):75-87. doi:10.1002/mds.27121; 3Chandler DL. Finding New Ways To Treat Tremors. IEEE Pulse. 2021;12(3):14-17. doi:10.1109/MPULS.2021.3078599; ⁴Louis ED, Ottman R. How many people in the USA have essential tremor? Deriving a population estimate based on epidemiological data. Tremor Other Hyperkinet Mov (NY). 2014;4:259. Published 2014 Aug 14. doi:10.7916/D8TT4P4B; ⁵There are three known types of T-type calcium channels, or Ca_ν3, each associated with a specific α₁ subunit; ⁶Papapetropoulos S., et al. Efficacy Results from a Phase 2, Double-Blind, Placebo-Controlled Study of CX-8998, a State-Dependent T-Type Calcium (Cav3) Channel Modulator in Essential Tremor Patients (T-CALM). Platform presentation at the American Academy of Neurology 71st Annual Meeting, May 4 to May 10, 2019 in Philadelphia, PA. Example from one patient.

Novel Early Programs Continue to Advance

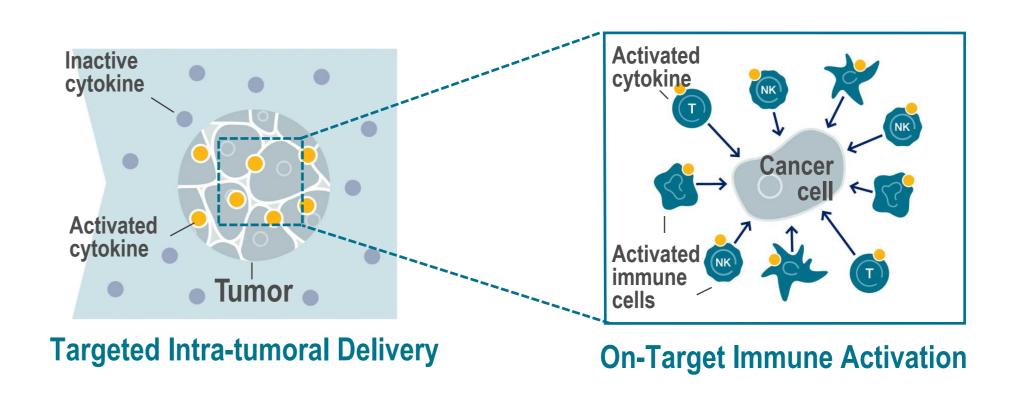
JZP815¹

- Highly selective and potent inhibitor of activity against all RAF protomers
 - Sub-nanomolar activity against ARAF, BRAF and CRAF
- Inhibits full spectrum of RAF mutations and specific KRAS and NRAS driver mutations
- Phase 1, first-in-human trial initiated in patients with advanced or metastatic solid tumors with MAPK alterations



JZP898²

- Designed to be first in-class, systemically delivered, conditionally activated IFNα molecule for treatment of a wide variety of solid tumors
- Potential to improve therapeutic index of IFNα therapy by minimizing severe toxicities associated with IFNα therapy and maximizing clinical benefit when administered as monotherapy or in combination with immune checkpoint inhibitors
- Designed to systemically deliver a conditionally-activated IFNα therapy with both IFNAR blockade and potential for full IFNα potency and function
- IND cleared, Phase 1 Trial initiated

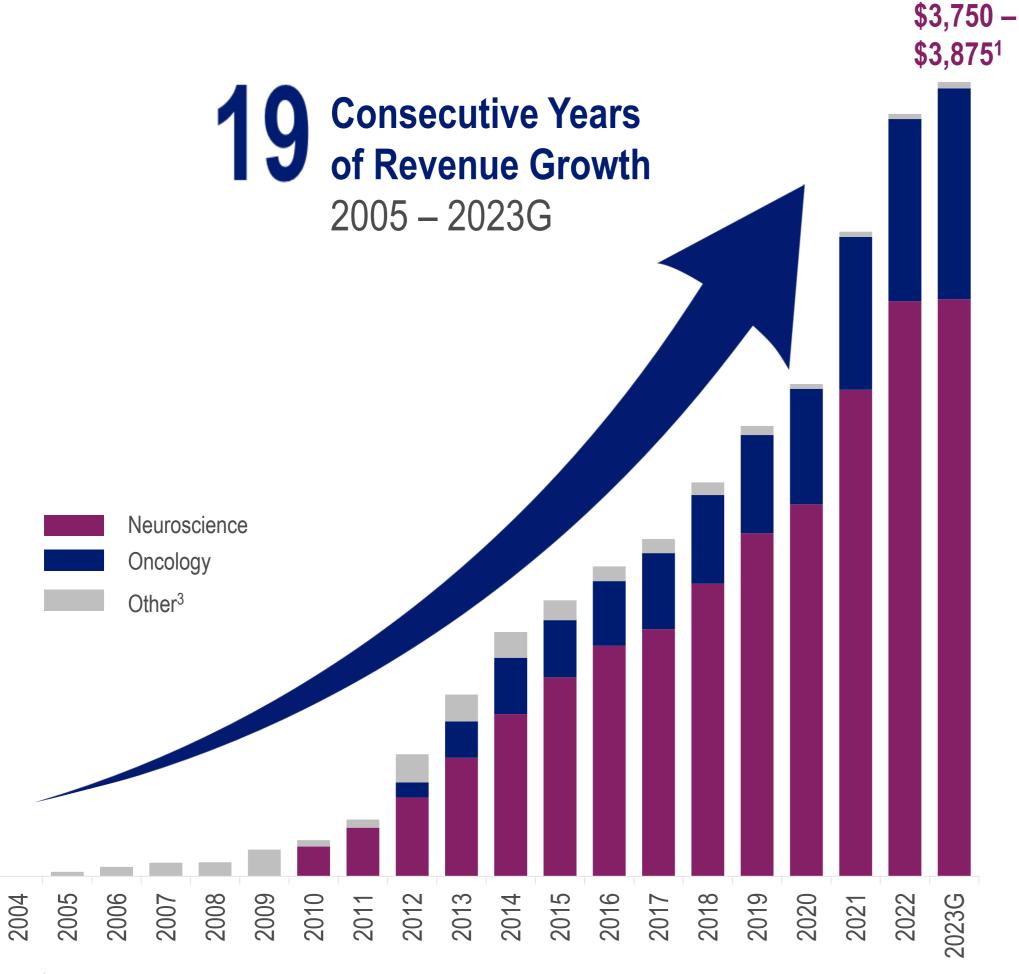




Commercial

Growing and Diverse Revenue Streams





GROWING & INCREASINGLY DIVERSIFIED PORTFOLIO

- 2020 2023G² revenues expected to grow by >60%¹
- Oncology revenues expected to be ~27% of total revenues¹ based on 2023G²
- Only 16% of 3Q23 total revenues relate to Xyrem and AG royalties

KEY GROWTH DRIVERS: XYWAV, EPIDIOLEX, RYLAZE

Expect double-digit percentage revenue growth^{1,4} across combined key growth drivers in 2024







Revenue \$ in millions



Note: the Company expects double-digit percentage revenue growth across combined key growth drivers as well top-line revenue growth overall in 2024. 2023G = 2023 financial guidance as provided by Jazz Pharmaceuticals plc on and as of November 8, 2023; AG = authorized generic; YoY = Year-over-year. ¹Jazz Pharmaceuticals plc has not finalized its financial results for the year ended December 31, 2023, and actual results may differ; ²Based on mid-point of guidance provided by Jazz Pharmaceuticals plc on and as of November 8, 2023; ³Includes other revenues, other royalty and contract revenues not associated with Neuroscience or oncology; ⁴Double-digit revenue growth expected in 2024 vs. 2023 for the sum of total revenues from all three key growth drivers: Xywav, Epidiolex, Rylaze.







KEY HIGHLIGHTS

Sustained asparaginase activity over the course of therapy essential to treatment success of ALL/LBL patients¹

\$660 million² in revenue since launch in mid-2021

GROWTH OPPORTUNITIES

- Continued strong demand driven by:
 - Increased use in AYA setting
 - Switching to Rylaze at first sign of HSR and due to other treatment-related issues
 - Significant uptake in M/W/F 25/25/50 IM dosing regimen
- Enrylaze granted marketing authorization by EC for the treatment of ALL and LBL in adult and pediatric patients; Initiated rolling ex-U.S. launch in 2023





KEY HIGHLIGHTS



Broad spectrum efficacy through novel mechanism of action

\$1.8 billion¹ in revenue since acquisition mid-2021

GROWTH OPPORTUNITIES

- Further data generation, including potential beyond-seizure benefits from the EpiCom² study in TSC and multiple publications presented at AES 2023
- Education on caregiver reported outcomes and beyond-seizure benefits utilizing data from the BECOME^{3,4} survey in DS and LGS
- Delivering programs and education to support optimal dosing
- Enhancing focus on additional opportunity in adult patient setting
- Additional ex-U.S. launches and indication expansion expected through 2024; top-line data expected 2H24 from pivotal Phase 3 trial for DS/LGS/TSC in Japan



Epidiolex patient living with LGS





Diana Xywav patient living with IH

KEY HIGHLIGHTS

- Annualizing at \$1.3B¹, as of 3Q23
- First and only FDA-approved therapy to treat IH
- Received Orphan Drug Exclusivity in IH
- Approved to treat the **full condition of IH**, including sleep inertia, which has significant impact on patients' quality of life and daily function
- Benefits of reducing sodium intake and an individualized dosing regimen continue to resonate with patients and HCPs for the treatment of IH and narcolepsy
- Expect high-sodium AG royalty revenue to exceed \$200M in 2024

GROWTH OPPORTUNITIES

- Continued growth of new prescribers driving demand
- **Expanding field force** to increase the breadth of IH prescribers
- Jazz survey of sleep specialists indicates 70% anticipate increasing prescribing of Xywav for IH
- **Efficient launch in IH** with >90% overlap with existing sleep call universe



Near-Term Catalysts to Drive Substantial Value Creation

COMMERCIAL CATALYSTS

Epidiolex / Epidyolex

- Additional ex-U.S. launches and indication expansion expected through 2024
- Continued data generation

Rylaze / Enrylaze

• Began rolling ex-U.S. launch for Enrylaze

Xywav

- Meaningful growth opportunity in IH
- Expect to remain oxybate of choice in narcolepsy

Zanidatamab

Potential U.S. commercial launch in 2L BTC in 2025 or earlier

2024 / 2025

Commercial catalysts drive increased confidence in sustainable top-line revenue growth¹

Deep pipeline provides multiple near-term catalysts

Financial strength underpins ability to grow and execute Vision 2025²

PIPELINE CATALYSTS

Zanidatamab

Complete BLA submission in BTC expected 1H24

Suvecaltamide

• Phase 2b top-line data in ET expected late 1H24

Epidyolex

Phase 3 top-line data in Japan expected 2H24

Zanidatamab

• Phase 3 top-line PFS readout – targeting late 2024

Zepzelca

Phase 3 top-line readout expected late 2024 / early 2025



Thank You



Appendix



GAAP and Non-GAAP Adjusted Operating Margin¹ – Year Ended December 31, 2021

The following table provides a reconciliation of the Company's GAAP reported cost of product sales, SG&A expenses and R&D expenses to non-GAAP adjusted cost of products sales, SG&A expenses and R&D expenses and the calculation of the Company's GAAP and non-GAAP adjusted operating margin:

| In millions, except % (unaudited) | GAAP | Non-GAAP adjusted |
|--|---------|----------------------|
| Revenue | \$3,094 | \$3,094 |
| GAAP reported and non-GAAP Adjusted cost of product sales, SG&A and R&D expenses | \$2,398 | \$1,761 |
| GAAP and Non-GAAP adjusted operating margin % | 22% | 43% |

| In millions (unaudited) | Cost of product sales | SG&A | R&D | Total |
|---|-----------------------|-------------|-------|---------|
| GAAP reported | \$441 | \$1,452 | \$506 | \$2,398 |
| Share-based compensation | (11) | (118) | (42) | (170) |
| Transaction and integration related expenses | (2) | (229) | (13) | (244) |
| Acquisition accounting inventory fair value step-up | (223) | | | (223) |
| Total non-GAAP adjusted | \$205 | \$1,105 | \$451 | \$1,761 |



GAAP and Non-GAAP Adjusted Operating Margin¹ – Year Ended December 31, 2022

The following table provides a reconciliation of the Company's GAAP reported cost of product sales, SG&A expenses and R&D expenses to non-GAAP adjusted cost of products sales, SG&A expenses and R&D expenses and the calculation of the Company's GAAP and non-GAAP adjusted operating margin:

| In millions, except % (unaudited) | GAAP | Non-GAAP adjusted |
|--|---------|----------------------|
| Revenue | \$3,659 | \$3,659 |
| GAAP reported and non-GAAP Adjusted cost of product sales, SG&A and R&D expenses | \$2,548 | \$1,908 |
| GAAP and Non-GAAP adjusted operating margin % | 30% | 48% |

| In millions (unaudited) | Cost of product sales | SG&A | R&D | Total |
|---|-----------------------|---------|-------|---------|
| GAAP reported | \$541 | \$1,417 | \$590 | \$2,548 |
| Share-based compensation | (12) | (149) | (57) | (218) |
| Restructuring and other charges | (2) | (65) | (10) | (77) |
| Transaction and integration related expenses | | (21) | (2) | (24) |
| Costs related to disposal of a business | | (48) | | (48) |
| Acquisition accounting inventory fair value step-up | (273) | | | (273) |
| Total non-GAAP adjusted | \$252 | \$1,135 | \$521 | \$1,908 |



GAAP and Non-GAAP Adjusted Operating Margin^{1,2} – FY 2023 Guidance

The following table provides a reconciliation of the Company's projected 2023 GAAP cost of product sales, SG&A expenses and R&D expenses to non-GAAP adjusted cost of products sales, SG&A expenses and R&D expenses, in each case based on the midpoint¹ of the Company's 2023 guidance, and the calculation of the Company's projected GAAP and non-GAAP adjusted operating margin:

| In millions, except % (unaudited) | GAAP G | Non-GAAP adjusted G |
|---|---------|---------------------|
| Revenue | \$3,813 | \$3,813 |
| GAAP and non-GAAP Adjusted cost of product sales, SG&A and R&D expenses | \$2,562 | \$2,154 |
| GAAP and Non-GAAP adjusted operating margin % | 33% | 44% |

| In millions (unaudited) | Cost of product sales G | SG&A G | R&D G | Total G |
|---|-------------------------|---------|-------|---------|
| GAAP | \$428 | \$1,268 | \$866 | \$2,562 |
| Share-based compensation | (14) | (160) | (66) | (240) |
| Acquisition accounting inventory fair value step-up | (145) | | | (145) |
| Restructuring and other costs | | (23) | | (23) |
| Total non-GAAP adjusted | \$269 | \$1,085 | \$800 | \$2,154 |

